

» CLASS OF 2014 FULL-TIME MBA

EMPLOYMENT REPORT





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» GREETINGS FROM PARKER CAREER MANAGEMENT CENTER

Dear recruiters and friends of the Parker Career Management Center:

It is my pleasure to present UCLA Anderson's Employment Report, which I hope you will find to be a great resource for important facts and statistics about UCLA Anderson's students and their employment performance. UCLA Anderson students come from a variety of backgrounds and they also have tremendous diversity in preferred industries and functions, many of which will be career transitions.

Students continue to find Parker to be a great resource in advancing their career goals. We have steadily increased the number of people finding their post-graduation roles through UCLA Anderson facilitated resources. One-on-one advising sessions with our professional staff have also continued to rise, just as we continue to rely on the partnership between our office and the student coaches that make up the Anderson Career Teams (ACT), where second years coach first years by industry and function, a program unique among business schools and a great indicator of Anderson's collaborative culture.

On the corporate outreach front, we met with a number of our partner companies over the spring and summer. This year, we also experimented with a carve-out week in the curriculum, which allowed students to attend Days on the Job visits to companies around the country. These visits allowed them to hear from company employees regarding their roles and career paths and also allowed them to get a feel for the culture of these firms and network in advance of applications. Over 250 students participated in this week of corporate "treks."

Parker was sad to say good-bye to a couple of our team members this year. Amanda Durrant retired to spend more time with her family, and David Cooley transitioned into running Alumni Career Services, meaning that the school continues to benefit from his talents. We hired Britta Schort ('08), who comes from a real estate private equity background, and Emily Cruse Rosenthal ('13), with a corporate finance background within entertainment. Both will contribute on the advising as well as corporate outreach fronts and students are already taking full advantage of their talents and experiences.

As always, we value our relationship with you tremendously and want to maintain and grow our trusted partnerships. We continue to survey recruiters and students on all aspects of Parker and our offerings, and while satisfaction remains quite high, we will always tweak our services to fit changing trends and interests. We're open to your ideas and recommendations and enjoy partnering to find the best solutions for your company/division and our school. Thank you for your continued support.

Sincerely,



Regina Regazzi ('97)
Assistant Dean, Parker Career Management Center



From left:

Donna Robinson, Associate Director, Employer Relations

Emily Taylor, Associate Director, MBA Career Education

Phil Han, Director, Recruiting Operations and Career Advisor

Regina Regazzi, Assistant Dean, Parker Career Management Center

CLASS OF 2014 FULL-TIME EMPLOYMENT

» CLASS PROFILE

DEMOGRAPHIC PROFILE

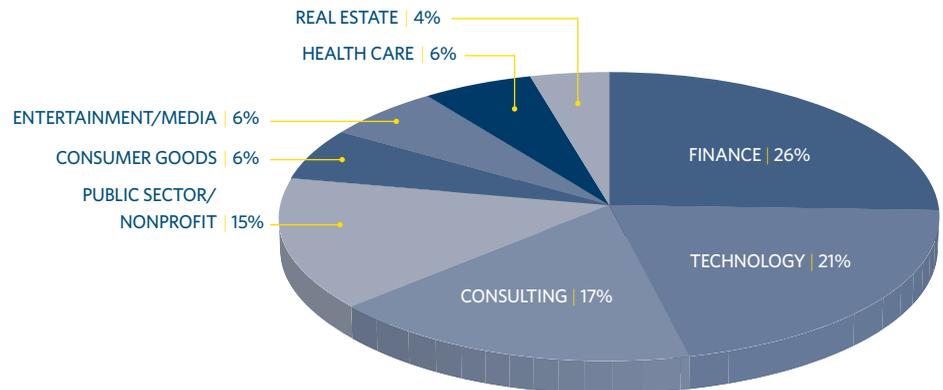
Total Applicant Pool	3,335
Number in Entering Class	360
Average Age	28
Average Years of Work Experience	5.8
Women	34%
International Students	33%
Countries Represented	45+
Joint Degree Graduates*	4.4%

*There were 16 graduates who obtained a joint degree with the following graduate programs at UCLA: Latin American Studies, Law, Medicine and Public Policy.

EMPLOYMENT PROFILE

	Permanent U.S. Work Authorization	Non-U.S. Work Authorization	Number of Students	Percent of Total Students
Total Students	251	113	364	100.0%
Students Reporting Employment Information	245	111	356	97.8%
Seeking Employment	209	80	289	79.4%
Not Seeking Employment	36	31	67	18.4%
Starting Own Company	14	8	22	6.0%
Company Sponsored	13	19	32	8.8%
Other Reasons	9	4	13	3.6%
No Information	6	2	8	2.2%

TOP PRE-MBA EXPERIENCE BY INDUSTRY



"When I started Anderson, I knew I had a strong investment banking background, but I didn't know anyone in the entertainment industry, so I didn't really know how to enter that world. It was pivotal to reach out to Anderson alumni to understand how the studios worked and who were the key people to reach out to. Network wisely."

ALESSANDRA DONADELLI ('14)

CONVERSION SUCCESSES | 44.5 percent of 2014 full-time offer acceptances came from MBAs' summer internship employers (6.7% higher than in 2012).

The average base salary in 2014 increased by 5.3 percent from 2013.

» EMPLOYMENT SUMMARY

OFFERS AND ACCEPTANCES

	Number of Students	Percent of Students ¹
Job Offers by 3 Months after Graduation	261	90.3%
<i>Permanent U.S. Work Authorization</i>	194	67.1%
<i>Non-U.S. Work Authorization</i>	67	23.2%
Job Offers after 3 Months after Graduation*	4	1.4%
Job Acceptances by 3 Months after Graduation	256	88.6%
<i>Permanent U.S. Work Authorization</i>	191	66.1%
<i>Non-U.S. Work Authorization</i>	65	22.5%
Job Acceptances after 3 Months after Graduation*	6	2.1%

COMPENSATION SUMMARY

	Percent of Students Reporting Salary Data ²				
	Mean	Median	Minimum	Maximum	
Annual Base Salary	96.1%	\$110,265	\$110,000	\$45,000	\$180,000
Signing Bonus	60.5%	\$27,007	\$25,000	\$2,000	\$60,000
Other Guaranteed Compensation ³	13.4%	\$16,888	\$15,000	\$10,000	\$65,000
Graduates receiving stock and/or equity as part of their compensation package	27.9%				

¹ Percentages were calculated from the number of students who were seeking employment.

² Percentages were calculated from the number of students who accepted employment by 3 months after graduation.

³ Other Guaranteed Compensation includes guaranteed year-end bonus and other cash-equivalent compensation. It EXCLUDES prerequisites such as relocation, automobile and variable compensation (eg. performance bonus, stock options).

* Data is current as of October 15, 2014.

SOURCE OF EMPLOYMENT

	Percent of Students ²
UCLA Anderson-Facilitated Resources	72.3%
<i>Summer Internship Employer (Internship was found through campus recruiting program)</i>	29.7%
<i>Campus Recruiting Program (including myCareer Resume Collections)</i>	10.9%
<i>Parker CMC Postings</i>	6.6%
<i>Summer Internship Employer (Internship was found through other UCLA Anderson resources)</i>	6.6%
<i>UCLA Anderson Alumni (ae)</i>	5.1%
<i>Other Parker CMC Resources (Advisors, events, resume database, spring career fair, etc.)</i>	4.7%
<i>Other UCLA Anderson-Related Resources (Faculty, Schoolmates, etc.)</i>	3.9%
<i>UCLA Anderson Club-Related Resources (Career Night, DOJs/treks, speakers, etc.)</i>	2.7%
<i>Other UCLA-Related Resources/Contacts</i>	2.0%
Non-UCLA Anderson-Facilitated Resources	27.7%
<i>Summer Internship Employer (Internship was found through Non-UCLA Anderson Resources)</i>	8.2%
<i>Family/Friend/Personal/Pre-MBA Employer Network (Non-UCLA Anderson-Related)</i>	7.4%
<i>Company Website Application Process</i>	3.9%
<i>Direct Company Contact (not facilitated by UCLA Anderson)</i>	3.9%
<i>Other Non-UCLA Anderson-Related Resources</i>	2.3%
<i>Other Online Resources</i>	2.0%



The percentage of students receiving stock and/or equity as part of their compensation package has increased from 23.8 percent to 27.9 percent.

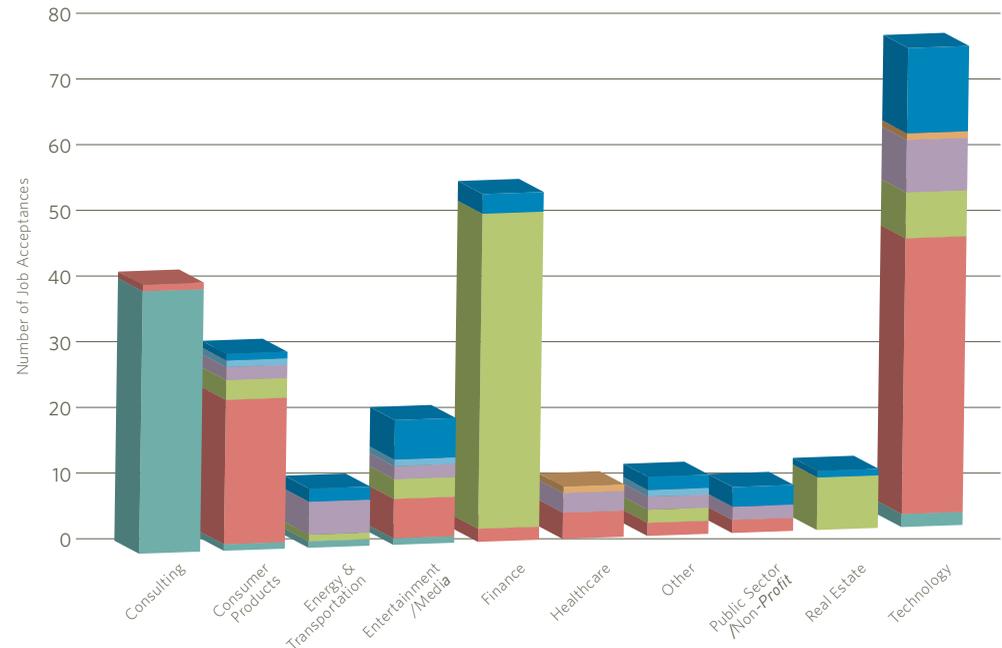
DID YOU KNOW? | Class of 2014 graduates' industry choices spanned over 40 different industry sectors.



"On a very high level, people are defined by what makes them different from everyone else in their competitive peer set. If you understand what your greatest and most unique asset is, you can define your personal brand to every employer, rather than let them classify you."

BO PULITO ('14)

» MAJOR INDUSTRIES BROKEN DOWN BY JOB FUNCTION CHOICES



The number of graduates starting their own companies grew by more than 50 percent in 2014 compared to 2013.

6.0% of the Class of 2014 graduates started their own companies during their time at UCLA Anderson in the following industries:

- | | | |
|-------------------------------|------------------------------|---------------------------------|
| Consulting | Entertainment/Media | Nonprofits & Social Enterprises |
| Consumer Products | Financial Services | Real Estate |
| - Apparel, Beverages, Fitness | Health Care | Sports & Sports Management |
| Education | Internet Services/E-Commerce | Other |

More than a quarter of graduates have entered the technology industry during the past 3 years.

» BROKEN DOWN BY INDUSTRY

	Percent of Hires ¹	ANNUAL BASE SALARY ²			Percent Receiving Signing Bonus	SIGNING BONUS ²		Percent Receiving Other Guaranteed Bonus	Percent Receiving Stock/Equity/Options
		Mean	Median	Range		Mean	Range		
Consulting Services	16.3%	\$128,359	\$135,000	\$80,000-\$140,000	90.2%	\$30,432	\$15,000-\$57,000	4.8%	0.0%
Consumer Products	10.1%	\$98,173	\$100,500	\$65,000-\$140,000	61.5%	\$21,875	\$10,000-\$30,000	3.8%	11.5%
Apparel/Textiles	1.6%	\$108,500	\$105,000	\$84,000-\$140,000	25.0%	N/A ²	N/A ²	0.0%	0.0%
Beverages/Food	4.7%	\$98,583	\$102,000	\$65,000-\$115,000	83.3%	\$22,500	\$10,000-\$30,000	8.3%	25.0%
Other Consumer Products	3.9%	\$93,550	\$95,000	\$78,500-\$102,000	50%	\$19,000	\$10,000-\$25,000	0.0%	0.0%
Education/Government/Nonprofit	2.7%	\$85,676	\$84,650	\$83,404-\$90,000	0.0%	N/A²	N/A²	0.0%	0.0%
Energy/Utilities (Including Alternative Energy)	3.5%	\$110,629	\$115,000	\$92,500-\$120,000	44.4%	\$26,250	\$15,000-\$30,000	11.1%	44.4%
Entertainment/Media	7.4%	\$95,053	\$105,000	\$45,000-\$135,000	15.8%	N/A²	N/A²	10.5%	15.8%
Broadcast/Film/Cable	6.2%	\$101,313	\$105,000	\$70,000-\$135,000	18.8%	N/A ²	N/A ²	12.5%	18.8%
Sports	1.2%	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²
Financial Services	20.5%	\$109,952	\$100,000	\$75,000-\$180,000	60.4%	\$41,953	\$15,000-\$60,000	11.3%	5.7%
Commercial Banking	1.2%	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²
Investment Banking/Brokerage	9.3%	\$108,217	\$100,000	\$100,000-\$149,000	95.8%	\$45,987	\$30,000-\$60,000	0.0%	0.0%
Investment Management	5.8%	\$116,167	\$110,000	\$75,000-\$180,000	26.7%	\$41,250	\$20,000-\$50,000	26.7%	6.7%
Private Equity/Venture Capital	2.3%	\$106,333	\$102,500	\$88,000-\$125,000	16.7%	N/A ²	N/A ²	0.0%	16.7%
Other Financial Services	1.9%	\$105,600	\$110,000	\$85,000-\$120,000	40.0%	N/A ²	N/A ²	40.0%	20.0%
Health Care	3.1%	\$113,813	\$110,250	\$102,000-\$133,000	100.0%	\$24,125	\$15,000-\$30,000	0.0%	75.0%
Products	2.3%	\$115,583	\$110,250	\$104,000-\$133,000	100.0%	\$23,333	\$15,000-\$30,000	0.0%	83.3%
Providers & Services	0.8%	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²
Real Estate	3.5%	\$94,111	\$100,000	\$75,000-\$110,000	11.1%	N/A²	N/A²	33.0%	0.0%
Retail	1.6%	\$108,750	\$105,000	\$100,000-\$125,000	75.0%	N/A²	N/A²	0.0%	25.0%
Technology	28.3%	\$110,571	\$115,000	\$45,000-\$140,000	60.3%	\$20,420	\$5,000-\$50,000	1.4%	68.5%
Equipment/Hardware/Networking	4.3%	\$105,280	\$116,500	\$74,799-\$122,000	63.6%	\$10,429	\$8,000-\$15,000	0.0%	54.5%
Internet Services/E-Commerce	10.9%	\$108,320	\$115,000	\$84,000-\$135,000	53.6%	\$25,667	\$5,000-\$50,000	3.6%	85.7%
Multimedia Products & Services	3.5%	\$114,750	\$112,500	\$90,000-\$140,000	33.3%	N/A ²	N/A ²	0.0%	55.6%
Software	8.1%	\$117,976	\$120,000	\$75,000-\$140,000	81.0%	\$19,735	\$5,000-\$50,000	0.0%	66.7%
Other Technology	1.6%	\$91,750	\$103,500	\$45,000-\$115,000	50.0%	N/A ²	N/A ²	0.0%	25.0%
Other⁴	1.9%	\$120,080	\$95,000	\$82,500-\$170,000	80.0%	\$10,619	\$5,000-\$15,475	11.1%	0.0%

¹ Percentages were calculated from the number of students who accepted employment within 3 months after graduation.

² Compensation data is self-reported. Salary data is not provided for industries with fewer than 4 data points available.

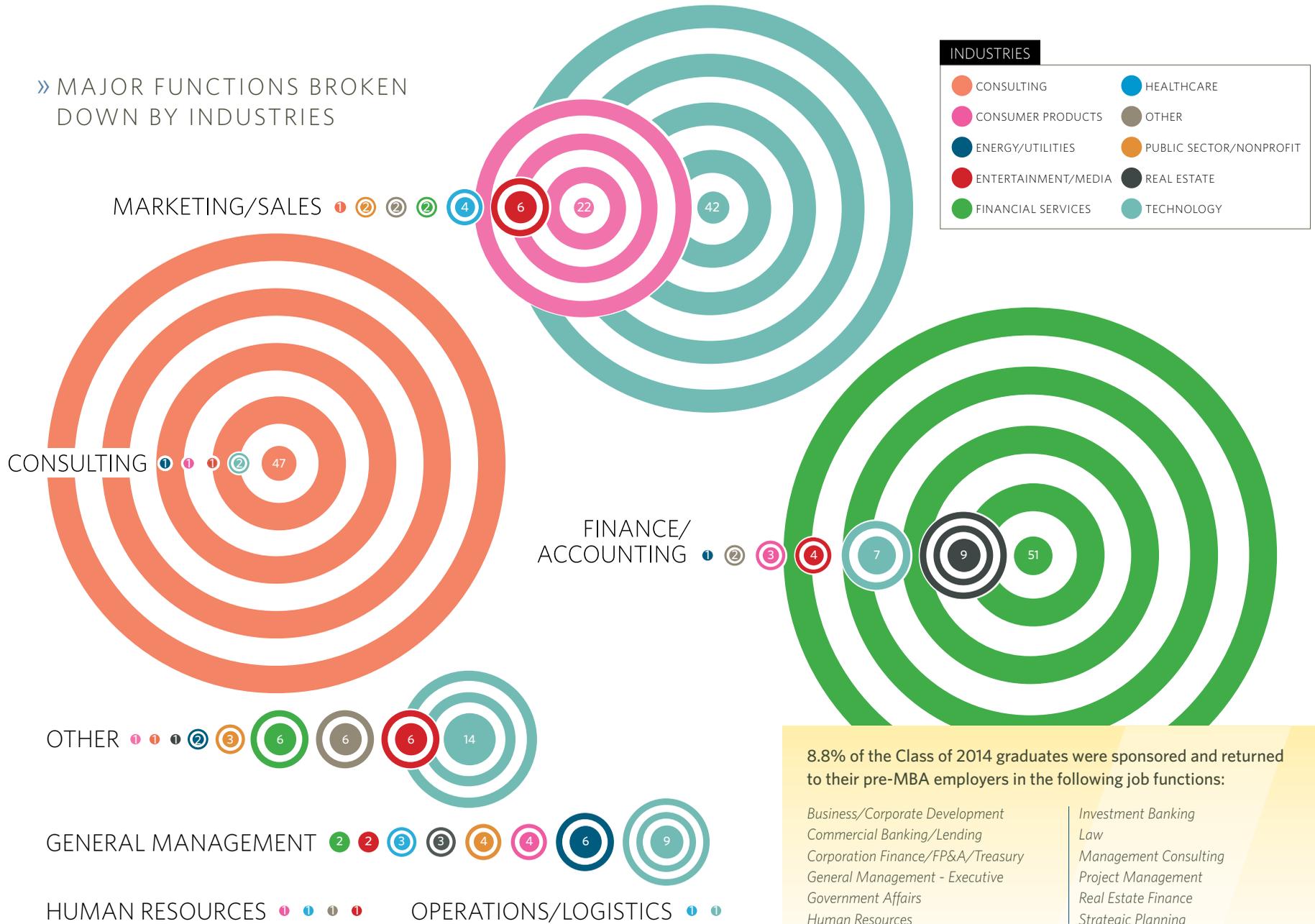
³ Other guaranteed compensation includes guaranteed year-end bonus and other cash-equivalent compensation.

⁴ It excludes perquisites such as relocation, automobile and variable compensation (e.g., performance bonus, stock options).

⁴ Includes Government Affairs, Law, Real Estate Development.

CLASS OF 2014 FULL-TIME EMPLOYMENT

» MAJOR FUNCTIONS BROKEN DOWN BY INDUSTRIES



8.8% of the Class of 2014 graduates were sponsored and returned to their pre-MBA employers in the following job functions:

Business/Corporate Development
 Commercial Banking/Lending
 Corporation Finance/FP&A/Treasury
 General Management - Executive
 Government Affairs
 Human Resources

Investment Banking
 Law
 Management Consulting
 Project Management
 Real Estate Finance
 Strategic Planning

DID YOU KNOW? | Class of 2014 graduates' career choices spanned more than 30 different functions.

The percentage of Class of 2014 graduates entering a marketing/sales function increased to 31.8 percent from 27.7 percent on 2013.

» BROKEN DOWN BY FUNCTION

	Percent of Hires ¹	ANNUAL BASE SALARY ²			Percent Receiving Signing Bonus	SIGNING BONUS ²		Percent Receiving Other Guaranteed Bonus	Percent Receiving Stock/Equity/Options
		Mean	Median	Range		Mean	Range		
Business/Corporate Development	7.0%	\$99,841	\$108,000	\$70,000-\$120,000	16.7%	N/A²	N/A²	16.7%	33.3%
Consulting	17.1%	\$126,825	\$135,000	\$80,000-\$140,000	88.6%	\$29,641	\$10,000-\$57,500	6.8%	4.5%
<i>Internal</i>	1.9%	\$116,128	\$120,000	\$90,000-\$135,000	80.0%	\$21,250	\$10,000-\$30,000	0.0%	40.0%
<i>Management</i>	15.1%	\$128,270	\$135,000	\$80,000-\$140,000	89.7%	\$30,600	\$15,000-\$57,500	7.7%	0.0%
Finance/Accounting	27.9%	\$107,701	\$100,000	\$45,000-\$180,000	54.2%	\$35,541	\$2,000-\$60,000	8.3%	9.7%
<i>Commercial Banking/Lending</i>	1.2%	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²
<i>Corporate Finance/FP&A/Treasury</i>	6.6%	\$103,412	\$108,500	\$45,000-\$140,000	52.9%	\$8,178	\$2,000-\$15,000	0.0%	29.4%
<i>Investment Banking</i>	9.3%	\$108,217	\$100,000	\$85,000-\$149,000	91.7%	\$46,250	\$30,000-\$60,000	0.0%	0.0%
<i>Investment Management</i>	4.3%	\$123,409	\$120,000	\$90,000-\$180,000	18.2%	N/A ²	N/A ²	36.4%	9.1%
<i>Private Wealth Management</i>	0.8%	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²
<i>Real Estate Finance</i>	2.7%	\$92,857	\$100,000	\$75,000-\$105,000	14.3%	N/A ²	N/A ²	28.6%	0.0%
<i>Sales/Trading</i>	0.4%	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²
<i>Venture Capital/Private Equity</i>	2.7%	\$111,143	\$105,000	\$88,000-\$140,000	14.3%	N/A ²	N/A ²	0.0%	14.3%
General Management	9.7%	\$106,419	\$112,500	\$75,000-\$125,000	60.0%	\$22,965	\$6,000-\$50,000	4.0%	48.0%
<i>Executive</i>	1.9%	\$90,580	\$90,000	\$84,000-\$102,000	40.0%	N/A ²	N/A ²	20.0%	20.0%
<i>Project Management</i>	1.9%	\$97,921	\$95,083	\$75,000-\$124,000	20.0%	N/A ²	N/A ²	0.0%	40.0%
<i>Rotational Program</i>	5.8%	\$114,133	\$115,000	\$92,000-\$125,000	80.0%	\$24,583	\$12,000-\$50,000	0.0%	60.0%
Human Resources	1.2%	N/A²	N/A²	N/A²	66.7%	N/A²	N/A²	0.0%	0.0%
Marketing/Sales	31.8%	\$105,619	\$105,000	\$45,000-\$140,000	62.2%	\$21,363	\$5,000-\$50,000	3.7%	48.8%
<i>Brand Management</i>	8.9%	\$98,000	\$101,000	\$65,000-\$125,000	65.2%	\$21,333	\$1,000-\$30,000	8.7%	17.4%
<i>Marketing Research & Consulting</i>	0.8%	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²
<i>Marketing - Other Services (incl. Financial Svcs.)</i>	5.0%	\$99,575	\$94,000	\$65,000-\$133,000	30.8%	\$18,750	\$5,000-\$30,000	0.0%	61.5%
<i>Merchandising/Retail Management</i>	1.6%	\$98,375	\$100,000	\$78,500-\$115,000	75.0%	N/A ²	N/A ²	0.0%	25.0%
<i>Product Management</i>	10.9%	\$117,315	\$120,000	\$75,000-\$140,000	75.0%	\$20,929	\$5,000-\$50,000	3.6%	64.3%
<i>Sales/Account Management</i>	4.3%	\$105,182	\$110,000	\$45,000-\$130,000	72.7%	\$21,875	\$5,000-\$35,000	0.0%	81.8%
Operations/Logistics/Supply Chain	0.8%	N/A²	N/A²	N/A²	N/A²	N/A²	N/A²	N/A²	N/A²
Strategic Planning	3.1%	\$114,125	\$112,500	\$75,000-\$110,000	25.0%	N/A²	N/A²	12.5%	37.5%
Other Functions	1.6%	N/A²	N/A²	N/A²	66.7%	N/A²	N/A²	0.0%	0.0%

¹ Percentages were calculated from the number of students who accepted employment within 3 months after graduation.
² Compensation data is self-reported. Salary data is not provided for industries with fewer than 4 data points available.
³ Other guaranteed compensation includes guaranteed year-end bonus and other cash-equivalent compensation. It excludes perquisites such as relocation, automobile and variable compensation (e.g., performance bonus, stock options).

» BROKEN DOWN BY LOCATION

UNITED STATES	Percent of Hires ¹
California	72.5%
Southern	47.7%
Northern	24.8%
Northeast	6.6%
West (excluding California)	5.8%
Midwest	3.1%
Southwest	1.9%
South	1.6%
Mid-Atlantic	0.8%
U.S. TOTAL	92.2%
INTERNATIONAL	
Asia	3.5%
Latin America & Mexico	3.5%
Europe	0.8%
INTERNATIONAL TOTAL	7.8%

COMPANIES THAT HAVE HIRED
IN POSITIONS OUTSIDE THE U.S.:

A.T. Kearney	Deloitte	Nomura Holdings Inc.
Booz & Co. Inc.	Google Inc.	Promecap
Boston Consulting Group	Grupo GP	Samsung Corporation
China-ZK International Energy Investment Co. Ltd.	Intel Corporation	Siemens
Citigroup Inc.	McKinsey & Company	Sotheby's
Credicorp Capital	Money Forward Inc.	Vicapital
	Nike Inc.	

ANNUAL BASE SALARY ²			SIGNING BONUS ²		Percent receiving Other Guaranteed Bonus	Percent receiving Stock/Equity/Options	
Mean	Median	Range	Percent receiving Signing Bonus	Mean			Range
\$111,275	\$110,000	\$45,000-\$180,000	59.4%	\$25,806	\$2,000-\$60,000	6.4%	26.7%
\$108,060	\$105,000	\$45,000-\$180,000	52.8%	\$29,277	\$2,000-\$60,000	8.9%	15.4%
\$117,443	\$120,000	\$75,000-\$140,000	71.9%	\$20,902	\$5,000-\$47,500	7.8%	48.4%
\$105,765	\$100,000	\$45,000-\$160,000	52.9%	\$36,333	\$5,000-\$57,500	0.0%	23.5%
\$110,000	\$115,000	\$82,500-\$130,000	86.7%	\$34,231	\$20,000-\$50,000	0.0%	60.0%
\$112,000	\$101,000	\$88,000-\$170,000	87.5%	\$28,214	\$10,000-\$47,500	12.5%	25.0%
\$96,875	\$92,750	\$85,000-\$115,000	40.0%	N/A ²	N/A ²	20.0%	20.0%
\$106,750	\$100,000	\$92,000-\$135,000	75.0%	N/A ²	N/A ²	0.0%	25.0%
N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²
\$110,638	\$110,000	\$45,000-\$180,000	61.3%	\$27,336	\$2,000-\$6,000	5.9%	28.6%
\$97,522	\$92,900	\$74,799-\$130,000	44.4%	\$13,869	\$10,000-\$20,000	11.1%	33.3%
\$110,000	\$110,000	\$80,000-\$149,000	44.4%	\$25,750	\$2,000-\$30,000	22.2%	11.1%
N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²	N/A ²
\$104,750	\$105,000	\$74,799-\$149,000	50.0%	\$22,208	\$10,000-\$50,000	15.0%	20.0%

¹ Percentages were calculated from the number of students who accepted employment within 3 months after graduation.

² Compensation data is self-reported. Salary data is not provided for functions with fewer than 4 data points available.

³ Other guaranteed compensation includes guaranteed year-end bonus and other cash-equivalent compensation. It excludes perquisites such as relocation, automobile, and variable compensation (e.g., performance bonus, stock options).



GLOBAL ANDERSON | 75 percent of jobs accepted by Class of 2014 international students were in the United States (an increase from 58 percent in 2012).

LATIN INFLUENCE | Class of 2014 graduates accepting jobs in Latin America more than doubled from the previous year.

» HIRING ORGANIZATIONS

RECENT EMPLOYERS

The following firms have hired at least one UCLA Anderson student during the 2013-2014 school year (combining both full-time employment and summer internships):

12Twenty
565 Media Group

A

A.T. Kearney
A+E Television Networks
Accenture
Adap.tv, a Division of AOLPlatforms/AOL Inc.
ADIDAS AG
Adobe Systems Inc.
Advanced Sterilization Products (a Johnson & Johnson Company)
AECOM
AEW Capital Management L.P.
AIG
Airbnb Inc.

Alear
Alpha Founders
Amazon Inc.
American Energy Partners
Amgen Inc.
Analysis Group Inc.
Apollo Investments
Appcelerator
Apple Inc.
Arc Capital Partners LLC
AT&T Inc.
Autodesk Inc.
Avasant LLP
B
Babson Capital Management LLC
Bain & Company Inc.
Ball Corporation
The Bank of Korea
The Bank of Tokyo-Mitsubishi UFJ Ltd.
Bank Mandiri
Bank of America Corporation
Bank of America Merrill Lynch
Beckman Coulter

Belkin International Inc.
Big Heart Pet Brands
BlackRock, Inc.
The Black Tux
Blizzard Entertainment
Blue Sea Capital
BlueRun Ventures
The Boeing Company
Booz & Company Inc.
Boston Consulting Group, The Box
Broadcom Corporation
Brookfield Office Properties
Buena Vista Home Entertainment Inc. (a Walt Disney Company)
Buffalo Studios
Building Excellent Schools
C
Callaway Golf Company
The Capital Group Companies Inc.
CareDx Inc.
Carpenter & Company
Causeway Capital Management LLC
CBRE Group

Cedars-Sinai Health System
Celtra
Cheeky Home
Chegg
China-ZK International Energy Investment Company Ltd.
ChowNow
Chulalongkorn University
Cisco Systems
Citigroup Inc.
City U
Clorox Company
Club W Inc.
Collective Digital Studio
Colony Capital
Comcast Corporation
Commune Hotels + Resorts
Cooley LLP
Coronal Management LLC
County of San Mateo
Cove Street Capital
Credicorp Capital
Credit Suisse
Crunchyroll

D

Dalton Investments
Danaher Corporation
DaVita Inc.
Decron Properties
Del Mar Thoroughbred Club
del Rey Global Investors LLC
Deloitte
Deluxe
DermStore Beauty Group (Target Corp.)
Deutsche Bank AG
Dimensional Fund Advisors
DiNapoli Capital Partners
DirecTV
Discover Financial Services
Diversis Capital
Dolby Laboratories Inc.

Dole Food Company
DoubleLine Capital LP
Dragon Global Management
Dreamhost LLC
Duff & Phelps LLC
Dun & Bradstreet

E

E. & J. Gallo Winery
eBay Inc.
EDF Climate Corps
EDF Renewable Energy
Education Pioneers
Edwards Lifesciences
ekeliu
El Camino Real Charter High School
Electronic Arts
Emerson Electric
Epoxy
EventSorbet
Experian plc
EY

F

FactoryMade Ventures
Financial Services Commission
First Solar Inc.
Fox Filmed Entertainment
Fox Networks Group
Franklin Templeton Investments
FutureAdvisor

G

Gallup Inc.
Galvanize
Genentech Inc.
General Mills
George Smith Partners Inc.
Gerald Auto Group
Goldman Sachs & Company
Good Eggs
Google Inc.
The Gores Group
Grupo GP

GUESS Inc.
Gunderson Dettmer

H

Hasbro Inc.
Health-Ade
HENKEL
HMC Assets
Honey
Houlihan Lokey
HP
HP Investors
Hyundai Capital America

I

IBM Corporation
Illinois Tool Works
IM Trust
IMG Worldwide
Imperial Capital LLC
ING Direct
Intel Corporation
Intuit Inc.
Intuitive Surgical Inc.
InvVax

IRIS.TV

Irvine Company

J

JCC
Jefferies & Company
JMC Philanthropic Advisors
Jobr Inc.
Johnson & Johnson HeadStart & Healthcare Executive Education Program
JPMorgan Chase & Company
JUMP Investors

K

Kaiser Permanente
Karlin Real Estate
Kayne Anderson Rudnick Investment Management LLC
King's Hawaiian Bakery West Inc.
Kingston Technology

TOP HIRING FIRMS

The following organizations have hired five or more full-time MBA students during the 2013-2014 recruiting season (combining both full-time employment and summer internships):

15 OR MORE STUDENTS:

Deloitte
Google Inc.
PricewaterhouseCoopers (PwC)

10 OR MORE STUDENTS:

Amazon Inc.
Mattel Inc.
Microsoft Corporation
The Walt Disney Company

5-9 STUDENTS:

Adobe Systems Inc.

Amgen Inc.
Apple Inc.
Bank of America Merrill Lynch
The Boston Consulting Group (BCG)
Citigroup Inc.
Credit Suisse
Danaher Corporation
Ebay Inc.
General Mills
McKinsey & Company Inc.
Moelis & Company
Nestlé USA

Nike Inc.
Samsung Corporation
Sony Corporation of America
Symantec Corporation
Visa Inc.
VMware Inc.
Wells Fargo & Co.

Over 260 other organizations have hired at least one MBA student/graduate for employment in 2014.

The number of organizations hiring UCLA Anderson students/graduates in 2013-14 have increased by over 14 percent from the prior year.

Kirkland & Ellis, LLP
Korea Credit Guarantee Fund
Kuwait University

L

L.E.K. Consulting LLC
Lab126
Launchpad LA
LeapFrog Enterprises
LearnVest Inc.
Legendary Entertainment
LinkedIn Corporation
Lions Gate Entertainment
Liv360
Live Nation
Lone Star Funds
Los Angeles Clippers
Lux Health Network Inc.

M

Marketshare Partners LLC
match.com
Mattel Inc.
McCafferty & Company
McKesson Corporation
McKinsey & Company
Medallia Inc.
MedPeer
Medtronic Inc.
Mercer LLC
MetLife Inc.
MGA Entertainment Inc.
Miami Dolphins
Microsoft Corporation
MIG Real Estate
The Milstein Foundation
Minacare
Mitsubishi UFJ Morgan Stanley
MLB Advanced Media LP
Moelis & Company
Moen Khoury & Company
Money Forward Inc.
Morgan Stanley
Munchkin Inc.

N

Nanowear Inc.
National Basketball Association
Nazarian Enterprises
Nebula
Nestlé USA
NetApp
Netflix Inc.
Neutrogena Corporation (a Johnson & Johnson Company)
New York Yankees
NewSchools Venture Fund
Nexus Healthcare Solutions
Nike Inc.
NMS Capital Group
Nomura Holdings Inc.
Nordstrom
Northrop Grumman Corporation
NS Solutions Corporation
O
Oaktree Capital Management
Omne Mobile Payments Inc.
OneWest Bank
Orchard
P
Pacific Alternative Asset Management Company LLC
Pacific Gas & Electric Company
Palm Tree Capital
Pandora Radio
Paramount Pictures
Pasadena Angels
Path Inc.
Patriot One Entertainment
PayLease
Payoff.com Inc.
PCCP
PELV-ICE
Perkins Coie LLP
phresh
PIMCO
Piper Jaffray & Company

Pontifax Ag-Tech
Promecap
Provide Commerce Inc.
Prudential Mortgage Capital
PricewaterhouseCoopers (PwC)

R

The Ratkovich Company
Rayton Solar
RBC Capital Markets
Realty Mogul
Riot Games
Rocket Fuel
Roll Global LLC
Russell Reynolds Associates

S

Salesforce.com
Samsung Corporation
San Diego Padres
SanDisk Corporation
Seiko Epson Corporation
Sephora USA Inc.
Serrano Development Group
Seven Lakes Technologies
Shazam Entertainment Limited
Shopkeep POS
Shutterfly
Siemens

SK Engineering & Construction Company Ltd.
SK Telecom
Solazyme Inc.
Sompco Japan Insurance Inc.
Sonos
Sony Computer Entertainment America
Sony Network Entertainment
Sony Pictures Entertainment
Sotheby's
Southern California Edison
Southlake Regional Health Centre
Special Olympics World Games
Spell Capital Partners LLC
Sprig
St. John's Well Child & Family Center
Starbucks Corporation
Steel Sports
The Stock Exchange of Thailand
Sugarfina
Sumitomo Chemical
SunEdison LLC
Symantec Corporation
T
Taco Bell Corporation

TAP Advisors LLC
Technicolor
Telemundo
Terreno Realty
Three Day Rule
Tides Foundation
Toko System
Toyota Financial Services
Toyota Motor Sales USA Inc.
Travelnuts Inc.
Trust Company of the West (TCW)

U

UBS Investment Bank
UCLA Anderson Price Center for Entrepreneurial Studies
UCLA Health System
United Airlines
United States Air Force
United States Army
Universal Music Group
University of California Office of the President
USAA

V

Vail Resorts
Vanderbilt University Medical Center

Velos Partners
Veritas Investment Inc.
Verity Consulting Inc.
VF Corp
Vicapital
Vicente Capital Partners
Vineyard Vines
Vintage Fund Management LLC
Visa Inc.
VMware Inc.

W

The Walt Disney Company
Warner Bros.
WayFounder
Wedbush Securities
Wells Fargo & Company

Y

YouTube
YP.com

Z

ZS Associates
Zynga Inc.

ORGANIZATIONS THAT PARTICIPATED IN THE 2014 MBA CAREER FAIR (APRIL 25, 2014):

AT&T
Allergan Inc.
American International Group Inc.
Beacon Consulting Group
Bobrick Washroom Equipment Inc
Core Digital Media
DELTAWRX
Edison International
Gallup
Immersion Corporation
Infosys Consulting

Internet Brands Inc.
KYMCO Healthcare USA Inc.
MarketShare
MassMutual Financial Group
Medallia, Inc
Microsoft Corporation
MIG Real Estate, LLC
OnPrem Solution Partners LLC
Outspoken
Provide Commerce Inc.
Rain for Rent

RCLCO (Robert Charles Lesser & Co. LLC)
Southern Wine & Spirits
Storm Industries Inc
Strategy & Digital
Universal Music Group
The Walt Disney Company
Wedbush Securities
Western Asset Management Company
Wilson Perumal & Company

» CLASS PROFILE

DEMOGRAPHIC PROFILE

Total Applicant Pool	4,129
Number of Entering Class	360
Average Age	29
Average Years of Work Experience	5
Women	33%
International Students	35%
Countries Represented	37

EMPLOYMENT PROFILE

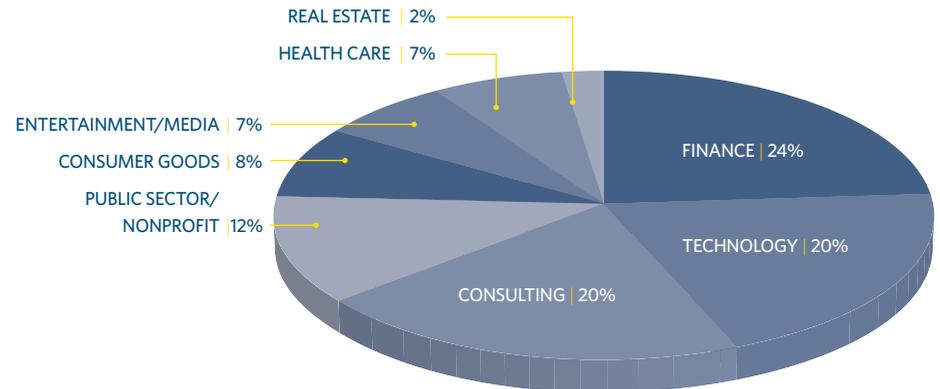
	Permanent U.S. Work Authorization	Non-U.S. Work Authorization	Number of Students	Percent of Total Students
Total Students	269	88	357	100.0%
Seeking Employment	254	78	332	93.0%
Not Seeking Employment	15	10	25	7.0%
Summer Internship ACCEPTS	254	78	332	93.0%



"I invested a lot of time and energy into reflecting on the value I got out of my previous work experiences. This process helped me create an internal checklist of what I wanted in my post-MBA job."

ZACK PARRIS ('15)

TOP PRE-MBA EXPERIENCE BY INDUSTRY



The percentage of students reporting receiving a salary for their summer internships increased from 87.5 percent in 2012 to 95.2 percent in 2014.

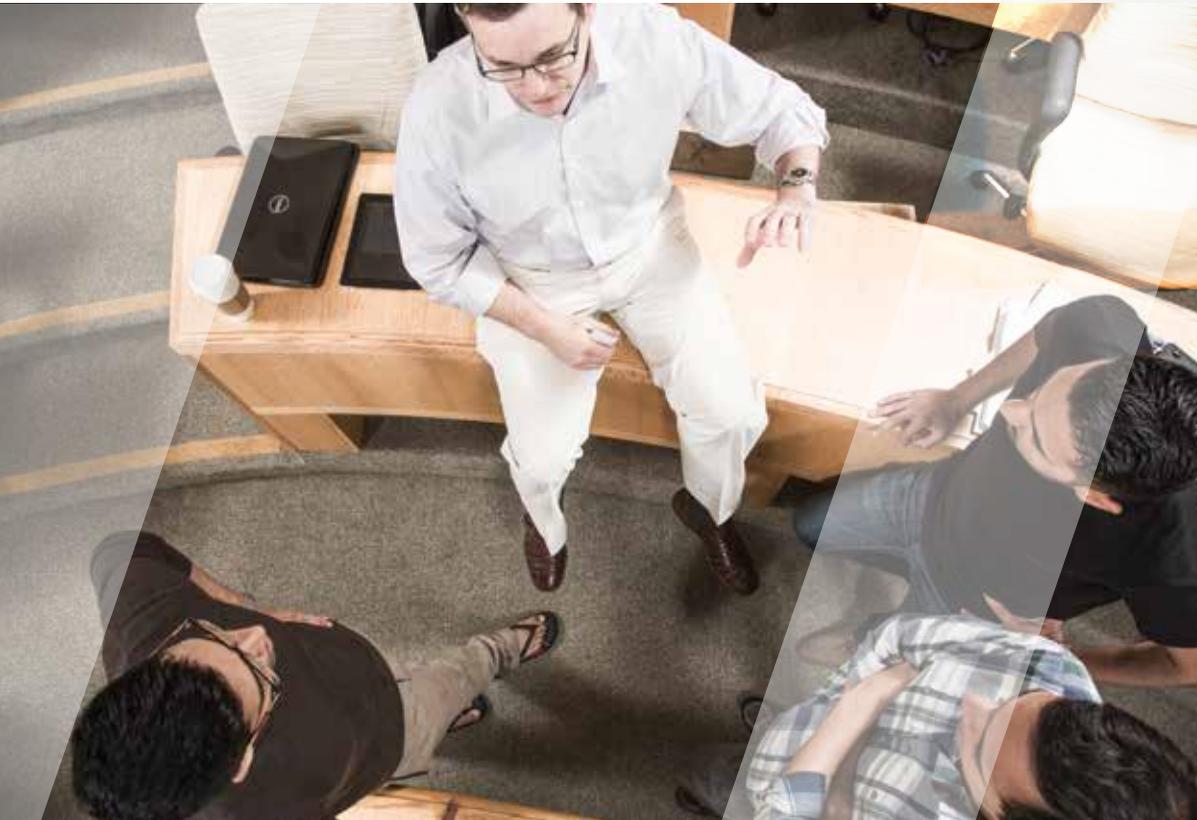
100 percent of the class of 2015 students who were seeking a summer internship found one.

» EMPLOYMENT SUMMARY

COMPENSATION SUMMARY

	<i>Percent of Students Reporting Salary Data¹</i>	<i>Mean</i>	<i>Median</i>	<i>Range</i>
Monthly Base Salary	95.2%	\$6,699	\$6,875	\$1,600-\$14,000

¹Percentages were calculated from the number of students who accepted a summer internship.



» SOURCE OF SUMMER INTERNSHIP

	Percent of Hires ¹
UCLA Anderson-Facilitated Resources	79.5%
<i>Campus Recruiting Program (including myCareer Resume Collections)</i>	46.7%
<i>UCLA Anderson Contacts (includes alumni, classmates, faculty, etc.)</i>	10.5%
<i>Parker CMC Postings</i>	8.4%
<i>Student Club-Related Resources</i>	8.1%
<i>Other Parker CMC Resources (advisors, events, resume database, spring career fair, etc.)</i>	4.2%
<i>Other UCLA-Related Resources / Contacts</i>	1.5%
Non-UCLA Anderson-Facilitated Resources	20.5%
<i>Family/Friend/Personal/Pre-MBA Employer Network (non-UCLA Anderson-related)</i>	6.3%
<i>Non-UCLA Anderson Online Resource</i>	4.2%
<i>Direct Company Contact (not facilitated by UCLA Anderson)</i>	3.3%
<i>National MBA Career Conferences</i>	2.1%
<i>Pre-Anderson Employer Network</i>	1.8%
<i>Other Non-UCLA Resources/Contacts</i>	2.7%

¹Percentages were calculated from the number of students who accepted a summer internship.

» INDUSTRY SUMMARY

	Percent of Hires ¹	Average Monthly Salary
TOP 15 INDUSTRIES	73.0%	
Consulting	13.6%	\$10,125
Internet Services/E-Commerce	8.7%	\$6,934
Entertainment/Media.	8.4%	\$4,865
Investment Banking/Brokerage	7.8%	\$7,958
Software	5.2%	\$7,223
Real Estate	4.2%	\$4,574
Health Care Products	3.9%	\$6,360
Technology – General	3.3%	\$6,698
Consumer Products – Beverages/Food	3.0%	\$5,998
Investment Management.	3.0%	\$6,839
Private Equity/Venture Capital	3.0%	\$3,927
Consumer Products – Household/Personal	2.4%	\$6,272
Multimedia Products & Services.	2.4%	\$6,887
Technology Equipment/Hardware/Networking	2.4%	\$6,202
Energy/Utilities (incl. Alternative Energy)	1.6%	\$7,083
All Others	27.0%	



For four consecutive years, consulting, investment banking, internet services/E-commerce and entertainment/media continue to be the top four industries of choice for summer internships.

The percentage of Class of 2015 students finding their summer internships through the campus recruiting program increased to 46.7 percent from 40.4 percent in the prior year.

Campus recruiting program and Parker Postings combined account for more than 57 percent of the source of summer internships for the Class of 2015.

» FUNCTION SUMMARY

	Percent of Hires ¹	Average Monthly Salary
TOP 15 FUNCTIONS	87.0%	
Product Management	12.7%	\$6,650
Management Consulting	12.3%	\$10,186
Corporation Finance/FP&A/Treasury	9.3%	\$6,157
Investment Banking	8.7%	\$7,937
Brand Management	7.8%	\$6,027
Internal Consulting	6.0%	\$6,728
Marketing – Other Services	5.1%	\$6,099
Business/Corporate Development	4.8%	\$4,624
Strategic Planning	4.8%	\$4,480
Investment Management	3.3%	\$7,137
Real Estate Finance	3.3%	\$5,063
Project Management	2.4%	\$6,350
Operations/Logistics/Supply Chain	2.1%	\$5,021
Private Equity/Venture Capital	2.1%	\$3,924
Sales/Account Management	2.1%	\$6,121
All Others	13.0%	

Product management overtook management consulting for the first time as the top function for summer internships for the Class of 2015/16 students. Corporate finance, investment banking and brand management round out the top 5.



» BROKEN DOWN BY LOCATION

UNITED STATES	Percent of Hires ¹	Average Monthly Salary
California	75.9%	\$6,615
Southern	48.8%	\$6,258
Northern	27.1%	\$7,399
West (excluding California)	6.0%	\$6,816
Northeast	5.7%	\$7,232
Midwest	3.6%	\$6,684
Southwest	3.3%	\$7,395
South & Mid-Atlantic	1.2%	\$5,542
U.S. TOTAL	95.7%	\$6,680
INTERNATIONAL		
Asia & Oceania	2.7%	\$6,286
Latin America	0.9%	N/A ²
Europe	0.6%	N/A ²
INTERNATIONAL TOTAL	4.3%	\$7,138

¹ Percentages were calculated from the number of students who accepted a summer internship.

COMPANIES THAT HAVE HOSTED SUMMER INTERNSHIPS OUTSIDE THE U.S.:

Alpha Founders	ekeliu	McKinsey & Company
Bain & Company Inc.	Goldman Sachs & Co.	MedPeer
Bank of America Merrill Lynch	IM Trust	Minicare
CBRE Group	ING Direct	Samsung SRA Asset Management
Deloitte	JCC	Southlake Regional Health Centre





» PARKER CAREER MANAGEMENT CENTER STAFF

Regina Regazzi

Assistant Dean, Parker Career Management Center

Sally Stahl

Director, MBA Career Advising & Education

Jessica Christopher

Associate Director, Career Advisor

Emily Rosenthal

Associate Director, Career Advisor & Corporate Outreach

Britta Schort

Associate Director, Career Advisor & Corporate Outreach

Emily Taylor

Associate Director, MBA Career Education

Chris Weber

Associate Director, Career Advisor & Corporate Outreach

Qilin He

International Programs Manager & Advisor

Sandra Nguyen

Communications Manager

Phil Han

Director, Recruiting Operations & Career Advisor

Donna Robinson

Associate Director, Employer Relations

Hannah Cowherd

Manager, Campus Recruiting & Business Services

Karen Gracey

Administrative Manager

Wanda Hebert

Logistics Manager, Campus Recruiting & Business Services

Shelly Fraga

Customer Relations Manager

UCLAAnderson

SCHOOL of MANAGEMENT

Parker Career Management Center

110 Westwood Plaza

Entrepreneurs Hall, Suite C201

Box 951481

Los Angeles, CA 90095-1481

Phone: 310.825.3325

Fax: 310.206.8087

Email: pcmc@anderson.ucla.edu

anderson.ucla.edu/recruit-mbas

 UCLA Anderson Parker Career
Management Center

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