



Employment Report

TheBerkeleyMBA

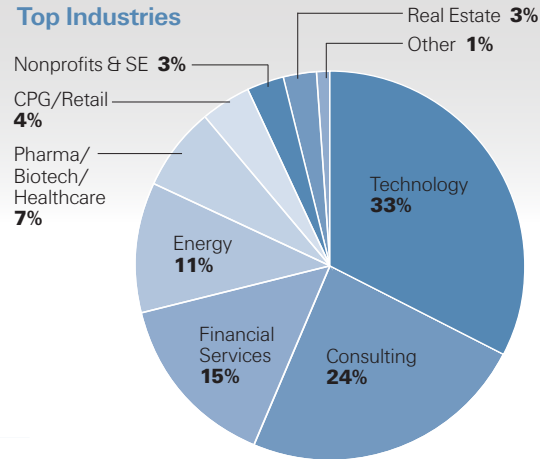
University of California
Berkeley
Haas School of Business

Full-time Employment, Class of 2013

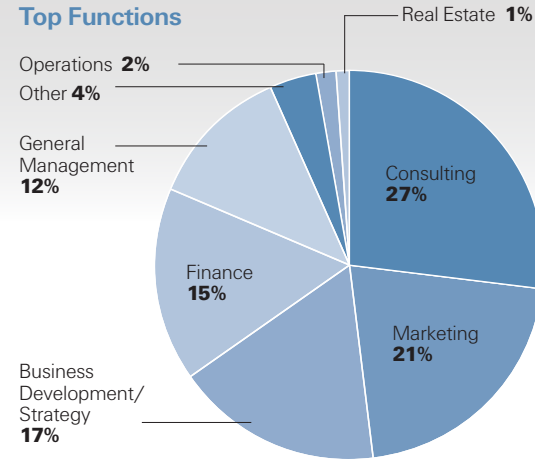
Class of 2013

Number of Graduates	241
Women	30%
US Minorities	43%
International	36%
Median Work Experience	5 years

Top Industries



Top Functions



Top Hiring Companies for 2013

Autodesk
Bain & Company
BT
Deloitte Consulting
General Electric
Genentech
Google
J.P. Morgan
Kaiser Permanente
Lazard
McKinsey & Company
SolarCity
The Boston Consulting Group
Visa
Zynga

Salary By Industry

Industry	%	Mean Base Annual Salary	Median Base Annual Salary	Mean Signing Bonus	Mean Total Other Comp****
Consulting	23.5%	\$ 131,705	\$ 135,000	\$ 26,741	\$ 41,303
CPG/Retail	3.7%	\$ 102,080	\$ 100,000	\$ 26,000	\$ 61,133
Energy	11.0%	\$ 113,233	\$ 115,000	\$ 11,017	\$ 14,376
Financial Services	15.4%	\$ 107,857	\$ 100,000	\$ 27,185	\$ 21,800
Government	0.0%	n/a	n/a	n/a	n/a
Manufacturing	0.0%	n/a	n/a	n/a	n/a
Media/Entertainment	0.0%	n/a	n/a	n/a	n/a
Nonprofits & Social Enterprise	2.9%	\$ 80,000	\$ 85,000	\$ 5,500	\$ 12,750
Other	0.9%	n/a	n/a	n/a	n/a
Pharma/Biotech/Healthcare	6.6%	\$ 128,889	\$ 120,000	\$ 19,714	\$ 26,875
Real Estate	2.9%	\$ 94,000	\$ 98,000	\$ 11,000	\$ 19,800
Technology	33.1%	\$ 119,003	\$ 120,000	\$ 24,036	\$ 20,290
GRAND TOTAL	100.0%	\$ 117,738	\$ 120,000	\$ 23,540	\$ 26,294

Salary by Function

Function	%	Mean Base Annual Salary	Median Base Annual Salary	Mean Signing Bonus	Mean Total Other Comp****
Business Development Strategy	16.8%	\$ 113,240	\$ 120,000	\$ 15,329	\$ 22,196
Consulting	27.2%	\$ 129,989	\$ 135,000	\$ 25,625	\$ 39,866
CSR	0.0%	n/a	n/a	n/a	n/a
Finance	15.4%	\$ 107,952	\$ 100,000	\$ 28,750	\$ 24,100
General Management	12.4%	\$ 114,459	\$ 115,000	\$ 22,647	\$ 17,643
Human Resources	0.0%	n/a	n/a	n/a	n/a
Marketing	21.3%	\$ 119,690	\$ 120,000	\$ 27,603	\$ 30,564
MIS	0.0%	n/a	n/a	n/a	n/a
Operations	1.5%	\$ 130,918	\$ 130,918	n/a	n/a
Other	4.3%	\$ 96,666	\$ 106,000	\$ 11,132	\$ 16,342
Real Estate	1.1%	\$ 106,000	\$ 110,000	n/a	n/a
GRAND TOTAL	100.0%	\$ 117,738	\$ 120,000	\$ 23,540	\$ 26,294

***69.4% of those reporting salaries reported receiving a Signing Bonus.
****Mean Total Other Guaranteed Compensation includes guaranteed annual bonus, guaranteed performance bonus, and other guaranteed bonuses.
*****51.8% of those reporting salaries reported receiving some form of Other Guaranteed Compensation.

For Full Employment Reports, visit

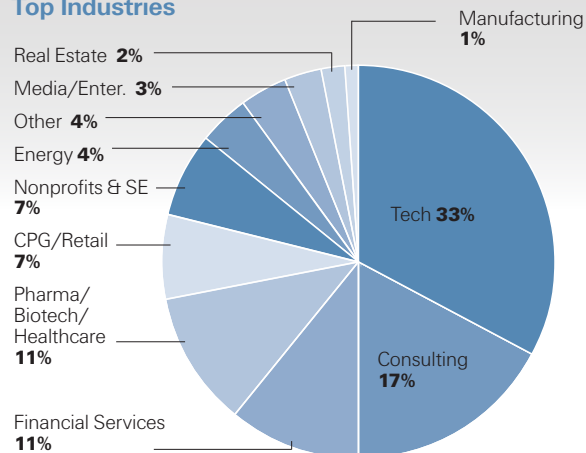
haas.berkeley.edu/careercenter

Internships, Class of 2014

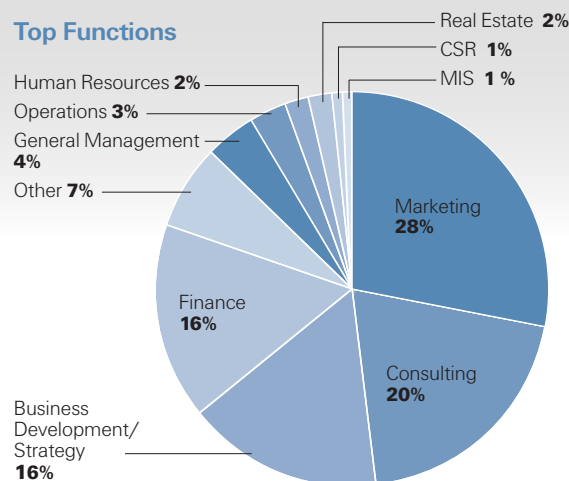
Class of 2014

Number of Graduates	248
Women	33%
US Minorities	36%
International	37%
Median Work Experience	5 years

Top Industries



Top Functions



Top Internship Companies

Adobe
Amazon
Autodesk
Bain & Company
Deloitte Consulting
Education Pioneers
Genentech
Google
J.P. Morgan
McKinsey & Company
Microsoft
PayPal
Samsung
The Boston Consulting Group
Visa

Salary By Industry

Industry	%	Mean Monthly Salary	Median Monthly Salary
Consulting	16.9%	\$ 9,945	\$ 11,000
CPG/Retail	7.1%	\$ 5,572	\$ 6,000
Energy	4.4%	\$ 4,890	\$ 4,600
Financial Services	10.9%	\$ 7,231	\$ 8,333
Government	0.0%	n/a	n/a
Manufacturing	1.1%	n/a	n/a
Media/Entertainment	2.7%	\$ 4,360	\$ 4,000
Nonprofits & Social Enterprise	6.6%	\$ 4,459	\$ 3,150
Other	4.4%	\$ 5,393	\$ 5,650
Pharma/Biotech/Healthcare	10.9%	\$ 6,815	\$ 7,000
Real Estate	2.2%	\$ 6,708	\$ 6,042
Technology	32.8%	\$ 7,265	\$ 7,550
Grand Total	100.0%	\$ 7,084	\$ 7,100

Salary by Function

Function	%	Mean Monthly Salary	Median Monthly Salary
Business Development/Strategy	16.3%	\$ 5,621	\$ 6,000
Consulting	20.1%	\$ 9,305	\$ 10,417
CSR	1.1%	n/a	n/a
Finance	15.8%	\$ 6,698	\$ 7,150
General Management	4.3%	\$ 7,156	\$ 7,167
Human Resources	1.6%	\$ 3,986	\$ 3,150
Marketing	27.7%	\$ 6,793	\$ 7,100
MIS	0.5%	n/a	n/a
Operations	3.3%	\$ 7,681	\$ 8,000
Other	7.1%	\$ 5,977	\$ 6,153
Real Estate	2.2%	\$ 7,458	\$ 7,542
Grand Total	100%	\$ 7,084	\$ 7,100