

Trishaan Singh Gill

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Work Experience

Future Ventures India Limited

Apr 12-Present

Assistant Manager, Private Equity

- Directly reporting to President - Investments and providing support for research, analysis, evaluation and execution of investment opportunities
- Responsible for preparing Investment Committee Notes, screening and profiling of potential investment opportunities, conducting comparable company's financial analysis, research and benchmarking for M&A and Private Equity
- Responsible for independently liaising with business heads of portfolio companies for creating their respective business plans, obtaining regular business MIS and performance updates, evaluating the business performance and undertaking review meetings
- Creating presentations for quarterly / annual board meetings along with analysis of performance of portfolio companies
- Best PE team: http://articles.economictimes.indiatimes.com/2014-01-08/news/45991387_1_future-ventures-kishore-biyani-future-group

Key Projects / Deals

1. Currently working on 4 deals: In Fashion and Food industry
2. Acquired a majority stake in Spykar Jeans (Rs. 100 Crore transaction)
 - o Prepared the investing committee note
 - o Worked with auditors on the Financial and Legal due diligence
 - o Negotiating SHA and SSA with the lawyers
3. Acquired stake in **Desi Belle** (Status: completed)
 - o Worked closely with lawyers in preparing of SHA and SSA
 - o Assisted the due diligence team in preparing both legal and financial due diligence
 - o Prepared business models and IM
4. Acquired stake in **KFC Shoemaker Private Limited** (Status: completed)
 - o Actively involved in preparing of business model and investment committee notes
 - o Supporting the company in business development and achieving targets
5. Invested in **Mineral Fashion Private Limited** company (Status: completed)
 - o Preparing Investment Committee Notes and involved in financial, business and legal due diligence
 - o Assisting senior management in deal execution and process management in deal closure
6. Investment in an **Entrepreneurial Project** (Status: completed)
 - o Formulating business plan, preparation of the investment committee note and analytical support
7. Acquisition of **Star and Sitara Wellness Pvt. Ltd.** (Status: completed)
 - o Preparation of execution material including projection sheet, valuation, investment committee note and conducting financial due diligence
 - o Reviewing business performance on a weekly basis and providing management feedback
8. Funding for **Mother Earth** – store selling Indian hand crafted products (Status: completed)
 - o Worked in liaison with the legal team in preparation of the Share Holders Agreement
 - o Preparation of presentation for potential investors

Future Group

Dec 10-Mar 12

Senior Executive, Corporate Finance (Sell-Side)

- As a part of the Director of Finance's core strategic team actively involved in various strategic initiatives for equity and debt raising
- Assisting the corporate finance team in preparation of investment pitches and financial projections
- Creating business plans and detailed financial models for the Group's businesses for internal evaluation, fund raising projects, corporate restructuring and M&A
- Conducting valuation exercises for various business entities & divisions based on DCF, comparable company analysis & comparable transaction analysis
- Responsible for training and mentoring management trainees within the team

Key Projects / Deals

1. Demerger of **Pantaloons** department format to **AB Nuvo** (Status: completed)
 - o Involved in the preparation of the information memorandum and valuation model
2. Funds raised for **T-24** - telecom loyalty program in partnership with **TATA DOCOMO** (Status: completed)
 - o Worked as a part of the team in preparing of business model and information memorandum

Education

PG. Economic Analysis. University of Kent

- **Modules included-** Microeconomics, Macroeconomics, Quantitative and Analysis of monetary policies

MSc. International Business and Management University of Kent

- **Graduation Result: 2:2**

Bachelors of Commerce Punjab University

- **Graduation Result: 81.2% First Division**

Skills & Certifications

- Proficient in Microsoft Office along with various databases including Thomson Reuters, Euro monitor and SPSS
- **Captained** both school and state (Punjab) cricket team