

Web Resources:

- ISB Website: <http://www.isb.edu/>
- ISB MBA Class of 2017 Discussion: <http://gmatclub.com/forum/calling-all-isb-applicants-2016-intake-class-of-197093.html>

19:37		Live Chat with ISB Admission Team Member. Time: 8 PM Indian Standard Time
		Topic set by Narenn on Tue Sep 15 2015 19:37:47 GMT+0530 (India Standard Time)
19:56	ISBModerator_Ankur	Hello Everyone, Thank you for joining GMAT Club ISB Q&A session today and a BIG welcome to Mr. Rupesh Bisht, Associate Director of MBA Admissions and the head of Marketing at ISB
19:57	nikhitakataria	Hello Sir
19:57	ISBModerator_Ankur	Today Rupesh will answer your questions regarding applications, essays and interviews. Please do not ask for the profile review questions. It is not feasible to evaluate your profile and provide feedback in the LIVE session.
19:57	TejasviKosuri03	Hello Sir
19:57	ISBModerator_Ankur	Before we start on with the chat, just wanted to share some important information
19:58	ISBModerator_Ankur	Application deadlines: Round 1: 15th October 2015, Round 2: 15th January 2016
19:58	ISBModerator_Ankur	Interviews: Round 1: November 1 till December 10th Round2: January 15th till February 28th 2016
19:58	ISBModerator_Ankur	You can find all the key dates here: Key dates: http://pgpapp.isb.edu/user/KeyDates.html
19:58	ISBModerator_Ankur	For those who think they would be ready with their application before the 15th of October, here are 4 additional reasons to apply in R1.
19:58	ISBModerator_Ankur	1. Full Tuition Waivers: ISB offers ten merit-based, full tuition fee waivers, only for Cycle 1 applicants
19:58	ISBModerator_Ankur	2. Partial Tuition Fee Waivers The School awards 50% Merit Scholarships for Cycle 1 applicants, amounting to either INR 10 or 5 lakhs
19:59	ISBModerator_Ankur	3. Means Scholarship 50% Means Scholarship is awarded to Cycle 1 applicants, amounting to INR 5 lakhs
		4. Peace of Mind
19:59	ISBModerator_Ankur	Decisions regarding Financial Aid are made along with the Admission Offers, which will help you to plan ahead. Besides, you get adequate time to complete your exit formalities in the current organization before you enroll in the ISB-PGP.
19:59	ISBModerator_Ankur	Having said this, to those who feel that they will not be able to present an application that is an accurate representation of themselves, you should not submit an underprepared application just for the sake of applying in Round 1 The rigor of selection remains the same in

		both the Rounds
19:59	ISBModerator_Ankur	This chat is open now for Q&A. Please ask your questions one by one
19:59	ISB_Rupesh	Thanks everyone and welcome all of you, am sure you will find value in this chat session today
20:00	Rini	Hello Sir, Regarding recommendation, do we need to submit just the name by 15th Oct in R1?
20:00	ISB_Rupesh	submit the official email id
20:01	ISBModerator_Ankur	@Rini you need to submit the recommendation by the deadline, not just the details
20:01	AshfakShaik	Hi Rupesh, Do we have need based scholarships in cycle 2? if yes, what is the maximum amount that one can get
20:01	ISB_Rupesh	yes, need based scholarship is 3- 5 lac
20:01	AshfakShaik	Thanks
20:01	sanastp	Hello Sir. Thank you for taking our questions. I am a re-applicant. I was shortlisted for interview last year. I wrote my essays after lot of research about the school and introspecting about my career objectives. How similar can my essays be with respect to last year's? Will similarities in terms of content, structure or examples be seen in a bad light?
20:02	ISBModerator_Ankur	No we will not compare with your last year essays
20:02	sagunnagar	Q) Do we need to submit essays and SOPs on or Before Oct 15th?
20:02	ISB_Rupesh	We need completed application before the deadline
20:02	ISBModerator_Ankur	@sagunnagar yes you need to complete the full application before the deadline
20:03	kunals31	Sir, I have entered details of my evaluator. Do I need to wait till I am ready to submit my application or can I click on 'Send to ISB for verification' before submission?
20:03	ISB_Rupesh	You can send for verification before submission
20:03	tyl3rdurd3n	Sir, I took a gap of 6 months in-between my last and present job to travel and give myself time to think. It was not an easy decision but something which I felt was important to me personally. Should I talk about it in essay2 (risk/diversity) or in essay4 (optional)?
20:04	ISB_Rupesh	In any of the essays its fine
20:04	Rini	How do we send verification?
20:04	ISBModerator_Ankur	@Rini after you enter the details of your recommender, there will be a link to verify
20:04	nikhitakataria	Sir, if a person has a gap year after graduation and meanwhile one is doing post graduate diploma in business management (correspondence, 1 year, distance education), does it hamper the chances of admission?

20:05	ISB_Rupesh	You need to explain any gaps in work or education, we are not biased against gaps.
20:05	krishank1808	So basically the application with the recommender's email ID as well as the completed LOR by the recommender must be sent and completed by the deadline, correct?
20:06	ISBModerator_Ankur	@krishank1808 ... yes
20:06	ariz001	Hi Rupesh, How important is the length of the work experience in the selection process? If the work experience is of 2 years but with an exposure and potential for leadership, would it be enough or is a longer duration preferred?
20:06	ISB_Rupesh	Minimum experience required is 2 years to start a class at ISB. Quality is more important than quantity.
20:06	srishti91	Hi Rupesh, I am at the junior most level at my organization and am expecting a promotion in December. Would the designation have an impact on the application? Accordingly , I would apply in the first or second round.
20:06	ISBModerator_Ankur	If u r sure about getting promotion then apply in R2
20:06	imnrk	Could you please highlight on the extracurriculars required?
20:07	ISB_Rupesh	We don't have any checklist for any parameter; tell us what u have.
20:07	sagunnagar	Q) Is there any fixed number or percentage of seats you hold for R2?
20:07	ISB_Rupesh	No fixed percentages for any rounds. It depends on number of apps received.
20:07	grr8pe	Does working in a family business get counted as work-ex? if yes, how much does the scale of business matter?
20:07	ISB_Rupesh	All kind of experience after graduation is counted. We don't discriminate between experience types. Family, startup etc are all fine
20:08	nikhitakataria	Sir, I get the point pertaining to the gap in education but what about the Post Graduate Diploma in Business Management? Even though it is in the correspondence/distance mode, admission team might ask me why PGP after this course, right? Does this hamper the chances of admission? Also, should I mention about this course in my essays?
20:08	Narenn	nikhitakataria, Generally all schools want to know the reason for pursuing another MBA degree if you already have one
20:09	ISB_Rupesh	Some students come to ISB for a second mba as well, but you need to explain why and why now.
20:10	Swati	I have 8.5years of experience in broadcast journalism...want to enhance my career with an MBA from ISB...what are my chances?
20:10	ISBModerator_Ankur	@Swati - no profile evaluations please
20:10	Ankit-Agarwal	My recommender is now retired and doesn't have any official email id at present. Will that affect the

		recommendations efficiency?
20:10	ISBModerator_Ankur	You should make full disclosures in the application. For offline recommendations write to pqp@isb.edu
20:11	ISBModerator_Ankur	@Ankit-Agarwal you can submit an offline recommendation and write to pqp@isb.edu
20:11	ariz001	Is integrated reasoning considered for judging applicants? I have a good GMAT score but poor IR score.
20:11	ISB_Rupesh	IR is not considered.
20:11	sagunnagar	Q) I have an entrepreneurial experience of 3+ years and my startup is a partnership firm. What all am i suppose to submit in my work ex documents?
20:12	ISB_Rupesh	Sagun write to us for docs required
20:12	goforgmat	Hi Sir, is there as a high GMAT score required for applicants from IT background? What are the distinguishing factors for It work ex people ?
20:12	ISB_Rupesh	GMAT means the same for everyone, range is 600-780, median 710
20:13	ashwink	Hi Rupesh...could you please clarify on the no. of jobs that are offered in Technology Consulting/Product Management in a Tech Company(Google, Amazon, FB, McK, Bain etc..) at ISB? I could not find Consulting as a Major Concentration listed in the site..
20:13	ISB_Rupesh	Consulting is not a major offered at ISB, but 25-30% end up in consulting jobs. Download the placement report from ISB website for details on placements; It's a rich document.
20:13	Rini	Do we need to submit proofs of all mentioned activities at the time of submitting application?
20:13	ISB_Rupesh	Proofs are required only at time of joining ISB.
20:13	Ankit-Agarwal	He has an email id. Just not from any company and is presently out of India
20:14	kunals31	Sir could you throw some light on financing - you could direct me to a URL as well if it is more convenient
20:14	ISBModerator_Ankur	@kunals31 you can find the expense details here: http://www.isb.edu/pgp/Fees-Financing/Programme-Expenses
20:14	srishti91	Rupesh, will the designation or the relationship with the recommender matter more? For ex: Will it be more beneficial if I get an LOR from my manager or an associate consultant with whom I work on a daily basis?
20:15	ISBModerator_Ankur	@srishti91 the designation does not matter if the person has not closely worked with you as s/he will not be able to share useful insights about you. Here is a post that will help you about the recommendations: http://gmatclub.com/forum/calling-all-isb-applicants-2016-intake-class-of-197093-80.html#p1528883
20:15	ISB_Rupesh	Recommenders should be able to comment on your work, should know u well professionally.

		Don't go by designations.
20:15	grr8pe	How much do the 10th & 12th scores matter in the selection process? Can a 60% holder make it?
20:15	ISB_Rupesh	We look at all academic scores from 12th onwards, we do not have any cutoffs whatsoever
20:16	nikhitakataria	Sir, what is ISB's specialization?
20:17	ISB_Rupesh	ISB is best known for consulting and technology although there are ample opportunities for other fields as well. One can go to consulting or completely change industry/ function.
20:17	tyl3rdurd3n	Other than product management roles, what are the other roles which could suit someone coming from software product development background?
20:18	weirdone	What percentage of students would you say are placed in "leadership programs" in F500 companies?
20:18	nikhitakataria	or major areas/industries?
20:18	ISB_Rupesh	Ankur can u share placement report link please? it will sort out most career related queries.
20:18	ISBModerator_Ankur	here is the placement report: http://www.isb.edu/pgp/careers/placement-highlights
20:19	Rk91	My question is with respect to Early entry program : with the stimulated period of 2 years of work experience, if the person has changed his/her industry , what impact will it have on their application? is it necessary that the two years of work experience should be in the same industry ?
20:19	ISB_Rupesh	For EEO again no specific exp is mandated. You could have worked in multiple companies.
20:20	ashishgmat14	When is the next ISB session happening in Delhi?
20:20	ISB_Rupesh	Gurgaon session on Oct 25th at Westin. Pls register on website.
20:21	ISBModerator_Ankur	@ashishgmat14 you can find the details of sessions here: http://www.isb.edu/events/admission-events
20:21	sanastp	How to enroll for the buddy program for this year's application?
20:21	vivekgautam	Sir my question is regarding international exposure that a candidate needs to have for admissions.
20:22	ISB_Rupesh	International exposure is not mandatory but is desired. 30% at ISB have international exposure.
20:22	Rini	Does industry of Recommendor matter? I have worked for equal no. of months of work ex in IT industry(past) and Analytical Consulting(present) Industry. Will getting my recommendation from Consulting matter more than IT?
20:23	ISBModerator_Ankur	@rini ... no. Keep these things in mind while selecting a recommender Who should I choose as my Recommender? The person you choose as your recommender should satisfy the following criteria: 1. S/he should be senior to you in designation (may or may not be in age) 2. S/he should have worked with you directly. 3. Your work should impact the performance of

		your
20:24	ISBModerator_Ankur	and refer to this post: http://gmatclub.com/forum/calling-all-isb-applicants-2016-intake-class-of-197093-80.html#p1528883
20:24	ISB_Rupesh	You only need 1 recommendation; Get it from someone who will take time out to write for you; Industry doesn't matter.
20:24	goforgmat	What counts as international exposure? Any proof as such is required? Is there a minimum duration?
20:24	ISB_Rupesh	working abroad counts as international exposure.
20:25	mib_kywntb	Sir Is the work experience of 5 yrs mandatory?
20:25	ISB_Rupesh	work ex range at isb- 2 to 20 , average 5
20:26	Rk91	I have done my dual degree course MBA pharmtch from NMIMS, and want to apply for PGP in ISB (EEO). Does already having a MBA degree reduce your odds of getting a seat in PGP
20:26	pqt	Is there a possibility to change domains to finance from a pure technology background after the ISB MBA ? How do recruiters view a profile from a technology background aiming for a position in finance ?
20:26	ISB_Rupesh	Function change is a possibility. You need to use ISB to make that change
20:26	ashishgmat14	Do we need certificates for NGO or social work as well?
20:27	ISB_Rupesh	proofs needed only at time of joining isb
20:27	ISBModerator_Ankur	@ashishgmat14 ... certificates required only at the time of joining
20:27	sagunnagar	Q) Is the placement process common for both campuses?
20:27	ISB_Rupesh	The 2 campuses have common admissions and placements. You apply to ISB and graduate from ISB. We allocate campuses.
20:27	mib_kywntb	Can we select the mba programs?
20:28	ISBModerator_Ankur	@mib_kywntb - what do you mean?
20:28	mib_kywntb	What are the programs offered for full time MBA
20:28	ISBModerator_Ankur	@mib_kywntb .. you can find the program here : http://www.isb.edu/programmes
20:28	ashishgmat14	What kind of proofs can we give for NGO or social work I am doing?
20:28	sarthaknav	What is the one thing that matters the most on an application, particularly for ISB?
20:29	ISB_Rupesh	No one thing matters more, we look at acads, leadership potential and personal qualities

20:29	ISBModerator_Ankur	@sarthaknav .. there is no thing you can single out. All the aspects of your profile are improtant
20:29	pqt	Because the discussion is on recommendation , And I am relatively new in my company, would the recommendation still count even if my experience in the current company is < 10 months ?
20:29	ISB_Rupesh	We need only 1 recommendation. Submit the best u can manage.
20:30	pqt	No i mean if I have 2 choices, one : my previous supervisor for abt 2 years and now the current for abt 8 months which one would be required
20:30	ISB_Rupesh	both are equally good for us
20:30	lifeissimpleliveit	How much previous experience is taken into account?
20:30	shazam1234	Can you please elaborate on type of profiles technology companies offer at ISB? Are they mostly marketing centric?
20:31	ISB_Rupesh	In the placement report u can find company names by clubs at ISB and many more details
20:31	charu1990	Hello, I wanted to know if the Net Impact Club chapters take place at Mohali only? as I see that all the events mentioned are organized at Mohali only http://www.isb.edu/net-impact-club
20:31	ISB_Rupesh	Net impact functions at both campuses.
20:31	mib_odgq5b	If a candidate is having IT corporate experience and family business experience both? Does she need to provide proof of experience in business and if yes then which documents?
20:31	sanastp	Can you please tell us about the new buddy system introduced by ISB and how to enroll for that?
20:31	ISB_Rupesh	Write to PGP for buddy enrollment, it's just app help support if u need any
20:32	ashishgmat14	How can I show the NGO work that I do with my organization?
20:32	ISB_Rupesh	write about your NGO work. We trust you.
20:32	sarthaknav	For a software developer just starting his career, what form of leadership you expect?
20:33	charu1990	Also, since ISB doesn't ask for resumes, is it important to show the career progression through essays/recommendations?
20:33	ISBModerator_Ankur	@charu1990 yes. Also you need to key in the in-app information about your work experience
20:34	rajeshrkv	Good Evening Mr. Rupesh, I'm an engineer and have been involved in the energy sector, post MBA I want to get into consulting within the energy vertical. My question is: can you share some insights into how ISB community helps in career change much like what I'm looking for?
20:34	ISB_Rupesh	Multiple ways in which ISB helps- clubs, learning and development cell of student engagement, careers team, alumni

20:35	tyl3rdurd3n	At present I am working as a software developer in semiconductor/electronics domain. Looking at class of 2015 data for Industry(not function), I couldn't figure out where my profile would be placed. Would it be part of Engineering, IT/ITES/IT services or others category?
20:35	ISB_Rupesh	Most probably IT but it doesn't matter where we classify you. We have no quotas for groups.
20:35	ashishgmat14	For extra curricular activities and certificates should we mention from junior standards?
20:35	ISBModerator_Ankur	@ashishgmat14 - preferably the activities should be recent, but if you had a great impact through the activities, then you can show them
20:35	Rk91	how many LORs are required?
20:36	ISBModerator_Ankur	@Rk91 .. only 1
20:36	Rk91	Is it necessary that it has to come from your employer or would a professors LOR be enough
20:37	ISBModerator_Ankur	@Rk91 Professional recommendation
20:37	pqt	How do we portray something which I have for example : leadership in cultural activity in a company but I don't have certificates for that
20:37	ISBModerator_Ankur	@pqt - ISB trusts you 😊
20:38	ISB_Rupesh	we trust u guys, proofs are not required for every info u put in the app
20:38	ashishgmat14	Ankur and Rupesh you are doing a great job!! Thanks a lot
20:38	mib_odgq5b	If a candidate is having IT corporate experience and family business experience both? Does she need to provide proof of experience in business and if yes then which documents?
20:39	ISB_Rupesh	for any unanswered question please write to pgp@isb.edu
20:39	ashishgmat14	My essays and LOR will be ready by end of October. So my interview (if I am shortlisted) will happen in Jan?
20:39	ISB_Rupesh	Jan-Feb.
20:39	pqt	Okay is there a minimum GMAT score 😊
20:40	ISBModerator_Ankur	@pqt: no ... the range is from 600 - 770 with average 700
20:40	svijayaug12	Hi, I joined late. So sorry if this is a repeat question. Is there a certain number of seats that are set aside for each application cycle?
20:41	ISB_Rupesh	Seats are not allocated for any rounds
20:41	ashishgmat14	I have multiple gmat attempts. Will it have a negative impact?
20:41	ISB_Rupesh	No we consider only the highest valid gmat

20:41	mib_kywntb	What is the last date to send gmat scores?
20:42	ISB_Rupesh	15 Oct for round 1
20:43	kunals31	Sir would it be possible to share a few topics that form the subject matter of the optional essay?
20:44	ISBModerator_Ankur	@kunals31 ... there is no subject matter for the optional essay. If you feel any part of your profile is not justified properly, you can use this space
20:44	tyl3rdurd3n	What is your opinion on soft skills such as presentation skills, written and verbal communication skills and public speaking. Is one supposed to be perfect in these before applying or do these also form a part of 1 year learning at ISB. Is being weak in any of them act as a negative?
20:44	ISB_Rupesh	I encourage you to read the ISB blogs on the website, it will answer all you app related questions
20:44	ISB_Rupesh	Also download the isb360 mobile app
20:45	Rini	Somewhat insider question, but it can help in crafting career goal essay-does ISB final selection of applicant decision is based on how applicant's career goals map with placements trend in ISB?
20:45	ISB_Rupesh	No we do not map career goals with placements from admissions decision
20:45	Guest4404	Hi Rupesh...I want to know how people at isb encourage someone if he or she wants to start a new club?
20:46	ISB_Rupesh	You can start a new club if there is sufficient interest
20:47	nikhitakataria	Rupesh Sir, can we contact you through your email id
20:47	PG	Thanks Rupesh...
20:48	ISB_Rupesh	please write to pgp@isb.edu, we have a team to help prospective applicants
20:48	sanastp	Thanks a lot Rupesh for such an informative session
20:49	ariz001	Thank you Rupesh for your time and much needed clarifications.
20:49	charu1990	Thankyou Rupesh , Narenn and Ankur for this session 😊
20:50	ariz001	Thanks to the moderators as well.
20:50	ISBModerator_Ankur	I think we should wrap up now.
20:50	tyl3rdurd3n	Thanks a lot Rupesh, Ankur, Narenn and anyone who worked in the background to make this happen. We may or may not make it to ISB this year, but this journey has been very rewarding so far. 😊
20:50	ISBModerator_Ankur	Thank you everyone for participating in the chat. I would also like to thank Mr. Rupesh Bisht – ISB Representative – on behalf of GMATClub community for sparing time with us. Hope you had a wonderful session, Sir.

20:50	kunals31	Thank you sir for taking out the time to address our concerns. Thanks to the moderators as well - great job!!
20:50	ISBModerator_Ankur	We shall post transcript of this chat in the ISB discussion thread. If for any reason you want us to exclude your username from the saved transcript, please let me know.
20:51	nikhitakataria	Thank you for such informative session
20:51	ISB_Rupesh	Best wishes from ISB, hope to meet some of you folks on campus next year
20:51	ISBModerator_Ankur	Thanks a lot Rupesh. We look forward to meet you on campus 😊
20:52	ISBModerator_Ankur	For any unanswered questions, please feel free to post your questions on the ISB thread in GMAT Club here: http://gmatclub.com/forum/calling-all-isb-applicants-2016-intake-class-of-197093.html
20:52	ISBModerator_Ankur	For all the applicants, here is a post that caters to all your needs: http://gmatclub.com/forum/calling-all-isb-applicants-2015-intake-class-of-170219-140.html#p1395539
20:53	Narenn	Thank you very much Rupesh for an amazing chat and insightful answers. We wish all the best to all ISB applicants.
20:54	Narenn	I encourage all applicants to share their application updates with fellow applicants in ISB forum. We are eager to know how you are approaching to your application essays, your interview debriefs, school visit experiences, etc.
20:55	ISBModerator_Ankur	All the best everyone!

- 1) **2015 Live Q&A Session Schedule:** <http://gmatclub.com/forum/announcement-mba-info-sessions-on-gmatclub-174827.html>
- 2) **All Chat transcripts are available to download here** <http://gmatclub.com/forum/live-q-a-with-b-school-adcoms-2015-season-174827.html#p1416987>

GMAT Club's MBA Resources

All MBA Rankings	http://bit.ly/1FaDIT3	Application Experiences of Applicants	http://bit.ly/1lecA6z
All MBA Deadlines	http://bit.ly/19RSTX	MBA Applicant Blogs	http://bit.ly/1Hx5LJE
All School Stats	http://bit.ly/1MPOguZ	Current Student Blogs	http://bit.ly/1NPG4rD
Live Chats with B-School Adcoms	http://bit.ly/1NJ7v4w	All school discussions	http://bit.ly/1K0N43a
MBA Admission Consultant Reviews	http://bit.ly/1y6eLpt	Best MBA Books	http://bit.ly/1Cvz2qC
2015 MBA Applicants' Profiles	http://bit.ly/1DJKnBO		
For More Information Visit	http://gmatclub.com/forum/business-school-and-mba-115/		