

DARDEN



MBA EMPLOYMENT REPORT

Classes of 2013 & 2014



EMPLOYMENT REPORT

Darden is pleased to present employment statistics for the Classes of 2013 and 2014. Additional in-depth employment data can also be found at www.darden.virginia.edu.

Darden strives to be the first business school that companies consider for recruiting top talent, and the Career Development Center is committed to helping you achieve your goals for hiring MBA students.

Please let us know how we can help meet your needs. We hope that you will discover that Darden graduates are ready for your company's challenges and opportunities.

Sincerely,

Jack Oakes (MBA '89)
Assistant Dean for Career Development
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e-mail careerdevelopment@darden.virginia.edu,
or visit our website at www.darden.virginia.edu.*

Class Profile

Enrolled	319
Women	29%
Men	71%
Minority Students	20%
Asian, Alaskan or Pacific Islander	9%
Black/African-American	5%
Hispanic	5%
Native American	0%
International	23%
Countries Represented	31
Average Age at Entry	28
Work Experience	100%

GMAT

Under 600	1%
600-650	13%
660-690	22%
700-750	49%
Above 750	8%
N/A	8%
Median	710
Mean	701

UNDERGRADUATE GPA

Not Calculated	27%
Less than 2.5	0%
2.5-2.99	5%
3.0-3.49	38%
3.5-4.0	30%
Mean	3.40

UNDERGRADUATE MAJOR

Business Administration	28%
Economics	10%
Engineering/Science/Math	24%
Humanities/Social Science	26%
Other	12%

GEOGRAPHIC DISTRIBUTION

Mid-Atlantic	24%
Midwest	5%
Northeast	25%
South	8%
Southwest	4%
West	10%
Outside U.S.	23%

Compensation by Geography

Region	Percentage	Average Base Salary
International	5	\$99,598
Northeast	32	108,538
Mid-Atlantic	19	115,092
Midwest	11	109,705
South	14	108,031
Southwest	7	118,250
West	12	116,650
TOTAL	100%	\$111,171



CURRENT MBA RANKINGS

- No. 4** *The Economist* (Global) 2013
- No. 10** *Bloomberg Businessweek* 2012
- No. 12** *U.S. News & World Report* 2014
- No. 15** *Forbes* 2013
- No. 15** *Financial Times* (U.S.) 2014 (tied)

Timing of Job Offers

	First Offer by Graduation	Accept by Graduation	First Offer Between Graduation and 3 Months Out	Accept Between Graduation and 3 Months Out	Total Offers	Total Accepts
	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
Permanent Work Authorization	86	82	4	8	91	90
Non-Permanent Work Authorization	79	79	7	5	85	84
TOTAL	85	82	5	7	90	89

Compensation by Industry

Industry	Percentage	Average Base Salary	Average Signing Bonus
Consulting	27	\$129,254	\$26,615
Consumer Products	13	100,818	20,600
Energy	3	110,571	19,115
Financial Services	26	101,469	41,250
Investment Banking	19	100,348	44,464
Investment Mgmt/Portfolio Mgmt	2	113,750	N/A
Other Financial Services	5	101,633	27,273
Manufacturing	12	106,577	N/A
Miscellaneous	3	143,750	16,750
Real Estate	1	96,667	N/A
Technology	14	111,817	32,644
Transportation	1	96,680	20,000
TOTAL	100%*	\$111,171	\$29,421

* Percentages have been rounded and may not total 100.

Class of 2013: Statistics for full-time positions received during the 2012-2013 academic year, reported in U.S. dollar equivalents and based on data provided by the students. Data is complete as of 30 September 2013. This report conforms to the MBA Career Services Council Standards for Reporting MBA Employment Statistics.

Base Salary: Figures based on reported job acceptances not including bonuses, overtime or any other forms of compensation.

Compensation by Job Function

Job Function	Percentage	Average Base Salary	Average Signing Bonus
Consulting (includes internal)	30	\$127,209	\$26,515
Finance	31	102,087	38,822
Investment Banking	13	100,545	41,877
Investment Management	3	94,763	34,286
Corporate Finance	11	103,052	26,738
Other Financial Services	4	100,000	43,333
General Management	21	105,792	23,833
Business Development/ Strategic Planning	4	102,159	21,611
Executive Development/ Leadership Program	9	107,652	25,238
Operations/Logistics	2	101,750	21,750
Other General Management	5	103,542	22,778
Marketing	16	102,742	22,813
Other	2	134,000	N/A
TOTAL	100%*	\$111,171	\$29,421

* Percentages have been rounded and may not total 100.

Accepted Job Offer Source

Full-Time Students - Source	Percentage of Jobs
All School-Facilitated Activities (including internships)	88
All Student-Facilitated Activities (including internships)	13
TOTAL	100%*
Accepted Job Offer Source - School Facilitated	Percentage of Jobs
Consortia events - National or International Graduate Level Career Conferences	4
Darden-Facilitated Summer Internship	48
Faculty/Alumni/Student	2
Job Posting	4
On-Grounds Second Year Interview	25
Other School Facilitated	4
TOTAL	88%*

* Percentages have been rounded and may not total 100.

MBA SPECIALTY RANKINGS

- No. 1 Education Experience**
The Economist 2013
- No. 1 Diversity of Recruiters**
The Economist 2013
- No. 1 General Management**
Financial Times 2014
- No. 1 Business Ethics**
Business & Society 2012
- No. 3 CSR/Ethics**
Financial Times 2014
- No. 4 Open New Career Opportunities**
The Economist 2013
- No. 4 Management**
U.S. News & World Report 2014
- No. 4 Placement Success (U.S.)**
Financial Times 2014
- No. 5 Entrepreneurship**
The Princeton Review
- No. 5 Organizational Behavior**
Financial Times 2014

Class Profile

Enrolled	320
Women	35%
Men	65%
Minority Students	20%
Asian, Alaskan or Pacific Islander	6%
Black/African-American	5%
Hispanic	7%
Native American	1%
International	28%
Countries Represented	33
Average Age at Entry	27
Work Experience	100%

GMAT

Under 600	1%
600-650	15%
660-690	19%
700-750	52%
Above 750	9%
N/A	5%
Median	710
Mean	703

UNDERGRADUATE GPA

Not Calculated	28%
Less than 2.5	0%
2.5-2.99	4%
3.0-3.49	34%
3.5-4.0	34%
Mean	3.45

UNDERGRADUATE MAJOR

Business Administration	26%
Economics	13%
Engineering/Science/Math	18%
Humanities/Social Science	26%
Other	17%

GEOGRAPHIC DISTRIBUTION

Mid-Atlantic	27%
Midwest	5%
Northeast	21%
South	8%
Southwest	3%
West	8%
Outside U.S.	28%



Internship Compensation by Industry

Industry	Percentage	Average Weekly Income
Consulting	20	\$2,515
Consumer Products	9	1,581
Energy	3	1,433
Finance	24	1,853
Investment Banking	14	1,970
Other Financial Services	10	1,672
Manufacturing	13	1,714
Other Industry	3	840
Not-for-Profit/Education	3	688
Pharma/Biotech/Healthcare	4	1,603
Real Estate	1	1,483
Retail	4	1,383
Technology	14	1,687
Transportation	2	1,548
TOTAL	100%	\$1,835

Class of 2014: Statistics for internship positions received during the 2012-2013 academic year, reported in U.S. dollar equivalents and based on data provided by the students. Data is complete as of 30 September 2013. This report conforms to the MBA Career Services Council Standards for Reporting MBA Employment Statistics.

Base Salary: Figures based on reported job acceptances not including bonuses, overtime or any other forms of compensation.

Internship Compensation by Job Function

Job Function	Percentage	Average Weekly Income
Business Development/Strategic Planning	13	\$1,404
Consulting (includes internal)	22	2,430
Executive Development/Leadership Program	10	1,737
Finance	24	1,795
Investment Banking	12	1,988
Corporate Finance	7	1,634
Investment/Portfolio Management	2	1,267
Other Financial Services	1	1,737
Private Client Services	2	1,938
General Management	7	1,422
Marketing	20	1,605
Miscellaneous	2	1,308
TOTAL	100%	\$1,835



The Economist named the Darden MBA the world's **No. 1** "Educational Experience" for the last 3 years, and ranked the program **No. 4** in the world.



UNIVERSITY
of VIRGINIA

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