

WESTON CAREER CENTER

2015 Employment Report

BSBA | MBA | Specialized Masters



MBA Class of 2015 Full-Time Employment Statistics

MBA Class Profiles (upon enrollment)

	2015	2016	2017
Students	142	140	141
Women	27%	28%	40%
International	38%	39%	35%
Median Age at Matriculation	28	27	27
Average Work Experience	4.8 years	4.0 years	4.3 years
Average GMAT	696	699	696
Average Undergraduate GPA	3.39	3.43	3.40
Admit Rate	30%	27%	30%

Compensation Summary

	2015
Median Base	\$100,000
Average Base	\$99,400
High-Low Range	\$140,000-65,000
Median Signing Bonus	\$15,000

Salary Data by Function

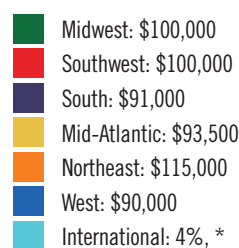
	% of Class	Average	Median	High-Low Range
Marketing/Sales	31%	\$98,300	\$100,000	\$120,000-75,000
Brand/Product Mgmt.	16%	\$96,300	\$100,000	\$110,000-80,000
Business Development	10%	\$100,700	\$105,000	\$120,000-80,000
Other Marketing	5%	\$99,000	\$103,000	\$115,000-75,000
Financial Services	18%	\$104,600	\$100,000	\$134,000-65,000
Asset Management	7%	\$89,800	\$90,000	\$125,000-65,000
Commercial Banking	5%	\$105,300	\$100,000	\$124,400-92,000
Investment Banking	4%	\$128,000	\$125,000	\$134,000-125,000
Other Finance	2%	*	*	*
Consulting	16%	\$104,100	\$108,000	\$140,000-72,000
Management Consulting	11%	\$108,200	\$110,000	\$140,000-72,000
Strategic Planning/Internal	5%	\$95,800	\$96,000	\$110,000-80,000
General Management	16%	\$100,300	\$100,000	\$117,500-85,000
Industry Finance	12%	\$97,400	\$97,500	\$115,000-75,000
Operations	5%	\$77,000	\$78,000	\$85,000-68,000
Other (Engineering)	2%	*	*	*

*Cannot report salary; fewer than three data points

Employment by Job Function

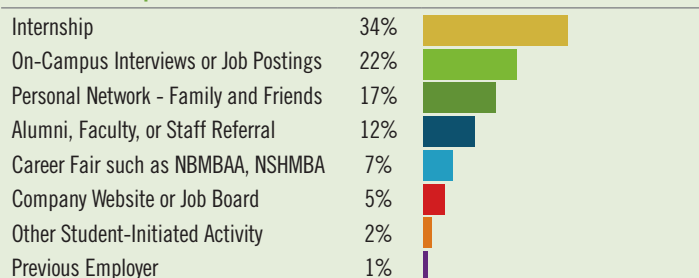
Marketing/Sales	31%	
Financial Services	18%	
Consulting	16%	
General Management	16%	
Industry Finance	12%	
Operations	5%	
Other (Engineering)	2%	

Employment and Median Salary by Geographic Area



*Cannot report salary; fewer than three data points

Source of Accepted Offer



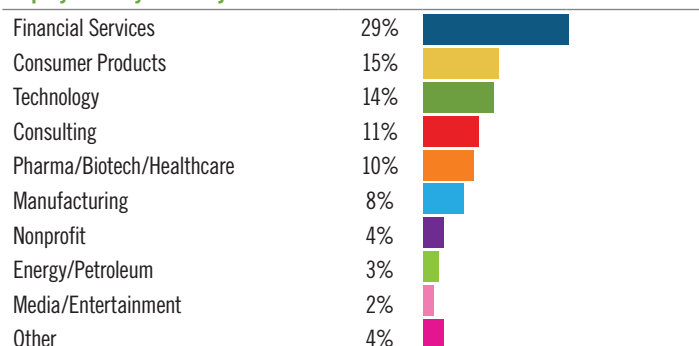
Salary Data by Industry

	% of Class	Average	Median	High-Low Range
Financial Services	29%	\$106,600	\$110,000	\$134,000-80,000
Consumer Products	15%	\$99,600	\$100,000	\$110,000-85,000
Technology	14%	\$95,700	\$94,000	\$120,000-75,000
Consulting	11%	\$108,200	\$110,000	\$140,000-72,000
Pharma/Biotech/Healthcare	10%	\$85,200	\$84,000	\$115,000-68,000
Manufacturing	8%	\$94,300	\$91,000	\$117,500-75,000
Nonprofit	4%	*	*	*
Energy/Petroleum	3%	\$104,300	\$110,000	\$115,000-88,000
Media/Entertainment	2%	*	*	*
Other	4%	*	*	*

Other includes: Real Estate, Law, Transportation and Construction

*Cannot report salary; fewer than three data points

Employment by Industry



Other includes: Real Estate, Law, Transportation and Construction

BSBA Class of 2015 Full-Time Employment Statistics

BSBA Class Profiles (upon enrollment)

	2015	2016	2017
Students	168	162	215
Women	38%	38%	40%
Minority	10%	6%	10%
International	9%	11%	7%
Average SAT Score	1463	1492	1480

Compensation Summary

	2015
Median Base	\$61,000
Average Base	\$63,400
High-Low Range	\$85,000-30,000
Median Signing Bonus	\$7,500*

*Signing Bonus includes compensation at signing and relocation bonus.

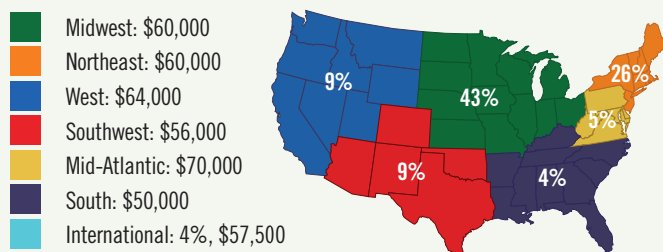
Salary Data by Function

	% of Class	Average	Median	High-Low Range
Financial Services	28%	\$72,600	\$75,000	\$85,000-46,000
Investment Banking	14%	\$77,700	\$85,000	\$85,000-60,000
Asset Management	5%	\$66,000	\$64,000	\$85,000-50,000
Sales and Trading	4%	\$80,400	\$85,000	\$85,000-62,000
Private Wealth Management	3%	\$60,300	\$55,000	\$85,000-46,000
Commercial Banking	2%	\$60,500	\$62,500	\$65,000-52,000
Consulting	27%	\$66,000	\$65,000	\$75,000-43,000
Management Consulting	13%	\$66,100	\$65,000	\$75,000-55,000
Technology Consulting	7%	\$60,500	\$55,000	\$72,000-55,000
Strategy Consulting	4%	\$75,000	\$75,000	\$75,000-75,000
Strategic Planning/Internal	3%	\$66,300	\$72,500	\$75,000-43,000
Marketing	24%	\$52,200	\$54,000	\$70,000-30,000
Account Mgmt./Sales	10%	\$51,600	\$52,000	\$70,000-30,000
Product Mgmt./Promotion	6%	\$49,600	\$52,000	\$56,000-34,000
Marketing Research	4%	\$56,300	\$56,500	\$58,000-54,000
Merchandising	4%	\$53,400	\$54,000	\$56,000-50,000
General Management	5%	\$57,400	\$50,500	\$80,400-45,000
Accounting	5%	\$56,200	\$57,000	\$60,000-45,000
Industry Finance	4%	\$57,500	\$55,500	\$63,200-37,000
Operations	3%	\$58,600	\$58,500	\$63,000-54,500
Other/Non-Business	4%	\$52,500	\$47,500	\$70,000-45,000

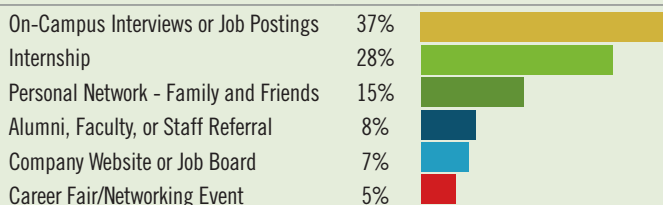
Employment by Job Function

Financial Services	28%	
Consulting	27%	
Marketing	24%	
General Management	5%	
Accounting	5%	
Industry Finance	4%	
Operations	3%	
Other/Non-Business	4%	

Employment and Median Salary by Geographic Area



Source of Accepted Offer

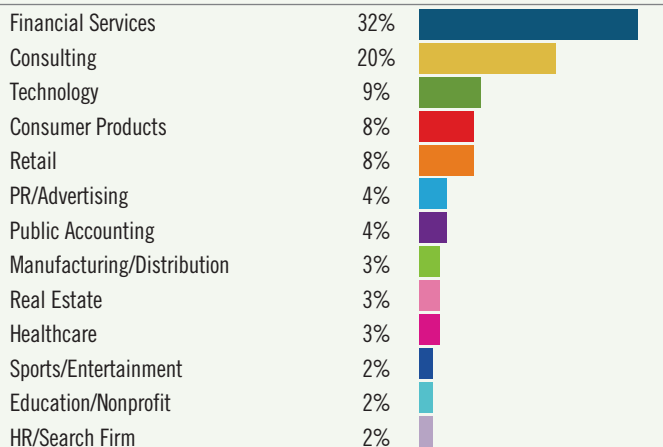


Salary Data by Industry

	% of Class	Average	Median	High-Low Range
Financial Services	32%	\$72,200	\$75,000	\$85,000-50,000
Consulting	20%	\$67,300	\$72,000	\$75,000-46,000
Technology	9%	\$49,900	\$55,000	\$60,000-30,000
Consumer Products	8%	\$63,000	\$63,200	\$70,000-49,000
Retail	8%	\$53,500	\$54,500	\$55,000-50,000
PR/Advertising	4%	\$50,300	\$54,000	\$58,000-34,000
Public Accounting	4%	\$56,200	\$57,000	\$60,000-50,000
Manufacturing/Distribution	3%	\$56,600	\$54,500	\$80,400-37,000
Real Estate	3%	\$55,700	\$52,000	\$70,000-45,000
Healthcare	3%	\$54,500	\$56,000	\$63,000-43,000
Sports/Entertainment	2%	*	*	*
Education/Nonprofit	2%	*	*	*
HR/Search Firm	2%	*	*	*

*Cannot report salary; fewer than three data points

Employment by Industry



Specialized Masters Class of 2015 Full-Time Employment Statistics

Specialized Masters Class of 2015 Profiles (upon enrollment)

	MSFC	MSFQ	MACC	MSSCM	MSCA
Students	29	20	53	20	10
International	28%	90%	74%	75%	60%
Median Age at Matriculation	23	23	23	23	23
Average GMAT	694	700	709	699	692
Average Undergraduate GPA	3.42	3.74	3.50	3.50	3.49
Students with Previous Full-Time Work	50%	15%	16%	25%	10%
Admit Rate	9%	17%	17%	21%	44%

Compensation for the Class of 2015

	MSFC	MSFQ	MACC	MSSCM	MSCA
Median Base	\$65,000	\$60,000	\$52,000	\$62,500	\$64,400
Median Signing Bonus	\$7,000	—	\$2,500	—	—

Master of Science in Finance (MSF)

Corporate Finance Track

Employment by Job Function (MSFC)

Investment Banking	20%	
Capital Mkts./Research	14%	
Asset Management	14%	
Commercial Banking	13%	
Private Wealth Mgmt.	13%	
Industry Finance	13%	
Mgmt. Consulting	13%	

Organizations That Hired MSFC

- Cicero Group	- KeyBank
- Comprehensive Wealth Solutions	- Raymond James
- Cristalpet	- Robert W. Baird
- Cultivation Capital	- RubinBrown
- Dimensional Fund Advisors	- Stifel
- Gardner Capital Partners	- SunTrust Banks, Inc.
- Health Capital Consultants	- TAP Advisors
- JPMorgan Chase	- Wells Fargo

Quantitative Track

Employment by Job Function (MSFQ)

Asset Management	23%	
Capital Mkts./Research	23%	
Commercial Banking	18%	
Diversified Services	18%	
Investment Banking	12%	
Strategic Planning	6%	

Organizations that hired MSFQ

- American Enterprise Institute	- Encore Capital Management
- Avondale Partners	- Fidelity Investments
- BlackRock Kelso Capital	- Goldman Sachs
- BNP Paribas	- Markit
- China Investment Securities	- NISA Investment Advisors
- CITIC Trust	- Quasar Trading
- Deutsche Börse Group	- Reinsurance Group of America
- Discover Financial Services	

Employment by Geographic Area

	MSFC	MSFQ	MACC	MSSCM	MSCA
United States	88%	71%	90%	94%	100%
Midwest	32%	41%	48%	67%	40%
Northeast	19%	12%	12%	11%	0%
West	6%	12%	12%	11%	60%
Mid-Atlantic	19%	6%	3%	0%	0%
South	6%	0%	3%	5%	0%
Southwest	6%	0%	12%	0%	0%
Asia-Pacific	6%	29%	10%	6%	0%
South America	6%	0%	0%	0%	0%

Master of Accounting (MACC)

Employment by Job Function

Public Accounting	63%	
Private Accounting	23%	
Finance	12%	
Marketing	2%	

Organizations That Hired MACC

- Belden	- McGladrey
- Benjamin An & Co., P.C.	- Monsanto
- Capital One	- Palau International Ship Registry
- CBIZ MHM	- PricewaterhouseCoopers
- Christopher Huang CPAs, Inc.	- RubinBrown
- CohnReznick	- RZ Financial Group
- Deloitte & Touche	- Schnucks
- EY	- Scottrade
- Flextronics	- SunEdison
- GoHealth	- Syngenta
- Interface Security Systems	- Unilever
- Jun Zhou, CPA Ltd.	- WinnCompanies
- KPMG	
- MasterCard	

Master of Science in Supply Chain Management (MSSCM)

Employment by Job Function

Supply Chain Mgmt.	61%	
Operations	22%	
Consulting	17%	

Organizations That Hired MSSCM

- 2Is Inc.	- Sam's Club
- Arrowlink USA	- Sigma-Aldrich
- Caleres	- SunEdison
- Computhink	- Toyota
- Deloitte Consulting	- TriZetto
- Hub Group	- Unilever
- Monsanto	- Walmart
- PricewaterhouseCoopers	- ZS Associates

Master of Science in Customer Analytics (MSCA)

Employment by Job Function

Customer Analytics	50%	
Technology Consulting	50%	

Organizations That Hired MSCA

- Nations Info Corp	- Walt Disney Company, The
- Teradata	- Washington University in St. Louis
- Two Nil	

Source of Accepted Offer

	MSFC	MSFQ	MACC	MSSCM	MSCA
On-Campus Interviews or Job Postings	25%	18%	35%	5%	40%
Alumni, Faculty or Staff Referral	19%	6%	7%	17%	0%
Internship	12%	28%	35%	33%	0%
Personal Network - Family and Friends	25%	18%	13%	17%	0%
Company Website or Job Board	19%	18%	7%	17%	60%
Other Student-Initiated Activity	0%	0%	0%	11%	0%
Career Fair/Networking Event	0%	12%	3%	0%	0%

MBA and BSBA Class of 2016 Internship Statistics

MBA Monthly Salary Data by Function

	% of Class	Average Salary	Median Salary
Marketing	28%	\$6,100	\$6,300
Brand/Product Management	17%	\$6,400	\$6,300
Business Development	6%	\$5,600	\$6,800
Marketing Research/Analytics	5%	\$5,200	\$5,200
Consulting	23%	\$7,600	\$7,600
Management Consulting	16%	\$8,200	\$10,000
Strategic Planning/Internal	7%	\$6,100	\$6,500
Financial Services	14%	\$6,800	\$7,300
Investment Banking	6%	\$7,600	\$7,600
Private Equity/Venture Capital	4%	\$4,200	\$3,000
Commercial Banking/Other	4%	\$8,400	\$7,900
Operations	11%	\$4,000	\$3,500
Industry Finance	9%	\$5,800	\$7,200
General Management	6%	\$5,800	\$5,600
Human Resources	3%	\$5,900	\$6,900
MIS/Other	6%	\$6,800	\$7,600

MBA Median Monthly Salary by Industry

Financial Services: \$6,500	20%	
Consulting: \$10,000	16%	
Pharma/Biotech/Healthcare: \$4,500	15%	
Manufacturing: \$5,200	14%	
Consumer Products: \$6,300	13%	
Technology: \$6,800	9%	
Nonprofit/Education: *	4%	
Retail: \$7,000	3%	
Energy/Utilities: *	2%	
Other: *	4%	

Other includes Marketing, Real Estate, Transportation and Human Resources

*Cannot report salary; fewer than three data points

MBA Source of Accepted Offer

On-Campus Interviews or Job Postings	46%	
Alumni, Faculty, or Staff Referral	20%	
Career Fair such as NMBAA, NSHMBA	13%	
Company Website or Job Board	11%	
Personal Network - Family and Friends	8%	
Other Student-Initiated Activity	2%	

BSBA Monthly Salary Data by Function

	% of Class	Average Salary	Median Salary
Financial Services	30%	\$4,900	\$4,600
Investment Banking	15%	\$5,800	\$7,100
Commercial Banking	5%	\$3,800	\$4,100
Asset Management	4%	\$3,700	\$3,100
Venture Capital/Private Equity	3%	\$3,300	\$3,000
Other Finance	3%	\$5,800	\$7,100
Marketing	29%	\$2,700	\$2,900
Advertising/Promotions/PR	10%	\$2,800	\$3,300
Merchandising/Brand/Research	10%	\$2,700	\$2,600
Business Development/Sales	5%	\$2,800	\$2,900
Digital Marketing/Social Media	4%	\$3,000	\$2,800
Consulting	13%	\$4,500	\$5,000
Management Consulting	8%	\$4,200	\$4,100
Strategic Planning/Internal	3%	\$4,700	\$5,200
Strategy Consulting	2%	\$5,200	\$5,200
Industry Finance	8%	\$3,400	\$3,500
Accounting	8%	\$3,600	\$3,900
Operations	4%	\$2,800	\$2,600
Human Resources	3%	\$2,700	\$2,600
Other	5%	\$3,400	\$2,900

BSBA Median Monthly Salary by Industry

Financial Services: \$4,600	38%	
Consumer Products: \$3,300	10%	
Consulting: \$5,000	9%	
Sports/Entertainment/Leisure: \$2,100	7%	
Media/Print/Technology: \$3,100	7%	
PR/Advertising: \$1,700	6%	
Retail: \$2,600	5%	
Public Accounting: \$3,900	5%	
Nonprofit/Government: *	3%	
Healthcare: \$3,100	3%	
Manufacturing/Logistics: \$3,500	3%	
Real Estate: *	2%	
Other: *	2%	

*Cannot report salary; fewer than three data points

BSBA Source of Accepted Offer

On-Campus Interviews or Job Postings	41%	
Personal Network - Family and Friends	19%	
Company Website or Job Board	12%	
Career Fair/Networking Event	10%	
Alumni, Faculty, or Staff Referral	10%	
Internship	5%	
Other Student-Initiated Activity	3%	

Organizations That Hired Olin Students for Full-Time or Internship Positions

MBA Hiring Companies

- | | | | | | |
|---------------------------------------|-------------------------------|-------------------------------|-----------------------------------|--------------------------|--|
| - A. O. Smith | - BMO Capital Markets | - Eastman Chemical Company | - Humana | - NetApp | - T. Rowe Price |
| - Accenture | - Bunge North America | - ECG Management Consultants | - Hyundai Marine & Fire Insurance | - Noble Financial Group | - Tessera Technologies |
| - Advanced Technology Group | - Capital One | - Edward Jones | - IBM | - North Highland | - Third Plateau Social Impact Strategies |
| - Aetna | - Centene | - Eli Lilly and Company | - Infosys | - Optoro | - Thompson Street Capital Partners |
| - Aflac | - CGN Global | - Emerson | - Inovalon | - Osborne HomeCare Group | - Twain Financial Partners |
| - Agilis Systems | - Church & Dwight Co., Inc. | - ERBA Diagnostics | - John Wiley & Sons | - Owens Corning | - U.S. Trust |
| - Alitus Partners | - Cigna | - Essilor of America | - JPMorgan Chase | - PACCAR | - United Airlines |
| - Alsbridge | - Citigroup | - Express Scripts | - Kimberly-Clark | - PARIC Corporation | - Verizon |
| - Amazon.com | - Climate Corporation | - ExxonMobil | - Kiosite | - PepsiCo | - Villhard Growth Partners |
| - American Direct Marketing Resources | - Coca-Cola Company, The | - FOCUS St. Louis | - Kohler Company | - Ping An Bank | - Voloridge Investment Management |
| - Amitech Solutions | - ConAgra Foods | - Gallup | - KPMG | - Radius Travel | - Walmart |
| - Anac Solutions | - Credit Suisse | - General Bearing Corporation | - Lockton | - Represent.com | - Washington University in St. Louis |
| - Anheuser-Busch InBev | - Cultivation Capital | - General Electric | - Mallinckrodt Pharmaceuticals | - Schneider Electric | - Wells Fargo |
| - Ascension Health | - Dell | - General Mills | - MasterCard | - Sensient Technologies | - World Wide Technology |
| - AT&T | - Deloitte Consulting | - General Motors | - McKesson Corporation | - Sigma-Aldrich | - Yum! Brands |
| - Bank of America | - Deutsche Bank AG | - H.D. Smith | - MedAware Solutions | - Silicon Laboratories | |
| - Bank of America Merrill Lynch | - Development Strategies | - HBM Holdings | - Microsoft | - Sinolink Securities | |
| - BASF | - Direct Supply | - Hershey Company, The | - Mitchell International | - Spectrum Brands | |
| - BJC HealthCare | - Discover Financial Services | - Hewlett-Packard | - Monsanto | - Strategy& | |
| | - Dr Pepper Snapple Group | - Hilti | - Nestlé Purina PetCare | - Stupp Corporation | |
| | - DuPont | - Hilton Worldwide | | - SunEdison | |

BSBA Hiring Companies

- | | | | | | |
|--------------------------------------|---|------------------------------------|---|------------------------------------|--------------------------------------|
| - 360i | - Capital Group Companies, The | - First Manhattan Consulting Group | - Lions Gate Entertainment | - Palmer Square Capital Management | - Stifel |
| - Abercrombie & Fitch | - Capital One | - Fitch Ratings | - Livingstone Partners | - Paradigm Talent Agency | - Stillwell Partners |
| - Accenture | - CBIZ | - FleishmanHillard | - Lord & Taylor | - Paramount Pictures | - Success Academy Charter Schools |
| - Acuity Brands | - Century 21 | - FoodShare | - L'Oréal | - PepsiCo | - Susquehanna International Group |
| - Advisory Research | - Cerner | - Front Burner Restaurants | - Macquarie Capital | - PFITR | - SYNEK |
| - Africa Adventure Company | - Champio | - General Electric | - Macy's | - Philips Healthcare | - T3 Trading Group |
| - AlphaSights | - Chicago Bears | - General Mills | - Marketo | - Piper Jaffray | - Target |
| - Amazon.com | - Chicago Fire Soccer Club | - G-III Apparel Group | - MarkWest Energy Partners, L.P. | - PNC Financial Services | - TD Bank |
| - American International Group (AIG) | - Citigroup | - Global Brands Group | - Marsh & McLennan Agency | - Postlethwaite & Netterville | - Technology Crossover Ventures |
| - Anheuser-Busch InBev | - comScore | - Golden State Warriors | - MasterCard | - PricewaterhouseCoopers | - Tishman |
| - APP Pharmaceuticals | - ConAgra Foods | - Goldman Sachs | - Mayflower Bioscience | - Procter & Gamble | - UBS AG |
| - Art of Motion | - Crowe Horwath | - Google | - McKinsey & Company | - Protiviti | - UniGroup Logistics |
| - Ascension Health | - Deloitte & Touche | - Guggenheim Partners | - McMaster-Carr | - Prudential Capital Group | - Unilever |
| - Avalere Health | - Deloitte Consulting | - HBO | - Medallia | - Pulte Homes | - Union Square Advisors |
| - Avascent Group | - Delta Airlines | - Hedgeye | - Media Captain, The | - Raymond James | - Venture For America |
| - Avison Young | - Deutsche Bank AG | - HolaDoctor | - Mercer | - RBC Capital Markets | - Verit Advisors |
| - Axia | - DijiWise | - Horizon Media | - Morgan Stanley | - Reich Brothers | - Victoria's Secret |
| - Bain & Company | - Discover Financial Services | - Houlihan Lokey | - Much & House Public Relations | - Reinsurance Group of America | - Villhard Growth Partners |
| - Bank of America | - Duff & Phelps | - ICF International | - National Basketball Association (NBA) | - ReliantPay | - VRA Partners |
| - Bank of America Merrill Lynch | - Edward Jones | - Insight Global | - Neiman Marcus | - Revolution Brewing | - Washington University in St. Louis |
| - Belvedere Trading | - EisnerAmper | - Janover | - Netsmart Technologies | - Robert W. Baird | - Wells Fargo |
| - Bessemer Trust | - Eli Lilly and Company | - JPMorgan Chase | - NetSuite | - Rockwood Asset Management | - Western Asset Management Company |
| - Bliss Integrated Communication | - Elliott Management | - Kiosite | - New Honor Society | - Royal Caribbean Cruises | - White House, The |
| - Bloomingdale's | - Epic Systems Corporation | - KPMG | - Nielsen Company, The | - RubinBrown | - Wilson Sporting Goods |
| - Blue Ridge Capital | - Evolero | - KRE Group | - NISA Investment Advisors | - Sage Environmental Consulting | - Wingate Companies |
| - Boeing | - EY | - Kroger | - Nomura Holdings | - Sagent Advisors | - Yelp |
| - Br.im | - Facet Technologies | - L Brands | - Oberon Securities | - Seiden | - Zenefits |
| - Cain Brothers | - Factor Women | - Lennox International | - Oliver Wyman | - Sense Corp | - Zola |
| - Calamos Investments | - Federal Home Loan Bank of Chicago | - Liberty Mutual Insurance | - Ora TV Stick Figure Productions | - Shapiro & Sher | - ZS Associates |
| - Caleres | - FedEx | - Lifetime Brands | - Oracle | - Sirius Computer Solutions | |
| - Cambridge Management Consultants | - Fiduciary Trust Company International | - Lifetouch | | - Stampede Meat | |
| | | - Lincoln International | | - Starcom MediaVest Group | |
| | | - LinkedIn | | | |