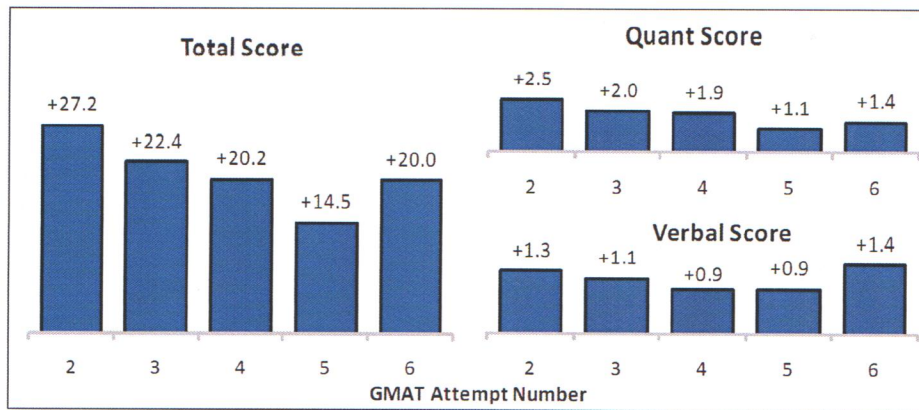


SCORE GAINS ON THE GMAT FOR REPEAT TEST TAKERS, US UNDERREPRESENTED POPULATIONS

**Average Score Increase Compared with Prior Testing Attempt\***



**Actual GMAT Repeater Outcomes – Losses and Gains**

GMAT Total Score		
Score Change	2 <sup>nd</sup> Attempt	3 <sup>rd</sup> Attempt
<-100	1.2%	2.2%
-100 to -70	4.0%	4.5%
-60 to -30	12.1%	13.2%
-20 to 20	32.0%	30.9%
30 to 60	25.8%	26.2%
70 to 100	15.9%	15.9%
> 100	9.0%	7.1%

GMAT Quantitative Score		
Score Change	2 <sup>nd</sup> Attempt	3 <sup>rd</sup> Attempt
>-10	2.0%	2.3%
-7 to -10	5.0%	5.9%
-3 to -6	13.3%	14.3%
-2 to 2	30.0%	30.0%
3 to 6	24.2%	25.7%
7 to 10	15.9%	13.7%
>10	9.6%	8.1%

GMAT Verbal Score		
Score Change	2 <sup>nd</sup> Attempt	3 <sup>rd</sup> Attempt
>-10	1.1%	1.6%
-7 to -10	4.7%	4.9%
-3 to -6	16.2%	16.5%
-2 to 2	37.9%	38.2%
3 to 6	25.1%	23.9%
7 to 10	11.2%	11.1%
>10	3.6%	3.9%

**Key Points:**

- Repeaters are self-selecting. Those satisfied with their score do not take the test again.
- Since 2007, 21% of GMAT examinees have taken the test 2 or more times.
- 51% of the people that sit for the GMAT a second time show gains of 30+ points.

**Who Benefits the Most?**

- Individuals that did not finish the examination in their first attempt.
- Individuals capable of higher Verbal Section scores.

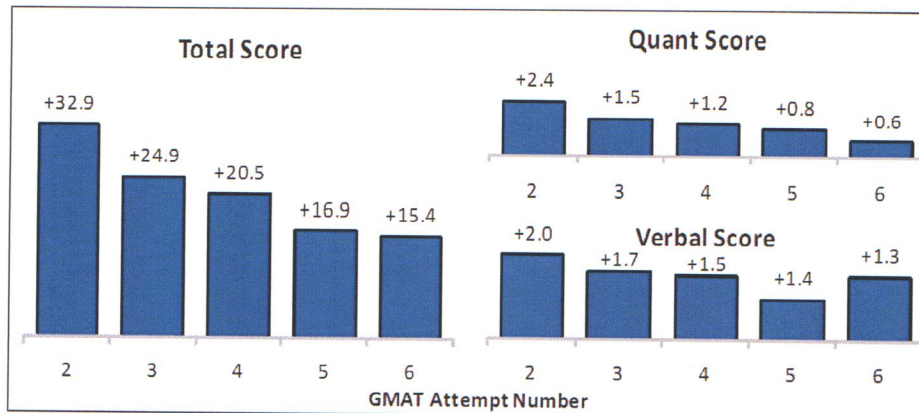
**Remember:**

- Pacing is critical. Learn to allow approximately 2 minutes per question.
- Scoring is based on all questions.
- Computer adaptive testing is self-correcting. Good guesses and mistakes have only a small effect on your score.

\* Analysis based on 11,406 second time, 2,425 third time, 562 fourth time, 149 fifth time, 54 sixth time test takers from US Underrepresented Populations in, Testing Years 2007-2010 .

SCORE GAINS ON THE GMAT FOR REPEAT TEST TAKERS IN THE UNITED STATES

**Average Score Increase Compared with Prior Testing Attempt\***



**Actual GMAT Repeater Outcomes – Losses and Gains**

GMAT Total Score			GMAT Quantitative Score			GMAT Verbal Score		
Score Change	2 <sup>nd</sup> Attempt	3 <sup>rd</sup> Attempt	Score Change	2 <sup>nd</sup> Attempt	3 <sup>rd</sup> Attempt	Score Change	2 <sup>nd</sup> Attempt	3 <sup>rd</sup> Attempt
<-100	.8%	1.5%	>-10	1.4%	1.8%	>-10	.9%	1.3%
-100 to -70	3.2%	4.2%	-7 to -10	3.9%	4.9%	-7 to -10	4.0%	4.8%
-60 to -30	10.5%	12.5%	-3 to -6	11.4%	13.2%	-3 to -6	14.5%	16.0%
-20 to 20	30.4%	32.2%	-2 to 2	33.3%	35.9%	-2 to 2	37.3%	38.0%
30 to 60	27.9%	26.7%	3 to 6	25.9%	24.6%	3 to 6	26.4%	24.6%
70 to 100	17.8%	15.5%	7 to 10	15.2%	12.6%	7 to 10	12.6%	11.2%
> 100	9.5%	7.3%	>10	8.9%	6.9%	>10	4.4%	4.3%

**Key Points:**

- Repeaters are self-selecting. Those satisfied with their score do not take the test again.
- Since 2007, 18% of GMAT examinees have taken the test 2 or more times.
- 55% of the people that sit for the GMAT a second time show gains of 30+ points.

**Who Benefits the Most?**

- Individuals that did not finish the examination in their first attempt.
- Individuals capable of higher Verbal Section scores.

**Remember:**

- Pacing is critical. Learn to allow approximately 2 minutes per question.
- Scoring is based on all questions.
- Computer adaptive testing is self-correcting. Good guesses and mistakes have only a small effect on your score.

\* Analysis based on 68,750 second time, 13,582 third time, 3,262 fourth time, 936 fifth time, 291 sixth time test takers from the United States in, Testing Years 2007-2010.