



2014 Placement Report:

Job and Internship results

Career Counseling and Services

As of July 16, 2014

International University of Japan

Graduate School of International Management

MBA

Masters of E-business Management (E-biz)

Graduate School of International Relations

MA, International Development

MA, International Peace Studies

MA, International Relations

MA, Public Management

MA, Economics

Quick Summary

- *IUJ enjoyed an increase in campus recruiting activity, and new opportunities for IUJ students with the growing strength of our Global Partnership Program.*
- *More internships were arranged than candidates—again this year!*



Students enjoy a discussion on Careers in Finance with an industry veteran as part of the career workshop series.

Inside This Issue:

Job Placement Summary	2
Where do IUJers Work?	2
Internship Results: Numbers and Lists	3
Timeline for Students	4
Timeline for Recruiters	4
Services for Recruiters	4
Internship and Job Compensation Examples	4

For More Information on ...

- [Career Coaching](#)
before IUJ, while at IUJ or after IUJ
- [Recruiting IUJ students](#)
in Academic year 2014-2015
- [Access to our Online Resume/Job Bank](#)
- [Distance Internships](#)
and campus-based [special projects](#)

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Job Placement Rates 2014

Figures for those actively job hunting before graduation

MBA 75%* PMPP 100% IDP 75% IRP NA Ebiz 60** (6 weeks before graduation)
(9or12) (1or1) (3of4)

*4 students received multiple offers before graduation, so the offers-per-student ratio is 125%. 100% placement within 3 months is expected.

What Happened in 2014 for Job Hunters

During IUJ's main On-campus Recruiting season, more companies came to give presentations and meet IUJ students than ever before. Nearly every day between mid January and late February students learned about a company during the lunch hour and met with the recruiters formally or informally in the afternoons.

Second round interviews took place in Tokyo with good results for both those with experience and without experience.

Difficulties in making the matches came as a result of **over experience** for what some of the compa-

nies were expecting, or a **lack of Japanese language skills** in the candidate to fulfill the role available at the company.

71% of GSIR students registered with IUJ for their job hunt, had offers before graduation. The remaining candidates were awaiting final results or had a delay in their job hunt causing the need for a bit more time.

For MBA students, **75%** of active job hunters had at least 1 offer before graduation, including a long-term internship. One-third of the candidates had multiple offers! Of the remaining candidates, 1 student was nearing 2 different offers at the time

of writing, and the prospect for others was OK for placement within 3 months of graduation.

For our Ebiz candidates, who graduate in late August, **60%** have an offer (including 1 special internship) and the remaining candidates are on track for offers before graduation (6 weeks).

What Careers do IUJ Graduates Go Into?

MBA

Int'l business, trade, market entry, Finance/banking fields, consulting (IT, Management) marketing/brand management, etc.

IDP/Economics

Development consulting, UN various offices, Finance/banking, government, international organizations mostly on development issues, etc.

IRP/IPSP

PhDs, academics, research, university level teaching, journalism, diplomatic circles, politics, governments, international organizations, UN various offices, UNV, peace keeping missions, relief missions, election monitoring, banking, general business, etc.

Ebiz

IT Consulting, general management, B2B business divisions, internet/webpage development firms, mobile industry, etc.

PMPP

Government offices, large public organizations, policy and research organizations, good governance watch groups, etc.

2014-15 Job Opportunity Outlook

IUJ predicts a continuing increase in the number of companies seeking to hire directly from IUJ across all industries, except investment banking.

As our Global Partnerships with major Japanese companies strengthen, and companies improve their global hiring practices, IUJ only stands to benefit further. If Japan's economy improves further, the IB industry, too, may revitalize.

With Japan truly globalizing, and with the Olympics on the horizon, Japanese nationals seeking work abroad or in international business roles should benefit along with our

non-Japanese students interested in bridging between their home country (or greater Asia) and Japan. Especially for those who work hard on their Japanese language skills, choices should be available with major companies, and smaller companies where they can make an immediate impact, alike.

IUJ is happy to be coming out of the "best kept secret in Japan" phase, to become a more visible player helping to solve the global staffing crisis in Japan.

The future looks good for IUJ job hunters.

Where are IUJ Graduates* currently working (examples 2011-2014)

Those who registered with IUJ for Career Support, are currently working or studying at the following places (examples)

Graduate School of International Management

Banking and Finance

Bangkok Bank, PCL
Barclays Capital Japan Ltd.
GE Capital
ING Life Japan
KasikornBank
Kazkommertsbank
Mitsubishi UFJ Lease & Finance Company Limited
Mizuho Bank, Ltd.
Nomura Securities Co., Ltd.
PriceWaterHouseCoopers
Pt. Bank Mandiri (Persero) Tbk

Consulting

Accenture Japan Ltd
Deloitte Touche Tohmatsu
Ernst & Young
Quine K.K.
Skylight Consulting

Business Industries

AEON Co., Ltd.
AEON Fantasy Co. Ltd.
CAC Corporation
Daikin Industries, Ltd.
Fuji Xerox China Limited
Fujitsu Ltd.
IBM Corporation
Kanematsu Electronics Ltd.
KDDI Ltd.
Nespresso Japan
NIKON CORPORATION
Nippon Signal Co. Ltd.
Novo Nordisk
NTT Communications Corporation
Rakuten, Inc.
Siemens Japan K.K.
Toyota Motor Asia Pacific Pte.
Univance Corporation

Governments

Ministry of Foreign Affairs, Indonesia
Mongolian Government

Graduate School of International Relations

International Org. & Research Institutes

Adventist Development and Relief Agency Japan (ADRA)
Asian Development Bank Institute
Cambodia Center for Human Rights
International Food Policy Research Institute
Myanmar Survey Research
Southeast Asia Institute of Advanced Studies (SIAS)
United Nations Development Program (UNDP)
World Food Programme

Business Sector

AEON Co., Ltd.
Itochu Corp.
Japan Petroleum Exploration (JAPEX)
MIKASA INDUSTRY CO., LTD
Ootoya Co. Ltd.
Oxford University Press
Pfizer International
Taisei Corp.
Tamada Industries
Tokyo Sekisui Kogyo
TransCosmos

Finance and Banking

Barclays Capital Inc.
East West Bank
Vietnam Joint Stock Commercial Bank for Industry and Trade (Vietinbank)
World Bank (EBRD)

PhD Programs

Nagoya University
GRIPS
University of Waikato

Internship Results Remain High in 2014

IUJ is very proud of our internship program, with over 130% placement rate this year. This means that several students had 2 internships, and a few even had 3 different experiences during the 3-month summer break.

Diversity remains high with students participating in position within the UN system and research institutes, in banking and insurance companies like Mizuho Corporate Bank and AIG, in various consulting firms such as Skylight and CoachA, and in Japanese industry leaders like Hitachi, Mitsubishi and Nippon Express.

The outlook remains as positive with more and more of the IUJ Global Partners coming on board with exciting projects. These projects give student a real experience in the Japanese business society, while the companies have the opportunity to gain insights into new ways of thinking, and get good project output from motivated students.

Both IR and IM students are benefiting from the IUJ Global Partnership program, and from Japan's drive to catch up with the global business environment. Interesting projects from HR practices, to market entry

advice, to new energy technology opportunities, to quickly expanding overseas business activities are all areas absorbing IUJ talent in both internships and jobs.

The numbers below speak for themselves. This year, only a few students could not take up an internship who really wanted one, but many more than ever before had multiple offers. This means, that even if student numbers on campus grow, the internship slots will remain a healthy number to give everyone an opportunity.

The challenge IUJ students face is time management to ensure they can study hard and have time for their internship and job hunt as well.

Where did IUJ Students Intern Recently? *Examples from 2011-2014*

Business Industries

AEON Fantasy Co. Ltd.
Daikin Industries
Fuji Xerox China, Shanghai
Hitachi Co. Ltd.
JAPEX (Japan Petroleum Exploration Co.)
Mitsubishi Fuso Truck and Bus Corporation (MFTBC)
Nippon Express
NRIC
Siemens
STARTS Corporation
ValueCommerce

Finance, Banking, Insurance

AIG
Barclays Capital, IT division
Capital Servicing
Kasikornbank, Thailand
Mizuho Corporate Bank
Mizuho Financial Group
Tozai Asset Management
WEALTH Management

Consulting, Advisory

Accenture Japan
CoachA
Edelman
Ernst and Young
McCann WorldWide
ShinNihon EY
Skylight Consulting

Int'l Org, Research Institutes, Gov. Offices, Media

ADB (Asian Dev. Bank, Institute)
IGES (Institute for Global Environmental Strategies)
International Center for Ethnic Studies, Sri Lanka
Kyodo News
LDP/DJP Politician Offices, various
UN OCHA, Relief Web
UNAPICT, Korea
UNCRD, Nagoya and Kenya
UNDP various locations
UNESCAP, Bangkok
UNU, Institute for Sustainability and Peace
US Embassy, FTO

Key internships where we expect to have continuing opportunities:

Finance and Financial Services

Citibank, and Citigroup Services
• Goldman Sachs • Mizuho Securities

Business and Consulting

AEON • Fuji Xerox • HCL Corp. • IBM Corporate Communications • Univance
• Tallenge • Nippon Signal • and more.

Government, International Org., Research

ADB • IMF • UN Habitat Fukuoka, UN Headquarters, and field offices • UNESCO

Media

Japan Times • Mainichi Daily

Internship Rates in 2014 for Active Candidates

PMPP	100%	IRP	NA
IDP	100%	MBA	141%

Total 134%

Internship Placement Rate History

	2006	2007	2008	2009	2010	2011	2012	2013	2014
Total	105%	92%	92%	105%	105%	102%	124%	105%	134%
MBA	110%	88%	92%	110%	110%	116%	105%	110%	141%
MA	100%	96%	92%	94%	100%	81%	146%	105%	100%

While some candidates each year do not get internship offers, some get more than one offer resulting in rates over 100%



Students challenge a group project as part of a consulting firm internship selection process.

Timing and Services offered by IUJ's Career Center (CC&S)

Student Timeline

- Late September:** attend career workshops and draft resume. Begin applying online for finance related internships and UN related jobs
- October:** finalize resume and explore career options. Begin to apply and interview in reaction to CC&S announcements, and on websites. Receive first coaching session from CC&S.
- December:** begin to apply on own and through CC&S for Winter Term interviews. Prepare UN related applications for internships. Attend Job Fairs and Info Sessions offered by companies on target list (for April Start year after graduation)
- January:** Send UN related internship applications and continue to apply for various online and campus announced positions. Apply through IUJ and on own for business internships. Job hunters for the following year should apply through ENTRY SHEETS for Japanese firms
- January - February:** Interview. Attend Info sessions in Tokyo
- March - April:** Finalize Offers
- May - June:** change visa status (jobs) or obtain work permits (Interns)
- July:** Start internships or jobs
- Internships** may run from early July through late September depending on the company/organization needs and the students' scholarship issues and Fall exchange program timing (when applicable). Ebiz students may participate in internships under very special conditions only. Ask the career counselor.

Employment positions may start in July or after for MA and MBA students and September or after for Ebiz students. Some companies have strict "April Start" employment policies for incoming employees to enhance their long-term career development with the firm.

Recruiter's Timeline

- Anytime:** arrange for on-campus (or other method) recruiting visits
- October:** Receive the IUJ Resume Book and/or view the online Resume Bank
- October - late November:** Early-Bird Campus Recruiting time. Offers can be made at this time.
- Mid January - Late February:** **Main On-campus recruiting time.** Offers may be made at any time.
- Mid April - late May:** Spring recruiting season.
- June:** Assist employees with Work Visa documents (for Japan employment of overseas students). For interns, IUJ obtains Work Permit and Insurance with no company action required except the internship "contract"
- July or after:** Welcome the MBA/MA employee or intern (September for Ebiz)

IUJ is flexible to adapt our scheduling to your recruiting needs and styles.

Internship Compensation Examples in Japan in 2014

Average
100,000/month plus
housing & transportation support

Low
Unpaid, including no housing or transportation support

Other Examples
160,000 to 580,000 for expenses for
7-10 week internships

Internship Timing and Length

3 weeks to 3 months
between July and late September

Employment Annual Salary Ranges

Low
3 Mil. Yen with housing support and
3-4 month bonus structure
(250,000/month)

High
8 Mil. Yen with
3-4 month bonus structure
(650,000/month)

Recruiter Services

- **Candidate introductions**
- **Communication support between recruiter and candidate**
- **Posters of openings creation**
- **Resume collection and delivery**
- **Resume Book delivery and online Resume Bank access approval**
- **Individual resume introductions**
- **On Campus recruiting visit/itinerary planning and arrangements**
- **Tokyo interview support**
- **Complimentary presentation rooms and equipment**
- **Complimentary interview rooms**
- **Work Permit and Insurance arrangements for interns**
- **Services customized for smooth interaction between recruiter and student.**
- See www.iuj.ac.jp/career/ for details and photos

No fees or commissions apply when recruiting IUJ students through school services