



PLACEMENT REPORT





MESSAGE FROM THE SENIOR DIRECTOR - CAREER ADVANCEMENT SERVICES

Placement season for the Class of 2013 at the Indian School of Business (ISB) signified an important milestone in the history of the school. The ISB successfully conducted 'Integrated' placements across its two campuses in Hyderabad and Mohali. Under the integrated process, the ISB ensured campus-neutral placements that allowed students and recruiters an equal opportunity to interact with each other irrespective of the location. It has set new benchmarks by attracting the highest number of recruiters who have made the largest number of offers that we ever received. The ISB management strongly appreciates the support received from recruiters, students and alumni in this initiative. The success is a testimony to the acceptance of the one School, two campuses philosophy of the ISB.

Along with the placement results, this report also presents to you the Class of 2014. It will assist you in getting an overview of the available talent for your organisation. We look forward to another great year for our recruiters and students.

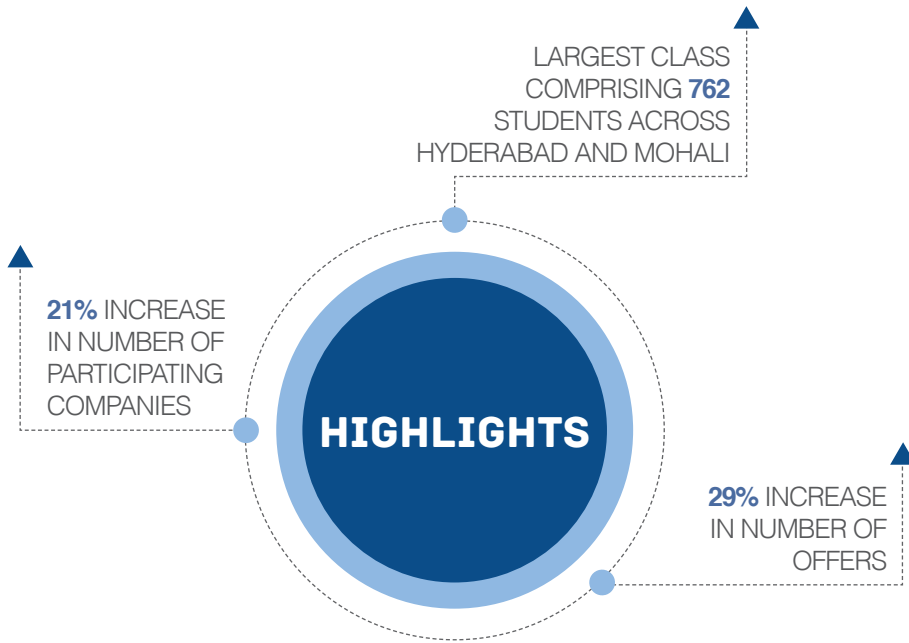
Founding Associate Schools



Associate Schools



PLACEMENTS 2013



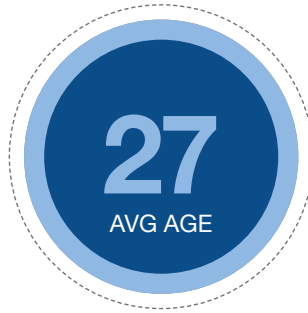
GLOBAL LEADERSHIP PROGRAMMES ROBUST

As in the previous year, companies across sectors and geographies continued to bring their prestigious Leadership Programmes to the ISB. These roles are aimed at building the leadership pipeline for the participating companies. Leadership programmes constituted around 10% of the total number of offers made this year, and came from companies such as Aditya Birla Group, Bharti Airtel, Axis Bank, IBM, Ranbaxy, GE, HCL, HUL, and Philips among others.

WOMEN IN BUSINESS LEADERSHIP PROGRAMMES

Women students at the ISB, who comprise 29% of the class, fared exceptionally well both in terms of offers received as well as roles. Reflecting a trend of recruiting women for strategic roles, several leading companies offered key roles such as Director, Chief Strategy Officer, General Manager and Vice President. A highlight of this year was the 'Axis Bank - ISB Leadership Programme', where 12 women students were selected to build a women leadership pipeline for their organisation.

PROFILE CLASS OF 2013



YEAR ON YEAR DATA FOR 80% MEAN AND 80% MEDIAN CTC (IN INR)

Class	80% Mean	80% Median
Class of 2009	14,30,305	14,00,000
Class of 2010	16,12,112	16,00,000
Class of 2011	17,92,715	17,47,000
Class of 2012	18,83,403	18,00,000
Class of 2013	17,41,081	17,00,000

YEAR ON YEAR INCREASE IN COMPANIES AND OFFERS

Class Year and Size	Registered Companies	Offers
2009 - 437	326	401
2010 - 568	346	541
2011 - 569	310	661
2012 - 574	348	631
2013 - 762	423	819



CONSULTING AND TECHNOLOGY TOP AMONG RECRUITING SECTORS

The Technology sector made the largest number of offers on campus. 300 offers were made by 53 companies such as Apple, Amazon, Cognizant Technology Solutions, Facebook, Google, HCL, Hewlett Packard, IBM, ITC Infotech, Microsoft, Wipro Ltd, among others.

Consulting sector was the second largest recruiter, contributing 163 offers from around 30 companies including A T Kearney, Accenture, Booz & Co, Boston Consulting Group, Deloitte, Ernst & Young, Global eProcure, KPMG, McKinsey & Company, Oliver Wyman, Parthenon and PwC.

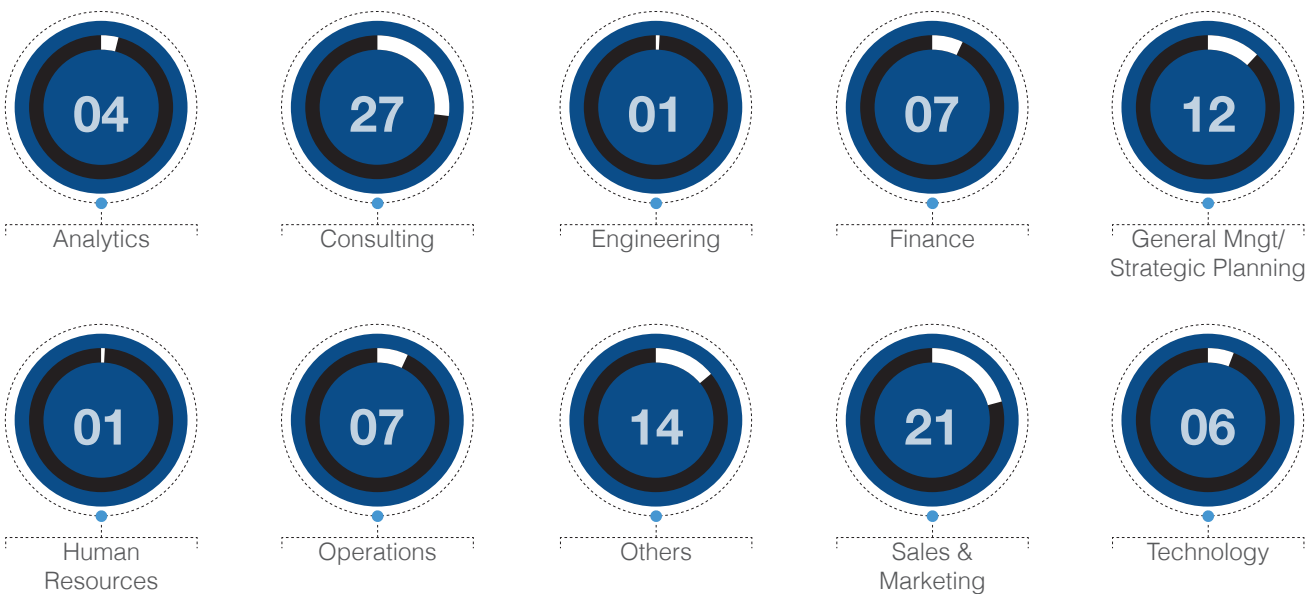
PLACEMENT INDUSTRY WISE

Figures in Percentages



PLACEMENT FUNCTION WISE

Figures in Percentages



COMPARISON 2012- 2013

Function-wise offers	2012 (%)	2013 (%)
Analytics	1	4
Consulting	35	27
Engineering	1	1
Finance	6	7
General Management / Strategic Planning	13	12
Human Resources	1	1
Operations	6	7
Others	10	14
Sales & Marketing	23	21
Technology	4	6

Industry-wise offers	2012 (%)	2013 (%)
Advt/ Media/ Comm/ PR/ Entertainment	1	2
Banks/ Financial Institutions	4	9
Chemical/ Fertilizers/ Pesticides	1	1
Consulting	30	21
Education/ Teaching & Training	1	1
FMCG/ Retail/ Consumer Durables	8	4
High Technology Electronics/ Manufacturing/ Service	1	1
Infrastructure/ Construction/ Real Estate	2	4
Insurance	0	1
IT/ITES	28	37
Manufacturing	6	4
Oil/ Energy/ Petroleum/ Minerals	1	2
Others	7	5
Pharma/ Biotech/ Healthcare/ Hospitals	7	7
Telecom	3	1



PLACEMENT TRENDS

START UP FIRST

An interesting highlight of placements this year has been the success of the Start Up First - an initiative started by WCED - Wadhvani Centre for Entrepreneurship Development at the ISB with the objective of mapping the strong entrepreneurship aspiration among the ISB students with an equally strong demand for talent from start up and early stage entrepreneurs looking to grow their ventures. The ISB has constantly encouraged its students to take up entrepreneurship as a career option and become wealth and job creators for the community. Start Up First provides them the perfect opportunity to take on entrepreneurial roles that will prepare them to hit the ground running when they launch their own ventures later.

This has generated a tremendous response from both the students as well as the entrepreneurship and VC community. Around 30 such start up companies from Financial Services, Healthcare, Education, Agritech, Biotech, ICT, Clean Technologies and Services recruited ISB students for leadership and top management roles such as Business Development, Strategic Planning, Sales and Marketing and General Management. Around 26 offers were made by 30 companies such as Lemon Learn eServices, Ovenfresh, LimeRoad, iCreate Software Pvt Ltd, Nowfloats etc., among others.

INCREASED INTEREST FROM THE BFSI SECTOR

This year saw a revival in hiring for finance positions wherein several leading banks and other financial institutions made a total of 75 offers on campus. Companies included Axis Bank, Citibank NA, Delta Partners FZ LLC, Goldman Sachs, HSBC, ICICI Bank, Standard Chartered Bank, UBS AG, Yes Bank, among others.

PHARMA, HEALTHCARE AND BIOTECH REMAIN STEADY

For the third consecutive year this sector made its presence felt and contributed 58 offers, which were made by leading players including Biocon, Dr. Reddy's Laboratories, Johnson & Johnson, Max Healthcare Ltd, Novartis Pharma AG and Ranbaxy Laboratories among others. ISB is perhaps the only B-School where this sector continues to recruit year on year in significant numbers, owing to the presence of several healthcare and pharma professionals in the student body.

LEADING FUNCTIONAL CHOICES

Consulting and Sales & Marketing were the two most preferred functional areas for ISB graduates attracting 27 % and 21% of students respectively. Recruiting companies for Sales & Marketing roles included Arvind Lifestyle Brands & Retail, Bharti Walmart, Britannia Industries, Dabur India, Hindustan Unilever, ITC, Reckitt Benckiser, Videocon Industries, among others.

A total of 741 students participated in the placements process this year, out of the 762 students in the Class of 2013. 21 students opted out of the process to start their own ventures, return to their companies or family businesses. The ISB follows the 'Rolling Placements' concept - a lateral hiring process spread over several months, giving both the recruiters and the students, time to find their best fit. During this period, the school also supports and encourages students in their independent search efforts to find their preferred careers. Through these various options, the school aims to provide students with more offers as well as variety of roles to find their best match.



COMPARISON 2012 - 2013

INDUSTRY-WISE OFFERS

CAS Industry	Mid 80% average CTC		80% CTC Range in Lakhs
	2012	2013	2013
Advt./ Media/ Comm/ PR/ Entertainment	15,63,557	16,33,194	13 - 21
Banks/ Financial Institutions	18,685,80	16,49,031	13 - 21
Chemical/ Fertilizers/ Pesticides	22,821,39	21,00,000	15 - 25
Consulting	19,014,86	18,31,747	14 - 25
Education/ Teaching & Training	17,166,66	16,50,000	15 - 20
Engineering	17,00,830	15,78,000	15 - 17
FMCG/ Retail/ Consumer Durables	17,50,276	15,41,280	13 - 20
Govt/ PSUs/ NGOs/ Forces/ Services	24,34,500	12,00,000	10 - 13
High Technology Electronics/ Manufacturing/ Service	26,00,000	19,33,333	16 - 26
Infrastructure/ Construction/ Real Estate	19,15,000	19,50,717	15 - 25
Insurance	20,66,666	17,33,333	16 - 18
IT/ ITES	19,23,931	17,41,206	13 - 25
Manufacturing	17,05,555	15,63,644	13 - 20
Oil/ Energy/ Petroleum/ Minerals	18,58,333	17,57,794	14 - 20
Others	21,69,157	17,60,676	13 - 25
Pharma/ Biotech/ Healthcare/ Hospitals	18,79,510	17,98,476	15 - 21
Telecom	19,07,479	16,95,938	15 - 25

FUNCTION-WISE OFFERS

CAS Function	Mid 80% average CTC		80% CTC Range in Lakhs
	2012	2013	2013
Analytics	15,04,000	15,40,836	12 - 20
Consulting	18,74,092	17,37,759	13 - 25
Engineering	21,08,414	17,00,000	15 - 18
Finance	18,38,636	15,97,064	12 - 20
General Management/ Strategic Planning	19,31,576	17,36,974	14 - 25
Human Resources	18,50,000	15,41,600	15 - 16
Operations	18,85,597	17,8,0818	14 - 25
Others	18,54,447	17,84,559	14 - 25
Product Development	28,50,000	19,92,455	15 - 25
Project Management	20,83,595	18,52,032	16 - 21
Research & Development	25,65,000	21,00,000	20 - 22
Sales & Marketing	18,46,962	17,08,462	13 - 22
Technology	22,77,556	21,03,397	17 - 31



LIST OF RECRUITERS 2013

AT Kearney	Genpact	Oberoi Realty Ltd
AbsolutData Research & Analytics Solutions Pvt Ltd	Global eProcure	Oliver Wyman
Accenture Management Consulting	Goldman Sachs Services PLtd	Omkar Realtors and Developers
Aditya Birla Group	Google	Optimal Strategix Consulting Pvt Ltd
ADP Pvt Ltd	Groupon India Pvt Ltd	Ovenfresh
Amazon Development Centre India	HCL Technologies Ltd	Philips Electronics Inda Ltd
Ambuja Cement	Hero MotoCorp Ltd	Photon Infotech Pvt Ltd
Apple Inc	HighRadius Technologies Pvt Ltd	Polsani Group
Arvind Lifestyle Brands & Retail	Hindustan Unilever Ltd	Pragnya Advisors Ltd
Axis Bank Ltd	Honeywell International India Pvt Ltd	Premier Solar
Bayer CropScience Ltd	HPCL-Mittal Energy Ltd	PricewaterhouseCoopers Pvt Ltd
Best Seller	HSBC Technology and Services - Service Delivery	Protiviti Member Firm (Middle East)
Bharti Airtel	HT Media Ltd	PT Puretesting Software Pvt Ltd
Bharti Walmart Pvt Ltd	Hyderabad Industries Ltd	PwC's PRTM Management Consulting
Biocon Ltd	IBM India	QPS Bioserve
Booz & Company	ICICI Bank Ltd	Ramco Systems
Boston Scientific	iCreate Software Pvt Ltd	Ranbaxy Laboratories Ltd
Britannia Industries	iLink Systems	Reckitt Benckiser
Cairn India Ltd	Indegene Inc	Reliance Industries Ltd
Capgemini India Pvt Ltd	Infotech Enterprises Ltd	Richcore Lifesciences Pvt Ltd
Cargill Asia Pacific Holdings Pte Ltd	Ingersoll Rand	SH Kelkar & Co Pvt Ltd
Centre for Good Governance	Intellectap	Schneider Electric India Pvt Ltd
Cheers Interactive (I) Pvt Ltd	InterGlobe Enterprises	Shalina Healthcare DMCC
Cholamandalam Investment and Finance Company Ltd	International Paper	Shapoorji Pallonji
Cigniti Technologies Ltd	InvAscent Advisory Services India Pvt Ltd	SHL India
Cipla Ltd	ITC Infotech India Ltd	Shree Cement Ltd.
Citibank NA	ITC Ltd	Siemens Management Consulting
Cognizant Technology Solutions	Ixsight	Societe Generale Global Solution Centre Pvt Ltd
Consim Info Pvt Ltd	Johnson & Johnson	Sonata Software Ltd
Continental Hospitals Ltd	Kolte - Patil Developers Ltd.	Sresta Natural Bioproducts Pvt Ltd
Dabur India Ltd	Kotak Mahindra Bank	Standard Chartered Bank
Dalberg Global Development Advisors	Kotak Mahindra Old Mutual Life Insurance Ltd	Star India
D'Decor	KPMG	Sutherland Global Services
Defiance Technologies Ltd	Laurus Labs Pvt Ltd	Target Corporation
Deloitte	Lemon Learn e-services	Tata Power Solar India Ltd
Delta Partners FZ-LLC	LimeRoad.com	Tech Mahindra and Mahindra Satyam
Diamond Management and Technology Consultants- PwC US Subsidiary	Linkedin Technology Information Pvt Ltd	The Boston Consulting Group
Directi	Lodha Group	The Hongkong and Shanghai Banking Corporation Ltd
Dr. Reddy's Laboratories	Luxottica Group	The Parthenon Group
EI DuPont India Pvt Ltd	Manipal Education and Medical Group	Thinksoft Global Services Ltd
Emcure Pharmaceuticals Ltd	MAQ Software	UBS AG
Ericsson India Global Services Pvt Ltd	MarkIt	UnitedHealth Group Information Services Pvt Ltd
Ernst & Young Pvt Ltd	MARS International Pvt Ltd	Value and Budget Housing Corporation
ETA Ascon	Max Healthcare Institute Ltd.	Valyoo Technologies Pvt Ltd
Ethos Ltd	McKinsey & Company	Vector Consulting Group
EXL Service	Michael Page International	Videocon Industries Ltd
Expedia, Inc	Microsoft	Virtusa Consulting Services
Facebook	Mindtree Ltd	Vserv Digital Services Pvt Ltd
FINO PayTech Ltd	MphasiS Ltd	Wabco India Ltd
Firefly E-Ventures Ltd	Nagarro Software Pvt Ltd	Wacker Metroark Chemicals Pvt Ltd
Flipkart India Pvt Ltd	NCC Ltd	Wipro Ltd
Flydubai	NCR Corporation	WNS Global Services
Freudenberg India	NephroPlus	YES Bank
Frost and Sullivan	Nokia India Pvt.Ltd	Zensar Technologies Ltd
General Electric	Novartis Pharma AG	ZS Associates India Pvt Ltd
	NowFloats Technologies Pvt. Ltd	

The above list is not exhaustive and is only aimed at giving an indication of the range of companies that recruit at the ISB campus.

PROFILE CLASS OF 2014

The one year Post Graduate Programme (PGP) at the ISB attracts the finest talent from various industries with experience across many functions. The Class of 2014 comprises a pool of students from varied backgrounds such as Consulting, Finance, Marketing, Technology, Medicine and Defence. Many students also come with the experience of working across geographies. While their backgrounds may be different, they share the same enthusiasm for taking up challenges and gaining new perspectives. This creates an environment conducive to healthy exchange of ideas and a rich classroom experience.

MORE TALENT WITH TWO CAMPUSES

Retaining the philosophy of 'one school - two campuses, the ISB's admission policy, academic calendar, mix of resident and visiting faculty (from our partner schools) and placement policy have continued to remain common for both the campuses. As for admissions, students are drawn from a common merit list and assigned to either of the campuses randomly in the ratio of class capacities.

There is also an exchange programme between both the campuses to promote interaction between the students. The placement portal is common and recruiters have access to the combined pool of talent.

770

CLASS SIZE

25%

WOMEN

680-750

GMAT MID 80% RANGE
MEAN - 711; MEDIAN - 710

56

8 YEARS AND ABOVE
EXPERIENCE

206

5 YEARS TO 8 YEARS
EXPERIENCE

355

3 YEARS TO 5 YEARS
EXPERIENCE

153

BELOW 3 YEARS
EXPERIENCE



CLASS OF 2014 - INDUSTRY WISE



Advtg/ Media/
Comm



Banking/ Finance



Chemical/
Fertilizers



Consulting



Education/
Teaching



Engineering



FMCG/ Retail



Hospitality/
Insurance/ Legal



Govt/ PSUs/
NGOs/ Forces



High Tech
Electronics



IT/ ITES



Infra/
Construction



Manufacturing



Shipping



Oil/ Energy



Planning & Arch



Pharma/Bio-Tech/
Healthcare



Telecom



Others

Figures in
Percentages

CLASS OF 2014 - FUNCTION WISE



Advt./ Media/
Comm.



Consulting



Engineering



Teaching/
Training



Finance



General Mngt/
Strategic
Planning



HR/ Insurance



IT Consulting/
Products



Marine
Engineering



Operation



Business
Research



Planning & Arch



Product
Development



Project
Management



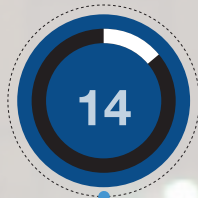
R&D



Sales &
Marketing



Service



Others

Figures in
Percentages



PROFESSIONAL CLUBS

The wide variety of student clubs reflect the diversity of the ISB community. The clubs give students opportunities to apply their classroom learning and to gain invaluable leadership and life skills. In addition to connecting with others who have similar interests, the students get a platform to interact with alumni and professionals in their fields of interest, helping them build formal and informal networks, while exploring career opportunities.



BUSINESS TECHNOLOGY CLUB

The Business Technology Club aims to bring together students interested in careers focussed at the intersection of business and technology. The club seeks to equip its members with the relevant skills and exposure to achieve their goals by engaging meaningfully with industry leaders, expanding their professional network, and by leveraging members' experience to create and share knowledge.

Past Recruiters: ADP | Amazon | Apple | Cognizant | Directi | Facebook | Genpact | Google | HCL | Honeywell | IBM | Infosys | Intel | Microsoft | Mphasis | TCS | Tech Mahindra | Virtusa | Wipro | Zensar Technologies

CONSULTING CLUB

The Consulting Club seeks to equip its members with resources to build a successful career in consulting. The club anchors these efforts by creating forums where participants can learn and imbibe skills and best practices from industry experts, and by spearheading initiatives that enable students to assimilate these learnings into practical applications.

Past Recruiters: AT Kearney | Accenture Management Consulting | BCG | Booz & Company | Dalberg Global Development Advisors | Deloitte | Diamond | Ernst & Young | Frost and Sullivan | KPMG | McKinsey | Oliver Wyman | PWC | Protiviti Member Firm (Middle East) | Siemens Management Consulting | ZS Associates

 **204**
MEMBERS

 **462**
MEMBERS

 **5.5** YEARS OF
AVERAGE
EXPERIENCE

 **5.0** YEARS OF
AVERAGE
EXPERIENCE

EMERGING MARKETS CLUB

The Emerging Markets Club is focussed on the growing importance of emerging economies like BRICS. The club looks at opportunities and business solutions to address the challenges faced by emerging market economies. The club seeks to disseminate cutting-edge research and build capabilities among future global leaders by organising regular industry interactions, onsite visits, speaker sessions and conclaves.

Past Recruiters: Indorama Group | Lebu at State | Tower | Olam International | Prudential Group | Shalina Group | Siam Cements | Tolaram Group | Trident Group

 **87**
MEMBERS

 **4.5** YEARS OF AVERAGE EXPERIENCE

ENERGY, MANUFACTURING AND OPERATIONS CLUB

The Energy, Manufacturing and Operations (EMO) Club focuses on strategy, project development, operations and supply chain management, and consulting in the energy and manufacturing sectors. In addition to providing a forum for discussion and knowledge enhancement for students, the EMO club also provides holistic services to both recruiting companies and students to pursue professional interests and rewarding careers in EMO fields.

Past Recruiters: Cairn India | Ambuja Cement | Castrol | Freudenberg India | Hero MotoCorp | Honeywell | HPCL- Mittal Energy | Premier Solar | Reliance Industries | Schneider Electric | Shree Cement | Tata Power Solar India | Wabco India

 **182**
MEMBERS

 **4.5** YEARS OF AVERAGE EXPERIENCE

ENTREPRENEURSHIP AND VENTURE CAPITAL CLUB

The focus of the Entrepreneurship and Venture Capital (EVC) Club is to foster entrepreneurial thinking and increase the number of successful business ventures at the ISB by institutionalising the entrepreneurial culture. The club enables the achievement of this goal by providing timely resources, relevant contacts and organising events like the venture capital investment competition, idea lab sessions, elevator pitches, business plan workshops and an entrepreneurship conclave.

Past Recruiters: Ace Creative Learning | Cnergis Infotech India | Edupristine | iCreate Software | Ixight | Jigserv Digital | Lemon Learn e-services | LimeRoad.com | Nowfloats | Ovenfresh | Richcore | TaxiForSure | Trivone Digital Services | Vserv Digital Services | ZipDial Mobile

 **163**
MEMBERS

 **5.5** YEARS OF AVERAGE EXPERIENCE

FINANCE CLUB

The Finance Club equips its members with skill sets and capabilities to develop as successful finance professionals. The club organises speaker sessions with industry experts, technical workshops and finance conferences to create a platform for continuous learning. The club members come from diverse backgrounds including banking, trading, research, economics, insurance, operations, manufacturing, and IT.

Past Recruiters: Axis Bank | Cholamandalam | Citibank | Clear Water Capital NBFC | Delta Partners | DCB | Electronica Finance | FINO PayTech | Goldman Sachs | ICICI | InvAscent | Kotak Mahindra Bank | MarkIt | Siemens | Societe Generale | Standard Chartered | HSBC | UBS AG | YES Bank

 **171**
MEMBERS

 **4.5** YEARS OF AVERAGE EXPERIENCE

GENERAL MANAGEMENT CLUB

The General Management Club is one of the largest clubs at the ISB. It comprises of students from diverse backgrounds with rich professional experience, who aspire to build successful careers in areas of general management and strategy. The club engages with industry and business leaders through various forums aimed towards expanding the knowledge base and enhancing the skill sets of students, to enable them to assume leadership positions in all sectors of the industry.

Past Recruiters: Aditya Birla Group | Bayer Crop Science | Bharti Group | Cairn India | Cipla | El DuPont India | General Electric | HCL Technologies | Kolte - Patil Developers | Oberoi Realty | Philips | Ranbaxy Laboratories | Target Corporation | YES Bank

 **336**
MEMBERS

 **5.0** YEARS OF AVERAGE EXPERIENCE

HEALTHCARE CLUB

The Healthcare industry (pharmaceuticals, hospitals & ancillary businesses) is growing at a rapid pace and presents immense business opportunities and management challenges. The club aims to build awareness and knowledge of the industry by organising speaker sessions, onsite visits and a conclave on healthcare and pharma. Members of the Healthcare Club come from diverse backgrounds including pharmaceuticals, medical devices, hospitals, consulting, operations and IT.

Past Recruiters: Biocon | Boston Scientific | Cipla | Continental Hospitals | Dr. Reddy's | Emcure Pharmaceuticals | Indegene | Johnson & Johnson | Laurus Labs | Max Healthcare Institute | NephroPlus | Novartis | QPS Bioserve | Ranbaxy | Richcore Lifesciences | Shalina Healthcare | UnitedHealth Group

 **46**
MEMBERS

 **5.5** YEARS OF AVERAGE EXPERIENCE

MARKETING CLUB

The team members of this club are some of the most motivated people on campus, bound together by a passion for the art and science of marketing. The club aims to sharpen the skills of the members, and act as a bridge between industry and the vast pool of marketing talent at the ISB.

Past Recruiters: Arvind | BestSeller | Bharti Walmart | Britannia | Dabur | Ethos | Hindustan Unilever | HT Media | ITC | Luxottica | MARS International | Ovenfresh | Reckitt Benckiser | Sresta Natural Bioproducts | Videocon

 **237**
MEMBERS

 **5.0** YEARS OF AVERAGE EXPERIENCE

MEDIA AND ENTERTAINMENT CLUB

This club comprises students who are driven by the vision to build and establish ISB as a knowledge partner for the media and entertainment industry, and provide a platform for young leaders who possess a unique blend of creativity and business acumen.

Past Recruiters: Games24x7 | GroupM | HT Media | Jigserv Digital | Shot Formats Digital Productions | Star India | Trivone Digital Services | VServ Digital Services

 **38**
MEMBERS

 **4.0** YEARS OF AVERAGE EXPERIENCE

NET IMPACT CHAPTER

The ISB Net Impact chapter was started in 2003 to help future leaders use the power of business to make a difference to society. The club conducts excellent programmes, such as ISB Global Pro-bono Consulting, iDiya - National Social Ideas Challenge, Board Fellows, Social Responsibility Conclave, and ISB Responsible, with a special focus on development sector careers.

Past Recruiters: Acumen Fund | Global Fund Intellectap | Khemka Foundation | Michael & Susan Dell Foundation | Naandi Foundation | NISG

 **458**
MEMBERS

 **4.7** YEARS OF
AVERAGE
EXPERIENCE

SREI REAL ESTATE AND INFRASTRUCTURE CLUB

This professional club aims to facilitate a constructive dialogue between the industry and the student body. The objective of the club is to serve as a forum for its stakeholders, to exchange ideas and experiences, in order to facilitate enriched learning and career development.

Past Recruiters: ETA Ascon | Kolte-Patil Developers | L&T | Lodha Group | NCC | Oberoi Realty | Omkar Realtors and Developers | Shapoorji Pallonji | Value and Budget Housing Corporation

 **41**
MEMBERS

 **5.0** YEARS OF
AVERAGE
EXPERIENCE

RETAIL CLUB

The Retail sector promises to be one of the fastest growing in the years to come, and India is one of the largest retail destinations globally. The ISB Retail Club aims to help its members forge a career in retailing by building salient platforms that provide the right skills and knowledge through interactions with the industry and academia.

Past Recruiters: Arvind | BestSellers | Bharti Walmart | Celio | Ethos | Flipkart | Luxottica | Myntra Designs | Ovenfresh | Videocon

 **74**
MEMBERS

 **4.5** YEARS OF
AVERAGE
EXPERIENCE



SENIOR EXECUTIVES CLUB

The Senior Executive Club collectively brings together the most experienced individuals from the entire class. The Senior Executives Club at the ISB represents the epitome of this experience and diversity. With individual experiences ranging from a minimum of eight years to over 20 years, the club is truly representative of the rich diversity in industry and function that characterises the ISB. The members of the club come with backgrounds in finance, IT, retail and the armed forces, amongst many other verticals and have held diverse leadership roles in their previous organisations. We believe that this group of individuals is a prime example of "Leaders Ready to Excel." By combining their in-depth industry knowhow with the rigorous training at ISB, these dynamic professionals are ready to take up leadership challenges offered by businesses. Companies have successfully recruited members of the Senior Executives Club for leadership positions across different industries and some of the alumni hold positions of prominence in their respective field.

Past Recruiters: Amazon | Capgemini | Castrol | Deloitte | Ericsson | Eta Ascon | Genpact | Goldman Sachs | Honeywell | Indegene | Infotech Enterprises | L&T | Max Healthcare | Microsoft | NCC | Target Corporation | Tech Mahindra | UHG | Virtusa | WNS Global

 **56**
MEMBERS

 **10** YEARS OF
AVERAGE
EXPERIENCE

WOMEN IN BUSINESS (WIB)

Women in Business is a student run professional club on campus that was established in 2010 with the simple aim of empowering the women student community and equipping them to better accomplish personal and professional goals. The Women in Business Club aims to Empower Women across India:

- By arming them with the tools to succeed in the world of business through essential skill enhancement initiatives
- By giving them a strong resource pool for support and guidance through establishing a strong nexus with corporate organisations and women business leaders
- By ensuring that women lead across all levels of business through partnerships with many non-profit organisations or women social entrepreneurs for the social and economic upliftment of underprivileged women

Past Recruiters: Axis Bank

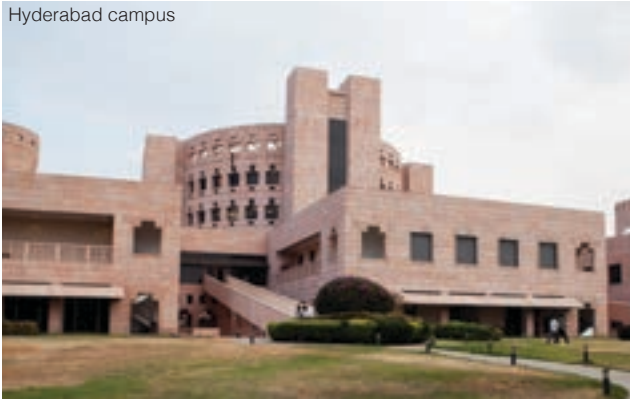
 **179**
MEMBERS

 **5.0** YEARS OF
AVERAGE
EXPERIENCE





Hyderabad campus



Mohali campus



The ISB vision is to be an internationally top-ranked, research-driven, independent management institution that grooms future leaders for India and the world. Over the years, the school has built associations with top-ranked schools across the globe, like the Kellogg School of Management, The Wharton School, the London Business School, MIT Sloan School of Management and The Fletcher School. The ISB's research output has also been recognised as the highest amongst all B-Schools in India in the last decade.

The ISB offers the Post Graduate Programme concurrently at two campuses - Hyderabad, Andhra Pradesh and Mohali, Punjab. The two campuses also follow unified processes for admissions and placements. Both the campuses integrate world-class academic and residential facilities that help create a perfect balance between the rigours of intense learning and an enriching campus life.



INDIAN SCHOOL OF BUSINESS

Hyderabad Campus: Gachibowli, Hyderabad - 500 032, AP, India.

Mohali Campus: Knowledge City, Sector 81, SAS Nagar, Mohali - 140 306, Punjab, India.

Phone: +91 40 2318 7420/ 7402/ 7445, Fax: +91 40 2300 7030

E-mail: placements@isb.edu, Web: www.isb.edu/placement

Regional Offices: Bangalore +91 80 2527 0142 / 0093; Mumbai +91 22 4004 1682;
Delhi +91 11 43586125 / 6126; Chennai +91 98408 69101