

EDUCATION				
Qualification	Institute / Organization	Board / University	Year	% / CGPA
MBA(Capital Market)	SBM NMIMS, Mumbai	NMIMS University	2014	3.50/4
B.E (ECE)	MIT, Manipal, Karnataka	Manipal University	2010	9.1/10
XII	The Asian School, Dehradun	ISC	2006	90.80 %
X	St. Joseph's Academy, Dehradun	ICSE	2004	89.16%
1. Breaking Into Wall Street – Basic + Advanced Financial Modelling		2. NCFM-FLIP – Equity Research Module		

ACHIEVEMENTS	
Academic/Work-Ex	<ul style="list-style-type: none"> • Rank 2 out of 351 teams from 17 MBA colleges across India in the Nomura Investment Banking case study competition 2013-14 – Buy Side Strategic Mergers & Acquisitions • Front-end investment banking experience (Clients in Logistics, Oil & Gas sector – 2012-14) • Topper, Dean's List, MBA Capital Market 2012-13 at NMIMS, Mumbai - CGPA of 3.6/4 • Rank 2, Dean's List, MBA Capital Market 2012-14 at NMIMS, Mumbai - CGPA of 3.5/4 • IBM's Global Client SHELL's monthly newsletter – Acknowledged for my success on interface automation • Acknowledgement from Tower Lead (IBM), Application Specialist (SHELL) and Project Manager (IBM) for resolving a recurring critical business issue (E2E ownership) • 1st in school in class XII, securing 100% in Mathematics and 98% in Computers

WORK EXPERIENCE

Analyst, Investment Banking Division, Nomura Services India Pvt. Ltd.

5 months (June 2014 - Present)

- Experience in conducting **industry analysis, exploring M&A opportunities** for clients and **finding potential JV partners**
- Created **pitch books** involving industry research, company profiles, strategic alternatives, M&A scenarios, etc.
- Hands on experience in **FactSet, Thomson Reuters, CapitalIQ, Bloomberg**
- Attended **Nomura's training** on investment banking: theory coupled with practical sessions

SAP BI (Business Intelligence) Consultant, IBM India Pvt. Ltd.

22 months (June 2010 - May 2012)

- **Managed** the design and implementation of **SHELL's global business flow** model
- **SPOC** for SAP BI interfaces – **managed** and **assisted** the offshore and onshore interface teams
- Business Value Addition - **Initiated and implemented** complete automation for the business critical interfaces
- **Mentored** the new team members by providing **knowledge transfer sessions** on SAP BI interfaces
- **Conceptualised** and **documented** the in-depth working of various interfaces for future reference

CORPORATE PROJECTS (2012-14) (Front-end investment banking experience)

- Majista Capital Advisors -> **Logistics Sector** - Capital Raising via PE/VC route
 - **Studied** the **logistics sector in India**
 - Performed **Strategic analysis** (qualitative and quantitative) of the client
 - Studied the client's current business model and planned business investments
 - **Constructed financial models** (current and planned expansion)
 - Built the **3-statement operating and valuation (DCF)** models for the company
 - **Compiled** the **Teaser, Information memorandum and Pitch book** for pitching to various investment entities
 - **Represented** the organization in conferences/discussions with the Family offices, HNIs, PE funds
- ONGC -> **Oil & Gas** - Capital Budgeting – Strategic Analysis of a financial proposal – Acquisition vs. Hiring
 - Studied the **oil exploration industry's revenue drivers** and the **major costs** involved in the project
 - Analysed the **business strategy** of the firm's oil exploration and drilling operations
 - **Constructed a DCF valuation** model for the acquisition and hiring financial proposal
 - **Performed sensitivity analysis, breakeven analysis and a comparative financial analysis** of the proposal
- SNM Capital -> **IPO for mid-size firms on main and SME exchange (Turnover in the range of INR 50 Cr to 170 Cr)**
 - Managed the IPO Issuance process for companies in the Logistics, Foods & Beverages and Waste Recycling sectors
 - **Drafted the DRHP** for companies to be listed on the main and the SME exchange
 - **Liaison** for consultations with clients' management, key intermediaries like the **Merchant Banker, Legal Advisors**, etc.
 - Profiled and presented the clients' businesses to **the rating agencies** for the **IPO grading**
 - Coordinated business and financial due diligence sessions with management, lawyers and the accountants

SUMMER INTERNSHIP (MBA)

- **CRISIL, A Standard & Poor's Company**

Rating Division, Mumbai**Credit Rating Process, Sectorial analysis and Company analysis** of players in the Leather industry of India

- Live Experience of the **Crisil rating process for the bank loans** taken by various listed/unlisted companies, with emphasis on financial indicators and business performance to check the ability of these companies to service their debt obligations
- Developed a **business model** to analyse approximately 25,000 SMEs across 35 sectors
- **Profiled and analysed** the companies in the Leather Industry across **15 performance parameters** – Gearing ratio, Interest coverage Ratio, Cash conversion cycle, Net Cash Accruals/Total Debt, ROCE, etc.
- Performed **subjective** (Product line, Customer profile, Geographical exposure, etc.) and **objective** (financial comparison) **analysis** of the top 10 companies to **arrive at the top 5** companies in the Leather sector

ACADEMIC PROJECTS (2012-14)

Project Finance & Appraisal	<ul style="list-style-type: none"> • Constructed the financial models for the project – Chemical Logistics Hub in Mangalore SEZ • Prepared a project feasibility analysis report and presentation
Mergers & Acquisitions	<ul style="list-style-type: none"> • Studied the Company Sale Process, concept of EPS Accretion/Dilution, synergy, etc. • Constructed valuation (base case + synergy) for various acquisition based case studies
Corporate Reporting	<ul style="list-style-type: none"> • Studied the accounting policies incorporated by Reliance Communication • Exposed the window dressing done in the annual reports over the years
Business Analytics	<ul style="list-style-type: none"> • Studied the use of business analytics via SAP business warehouse in Oil exploration and production sector • Constructed models for estimating basin characteristics, well-depth, no. of days for drilling, costs, etc.

EXTRA CURRICULAR

Participations	<ul style="list-style-type: none"> • International competition – Management team - responsible for manufacturing an all-terrain vehicle (2011) • Fabricated a chip design, implementing a microcontroller programmed robot capable of DIP applications • 1st in intra-house dramatics at school and 1st in cricket senior division at school
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