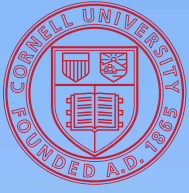


2015 Employment Report



JOHNSON
Cornell University



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THE
SAMUEL CURTIS JOHNSON
GRADUATE SCHOOL
OF MANAGEMENT

A letter from the Executive Director



2014–2015 CMC Activities:

- hosted almost 100 companies conducting 257 interview schedules
- approved more than 2,400 job postings; 400 additional postings compared to prior year
- recruited and welcomed 12 new companies for on-campus recruiting
- organized dozens of Career Work Groups for Class of 2016 first-year students
- expanded career programming during Orientation and early weeks of the fall 2014 semester for Class of 2016 first-year students
- welcomed and provided programming for 75 new students in May 2015 for the One-year program
- collaborated with peers from other top business schools to host interview forums in New York City and the Bay Area
- represented Johnson at major MBA conferences and career fairs including the National Black MBA Association, National Society of Hispanic MBAs, Reaching Out MBA, Forté Foundation, Consortium for Graduate Study in Management, and Net Impact
- conducted more than 1,200 individual advising sessions with residential program students

The 2014–2015 academic year was a time of change and growth in the Career Management Center (CMC) at the Samuel Curtis Johnson Graduate School of Management. After serving as senior associate director and advisor for six years, I was pleased to be appointed executive director in November 2014. Since that time, we welcomed three new associate directors serving students seeking employment in finance, consulting, sustainability, and technology, as well as an assistant director to assist international students and manage career-related programs.

As a result of our commitment to students and successful employment placement, 92 percent of Two-year Class of 2015 graduates received at least one offer of employment by three months after graduation. For the first time in recent history, a higher percentage of international students recorded job offers than U.S. students. In the One-year Class of 2015, more graduates received offers than the prior year but yielded a lower percentage due to more students seeking employment.

Mean base annual salary for Two-year Class of 2015 graduates is \$119,100, an increase of more than \$8,000 from the prior year. One-year Class of 2015 graduates report a mean base starting salary of \$122,500, up more than \$5,000 from that reported by the Class of 2014. Among Two-year Class of 2015 graduates, finance and consulting continue to be the most popular job functions, with a slight increase in students accepting roles in those areas.

On a scale of 1 to 5, the CMC earned an overall rating of 4.29 by recruiters in support of our staff while conducting on-campus recruiting. The same recruiters rated our students 4.17 for professionalism and presence relative to students at other schools. One recruiter stated, “Johnson continues to provide us with high-quality students, which is what we are looking for. We also have a certain expectation of the students’ aptitude for problem-solving, prior work experience, and communication skills because they are at Johnson. We have not been disappointed yet and continue to want to recruit from Johnson.”

Each year we experience the anticipation and joy of meeting incoming students, share their anxieties and optimism regarding job searches, and feel pride and satisfaction when they graduate and launch their new careers. Student achievements are made possible because of the unwavering commitment of Johnson alumni, faculty, staff, and corporate partners.

Sincerely,

Cynthia Saunders-Cheatham
Executive Director, Career Management Center

Class of 2015 Two-year MBA Profile

Demographics at time of Admission, August 2013

Class size	274
Average age at entrance	28
Students with full-time work experience	99%
Average years of full-time work experience	5
International	27%
Women	30%
Under-Represented Minorities (U.S. minorities)	12%
Average GMAT	691

Residency by Domestic Region

U.S. (U.S. Citizens and Permanent Residents Only)	73%
MidAtlantic	9%
Midwest	5%
Northeast	33%
South	3%
Southwest	5%
West	15%
Other	3%

Citizenship by Geographic Region

Asia	20%
India only	7%
China only	5%
Other Asia	8%
Europe - Free Trade Area Countries	2%
Non Europe - Free Trade Area Countries	1%
Middle East and North Africa	1%
North America	71%
U.S. Only	65%
Other North America	6%
South America	6%



Priscilla Akomaning, MBA '16

Forté Fellow
Bank of America Merrill Lynch MBA Diversity Fellow
Associate, Investment Banking, Evercore Partners
Summer Associate, Investment Banking, Bank of America Merrill

My career-related journey at Johnson started even before my first official day as a student. I was blessed that my MBA application process allowed me to interview for and secure summer internship opportunities before my first year of study. Johnson's support in this process was unbelievable. I was pleasantly surprised at CMC's resourcefulness throughout my preparation and the excitement with which they celebrated my success.

Drew Pascarella, MBA '01, lecturer of finance, was excellent in preparing our Investment Banking cohort for summer internships. The support and mentorship of the CMC, faculty, alumni, and colleagues has been tremendous in navigating and deciding on post-MBA choices. Now equipped with critical Johnson preparation and its expansive network, I am excited about my future in investment banking and life as an entrepreneur.

A man and a woman in business attire are shown in profile, looking towards the left. The man is wearing glasses, a blue striped shirt, a blue tie, and a dark suit jacket. The woman has long brown hair and is wearing a dark blazer. They appear to be in a professional setting, possibly a conference or meeting.

92%

of our Two-year
MBA students had
job offers 3 months
after graduation.

Class of 2015 Two-year MBA Employment Summary

Employment Profile

Number of graduates	278
Number of students seeking employment (full-time)	254
Full-time job offers by graduation	85%
U.S. Work-authorized	85%
Not U.S. Work-authorized	87%
Full-time job offers by 3 months after graduation	92%
U.S. Work-authorized	91%
Not U.S. Work-authorized	95%

Sources of Jobs Accepted

School-facilitated recruiting activities	67%
Graduate-initiated job search activities	33%

Mean Salary, Bonus and Other Guaranteed Compensation

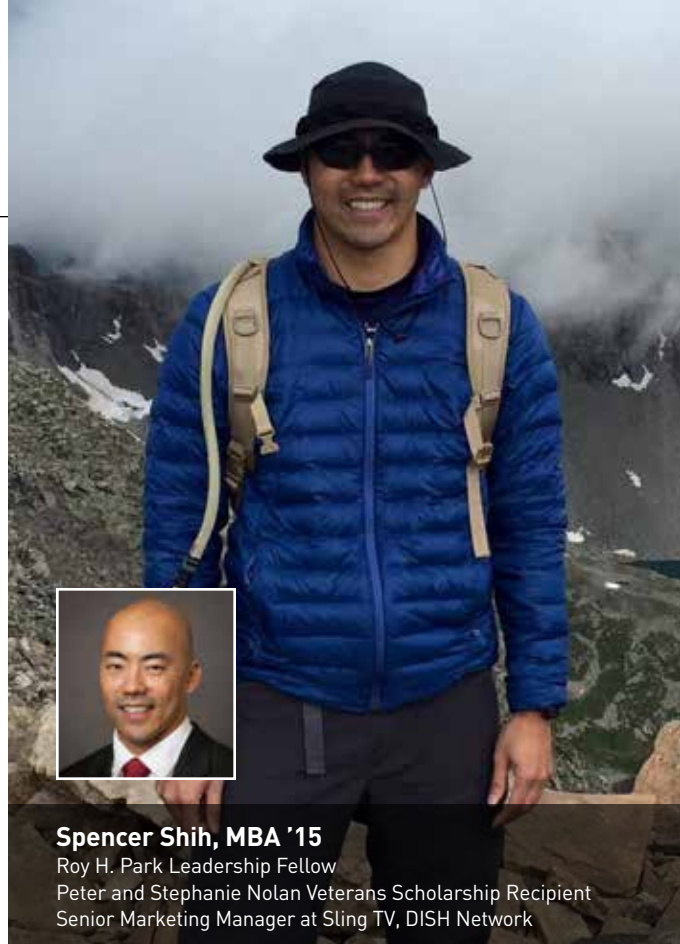
Mean total	\$119,100	\$29,900	\$23,700
U.S. Work-authorized	\$120,200	\$29,500	\$20,400
Not U.S. Work-authorized	\$115,600	\$30,900	\$26,900

Salary, Bonus, Other Guaranteed Compensation and Percent by Function — Summary

Consulting	\$126,300	\$26,800	\$23,700	25%
Finance	\$118,100	\$36,700	\$29,300	39%
General Management	\$115,200	\$22,600	\$23,700	9%
Marketing and Business Development	\$105,500	\$22,700	\$18,800	15%
Other Job Functions	\$134,300	\$13,800	*	7%
Rotational Development Programs	\$120,400	\$28,600	*	6%

Numbers fluctuate from time of Admission to Graduation due to students pursuing dual degrees, the Employee Degree Program, and change in status.

*Fewer than three students reported



Spencer Shih, MBA '15

Roy H. Park Leadership Fellow
Peter and Stephanie Nolan Veterans Scholarship Recipient
Senior Marketing Manager at Sling TV, DISH Network

Johnson alumni were critical in my full-time job search. I applied at DISH Network via an off-campus job posting through the CMC. Two recent Johnson alumni lobbied for DISH to conduct an on-campus corporate briefing showcasing our alumni's enthusiasm for recruiting. It made all the difference. Representatives answered questions I otherwise wouldn't have been able to ask and served as a great resource when invited to final-round interviews.

Although DISH remains an off-campus recruiter, during a recent on-campus corporate briefing I observed tripled event attendance in just one year. I look forward to future visits designed to enhance the Johnson and DISH relationship.

Salary, Bonus, Other Guaranteed Compensation and Percent by Function

Consulting	\$126,300	\$26,800	\$23,700	25%
Finance - Buyside Equity Research	\$109,300	\$28,900	*	2%
Finance - Financial Analysis	\$110,800	\$12,000	*	3%
Finance - Investment Banking	\$124,100	\$48,000	*	17%
Finance - Managerial Finance	\$110,700	\$23,200	\$16,600	6%
Finance - Other	\$109,300	\$34,500	*	3%
Finance - Private Equity	\$120,000	\$18,000	*	3%
Finance - Private Wealth Management	\$122,000	\$44,000	*	2%
Finance - Real Estate	\$108,300	\$20,000	\$16,700	1%
General Management	\$116,400	\$20,500	*	7%
Law	\$157,100	*	*	3%
Marketing and Product Management	\$105,500	\$22,700	\$18,800	15%
Operations and Supply Chain Management	\$111,000	\$30,200	*	2%
Other Job Functions (Human Resources, Engineering, Real Estate Development)	\$111,500	\$15,000	*	4%
Rotational Development Programs	\$120,400	\$28,600	*	6%

Top Recruiting Companies

Amazon.com, Inc.
Citigroup Inc.
Deloitte Consulting LLP
JPMorgan Chase & Co.
Bain & Company
EY (Ernst & Young)
Credit Suisse Group
Bank of America
Intel Corporation
McKinsey & Company
PricewaterhouseCoopers (PwC)

Salary, Bonus, Other Guaranteed Compensation and Percent by Industry

Consulting	\$126,800	\$26,100	\$22,600	24%
Consumer Products	\$99,100	\$24,400	*	6%
Energy and Utilities	\$120,300	\$23,300	*	2%
Financial Services	\$119,600	\$40,300	\$35,000	34%
Biotech, Pharmaceuticals, & Medical Devices	\$106,800	\$21,600	*	4%
Legal Services	\$157,100	*	*	3%
Manufacturing	\$112,200	\$21,000	*	4%
Other Industries (Telecommunications, Not-For-Profit, Entertainment, Agribusiness)	\$88,300	*	*	3%
Real Estate	\$107,800	*	*	2%
Retail	\$105,000	\$12,400	*	2%
Technology	\$119,900	\$25,900	\$20,800	16%

Salary, Bonus, Other Guaranteed Compensation and Percent by Location

U.S.	\$120,900	\$29,900	\$23,800	90%
MidAtlantic	\$119,300	\$20,000	*	4%
Midwest	\$116,800	\$28,700	*	9%
Metro NY region	\$123,900	\$37,200	\$30,000	32%
Northeast (outside NYC)	\$118,400	\$23,400	\$14,400	16%
South	\$116,700	\$29,200	*	3%
Southwest	\$118,300	\$33,400	*	5%
West	\$121,400	\$24,500	\$23,800	21%
Non-U.S.	\$101,900	\$30,200	\$23,600	8%
Asia	\$108,200	\$30,400	*	4%
European Free Trade Zone	*	*	*	1%
Middle East	\$86,300	*	*	1%
South America	\$105,000	*	*	1%
Other International	\$100,000	*	*	1%

*Fewer than three students reported

Mean base annual salary
for Two-year Class of 2015
graduates is

\$119,100,
an increase of more than
\$8,000
from the prior year.



Table 2
Descriptive statistics and correlation matrix for the Working sample
(2013-2015)

Panel A: Descriptive statistics

Year	N	Mean	Std. Dev.	Minimum	Maximum	Skewness	Kurtosis
2012	1,000	119,100	15,000	80,000	150,000	0.000	3.000
2013	1,000	127,100	16,000	90,000	160,000	0.000	3.000
2014	1,000	135,100	17,000	100,000	170,000	0.000	3.000
2015	1,000	143,100	18,000	110,000	180,000	0.000	3.000
2016	1,000	151,100	19,000	120,000	190,000	0.000	3.000
2017	1,000	159,100	20,000	130,000	200,000	0.000	3.000
2018	1,000	167,100	21,000	140,000	210,000	0.000	3.000
2019	1,000	175,100	22,000	150,000	220,000	0.000	3.000
2020	1,000	183,100	23,000	160,000	230,000	0.000	3.000
2021	1,000	191,100	24,000	170,000	240,000	0.000	3.000
2022	1,000	199,100	25,000	180,000	250,000	0.000	3.000
2023	1,000	207,100	26,000	190,000	260,000	0.000	3.000
2024	1,000	215,100	27,000	200,000	270,000	0.000	3.000
2025	1,000	223,100	28,000	210,000	280,000	0.000	3.000
2026	1,000	231,100	29,000	220,000	290,000	0.000	3.000
2027	1,000	239,100	30,000	230,000	300,000	0.000	3.000
2028	1,000	247,100	31,000	240,000	310,000	0.000	3.000
2029	1,000	255,100	32,000	250,000	320,000	0.000	3.000
2030	1,000	263,100	33,000	260,000	330,000	0.000	3.000
2031	1,000	271,100	34,000	270,000	340,000	0.000	3.000
2032	1,000	279,100	35,000	280,000	350,000	0.000	3.000
2033	1,000	287,100	36,000	290,000	360,000	0.000	3.000
2034	1,000	295,100	37,000	300,000	370,000	0.000	3.000
2035	1,000	303,100	38,000	310,000	380,000	0.000	3.000
2036	1,000	311,100	39,000	320,000	390,000	0.000	3.000
2037	1,000	319,100	40,000	330,000	400,000	0.000	3.000
2038	1,000	327,100	41,000	340,000	410,000	0.000	3.000
2039	1,000	335,100	42,000	350,000	420,000	0.000	3.000
2040	1,000	343,100	43,000	360,000	430,000	0.000	3.000
2041	1,000	351,100	44,000	370,000	440,000	0.000	3.000
2042	1,000	359,100	45,000	380,000	450,000	0.000	3.000
2043	1,000	367,100	46,000	390,000	460,000	0.000	3.000
2044	1,000	375,100	47,000	400,000	470,000	0.000	3.000
2045	1,000	383,100	48,000	410,000	480,000	0.000	3.000
2046	1,000	391,100	49,000	420,000	490,000	0.000	3.000
2047	1,000	399,100	50,000	430,000	500,000	0.000	3.000
2048	1,000	407,100	51,000	440,000	510,000	0.000	3.000
2049	1,000	415,100	52,000	450,000	520,000	0.000	3.000
2050	1,000	423,100	53,000	460,000	530,000	0.000	3.000
2051	1,000	431,100	54,000	470,000	540,000	0.000	3.000
2052	1,000	439,100	55,000	480,000	550,000	0.000	3.000
2053	1,000	447,100	56,000	490,000	560,000	0.000	3.000
2054	1,000	455,100	57,000	500,000	570,000	0.000	3.000
2055	1,000	463,100	58,000	510,000	580,000	0.000	3.000
2056	1,000	471,100	59,000	520,000	590,000	0.000	3.000
2057	1,000	479,100	60,000	530,000	600,000	0.000	3.000
2058	1,000	487,100	61,000	540,000	610,000	0.000	3.000
2059	1,000	495,100	62,000	550,000	620,000	0.000	3.000
2060	1,000	503,100	63,000	560,000	630,000	0.000	3.000
2061	1,000	511,100	64,000	570,000	640,000	0.000	3.000
2062	1,000	519,100	65,000	580,000	650,000	0.000	3.000
2063	1,000	527,100	66,000	590,000	660,000	0.000	3.000
2064	1,000	535,100	67,000	600,000	670,000	0.000	3.000
2065	1,000	543,100	68,000	610,000	680,000	0.000	3.000
2066	1,000	551,100	69,000	620,000	690,000	0.000	3.000
2067	1,000	559,100	70,000	630,000	700,000	0.000	3.000
2068	1,000	567,100	71,000	640,000	710,000	0.000	3.000
2069	1,000	575,100	72,000	650,000	720,000	0.000	3.000
2070	1,000	583,100	73,000	660,000	730,000	0.000	3.000
2071	1,000	591,100	74,000	670,000	740,000	0.000	3.000
2072	1,000	599,100	75,000	680,000	750,000	0.000	3.000
2073	1,000	607,100	76,000	690,000	760,000	0.000	3.000
2074	1,000	615,100	77,000	700,000	770,000	0.000	3.000
2075	1,000	623,100	78,000	710,000	780,000	0.000	3.000
2076	1,000	631,100	79,000	720,000	790,000	0.000	3.000
2077	1,000	639,100	80,000	730,000	800,000	0.000	3.000
2078	1,000	647,100	81,000	740,000	810,000	0.000	3.000
2079	1,000	655,100	82,000	750,000	820,000	0.000	3.000
2080	1,000	663,100	83,000	760,000	830,000	0.000	3.000
2081	1,000	671,100	84,000	770,000	840,000	0.000	3.000
2082	1,000	679,100	85,000	780,000	850,000	0.000	3.000
2083	1,000	687,100	86,000	790,000	860,000	0.000	3.000
2084	1,000	695,100	87,000	800,000	870,000	0.000	3.000
2085	1,000	703,100	88,000	810,000	880,000	0.000	3.000
2086	1,000	711,100	89,000	820,000	890,000	0.000	3.000
2087	1,000	719,100	90,000	830,000	900,000	0.000	3.000
2088	1,000	727,100	91,000	840,000	910,000	0.000	3.000
2089	1,000	735,100	92,000	850,000	920,000	0.000	3.000
2090	1,000	743,100	93,000	860,000	930,000	0.000	3.000
2091	1,000	751,100	94,000	870,000	940,000	0.000	3.000
2092	1,000	759,100	95,000	880,000	950,000	0.000	3.000
2093	1,000	767,100	96,000	890,000	960,000	0.000	3.000
2094	1,000	775,100	97,000	900,000	970,000	0.000	3.000
2095	1,000	783,100	98,000	910,000	980,000	0.000	3.000
2096	1,000	791,100	99,000	920,000	990,000	0.000	3.000
2097	1,000	799,100	100,000	930,000	1,000,000	0.000	3.000
2098	1,000	807,100	101,000	940,000	1,010,000	0.000	3.000
2099	1,000	815,100	102,000	950,000	1,020,000	0.000	3.000
2100	1,000	823,100	103,000	960,000	1,030,000	0.000	3.000
2101	1,000	831,100	104,000	970,000	1,040,000	0.000	3.000
2102	1,000	839,100	105,000	980,000	1,050,000	0.000	3.000
2103	1,000	847,100	106,000	990,000	1,060,000	0.000	3.000
2104	1,000	855,100	107,000	1,000,000	1,070,000	0.000	3.000
2105	1,000	863,100	108,000	1,010,000	1,080,000	0.000	3.000
2106	1,000	871,100	109,000	1,020,000	1,090,000	0.000	3.000
2107	1,000	879,100	110,000	1,030,000	1,100,000	0.000	3.000
2108	1,000	887,100	111,000	1,040,000	1,110,000	0.000	3.000
2109	1,000	895,100	112,000	1,050,000	1,120,000	0.000	3.000
2110	1,000	903,100	113,000	1,060,000	1,130,000	0.000	3.000
2111	1,000	911,100	114,000	1,070,000	1,140,000	0.000	3.000
2112	1,000	919,100	115,000	1,080,000	1,150,000	0.000	3.000
2113	1,000	927,100	116,000	1,090,000	1,160,000	0.000	3.000
2114	1,000	935,100	117,000	1,100,000	1,170,000	0.000	3.000
2115	1,000	943,100	118,000	1,110,000	1,180,000	0.000	3.000
2116	1,000	951,100	119,000	1,120,000	1,190,000	0.000	3.000
2117	1,000	959,100	120,000	1,130,000	1,200,000	0.000	3.000
2118	1,000	967,100	121,000	1,140,000	1,210,000	0.000	3.000
2119	1,000	975,100	122,000	1,150,000	1,220,000	0.000	3.000
2120	1,000	983,100	123,000	1,160,000	1,230,000	0.000	3.000
2121	1,000	991,100	124,000	1,170,000	1,240,000	0.000	3.000
2122	1,000	999,100	125,000	1,180,000	1,250,000	0.000	3.000
2123	1,000	1,007,100	126,000	1,190,000	1,260,000	0.000	3.000
2124	1,000	1,015,100	127,000	1,200,000	1,270,000	0.000	3.000
2125	1,000	1,023,100	128,000	1,210,000	1,280,000	0.000	3.000
2126	1,000	1,031,100	129,000	1,220,000	1,290,000	0.000	3.000
2127	1,000	1,039,100	130,000	1,230,000	1,300,000	0.000	3.000
2128	1,000	1,047,100	131,000	1,240,000	1,310,000	0.000	3.000
2129	1,000	1,055,100	132,000	1,250,000	1,320,000	0.000	3.000
2130	1,000	1,063,100	133,000	1,260,000	1,330,000	0.000	3.000
2131	1,000	1,071,100	134,000	1,270,000	1,340,000	0.000	3.000
2132	1,000	1,079,100	135,000	1,280,000	1,350,000	0.000	3.000
2133	1,000	1,087,100	136,000	1,290,000	1,360,000	0.000	3.000
2134	1,000	1,095,100	137,000	1,300,000	1,370,000	0.000	3.000
2135	1,000	1,103,100	138,000	1,310,000	1,380,000	0.000	3.000
2136	1,000	1,111,100	139,000	1,320,000	1,390,000	0.000	3.000
2137	1,000	1,119,100	140,000	1,330,000	1,400,000	0.000	3.000
2138	1,000	1,127,100	141,000	1,340,000	1,410,000	0.000	3.000
2139	1,000	1,135,100	142,000	1,350,000	1,420,000	0.000	3.000
2140	1,000	1,143,100	143,000	1,360,000	1,430,000	0.000	3.000
2141	1,000	1,151,100	144,000	1,370,000	1,440,000	0.000	3.000
2142	1,000	1,159,100	145,000	1,380,000	1,450,000	0.000	3.000
2143	1,000	1,167,100	146,000	1,390,000	1,460,000	0.000	3.000
2144	1,000	1,175,100	147,000	1,400,000	1,470.		

Class of 2015 One-year MBA Profile

Demographics at time of Admission, May 2014

Class size	74
Average age at entrance	29
Students with full-time work experience	97%
Average years of full-time work experience	6
International	51%
Women	29%
Under-Represented Minorities (U.S. minorities)	7%
Average GMAT	699

Residency by Domestic Region

U.S. (U.S. Citizens and Permanent Residents Only)	49%
MidAtlantic	4%
Midwest	1%
Northeast	26%
South	3%
Southwest	1%
West	12%
Other	1%

Citizenship by Geographic Region

Africa - Sub Saharan	3%
Asia	42%
India only	30%
China only	8%
Other Asia	4%
Australia and Oceania	1%
Europe - Free Trade Area Countries	4%
Non Europe - Free Trade Area Countries	1%
Middle East and North Africa	1%
North America	40%
U.S. Only	35%
Other North America	5%
South America	7%



Samantha Ngu, MBA '15
Senior Consultant, Ernst & Young LLP

I was looking for an employer that would provide challenging opportunities while sharing similar values. Ernst & Young visited campus to participate in various networking events arranged by the CMC. I received a job offer within six months of beginning my MBA.

I now have the opportunity to leverage nine years of experience in financial services, a world-class education offered by Johnson that prepared me to forge an exciting career, and a responsive alumni network that supports my professional aspirations.

Of the **31** students not authorized to work in the U.S. seeking employment in the One-year Class of 2015, **20** received at least one job offer in the U.S.

Class of 2015 One-year MBA Employment Summary

Employment Profile

Number of graduates	66
Number of students seeking employment (full-time)	55
Full-time job offers by graduation	64%
U.S. Work-authorized	71%
Not U.S. Work-authorized	58%
Full-time job offers by 3 months after graduation	84%
U.S. Work-authorized	83%
Not U.S. Work-authorized	84%

Sources of Jobs Accepted

School-facilitated recruiting activities	57%
Graduate-initiated job search activities	41%

Mean Salary, Bonus and Other Guaranteed Compensation

Mean total	\$122,500	\$23,800	\$17,000
U.S. Work-authorized	\$122,200	\$23,500	*
Not U.S. Work-authorized	\$122,300	\$24,000	\$11,000

Salary, Bonus, Other Guaranteed Compensation and Percent by Function — Summary

Consulting	\$133,800	\$24,500	*	37%
Finance	\$117,600	\$17,500	*	16%
General Management	\$96,000	\$23,700	*	12%
Marketing and Business Development	\$127,500	\$27,300	*	9%
Other Job Functions	\$115,500	*	*	19%
Rotational Development Programs	\$120,700	\$18,500	*	7%

Numbers fluctuate from time of Admission to Graduation due to students pursuing dual degrees, the Employee Degree Program, and change in status.

*Fewer than three students reported



Jivesh Govil, MBA '15

Senior Manager, Business Transformation & Automation — Process & Solutions, VMware

After significant experience in and exposure to corporate operations management and technology leadership, I decided to explore a one-year MBA option to accelerate my career internationally. Johnson's world-class faculty, top-notch curriculum incorporating recent world events, diverse student body, and global alumni network made my decision easy.

The CMC is rich with seasoned professionals that keep students on their toes while chasing their dream job. Every CMC member helped me to construct a powerful resume with strong and reflective interview responses, and build an executive presence to match my senior management job aspirations. With ambition to move outside of the U.S. at the completion of my MBA, the CMC and faculty members offered influential international alumni contacts that were all willing to coach me. I landed five job opportunities including a COO position.

As a senior manager managing a large team, I often reflect upon my experience at Cornell and feel gratitude to every member of the Johnson community that helped shape me into a person who just can't stop changing the world for the better.



Mean base annual salary
for One-year Class of 2015
graduates is

\$122,500,
an increase of more than
\$5,000
from the prior year.

Salary, Bonus, Other Guaranteed Compensation and Percent by Industry

Consulting	\$136,100	\$25,200	*	32%
Financial Services	\$121,700	\$16,700	*	16%
Healthcare Services & Products	\$104,500	*	*	7%
Other Industries	\$116,700	\$17,000	*	14%
Technology	\$112,300	\$29,400	*	32%

Top Recruiting Companies

PricewaterhouseCoopers (PwC)
Amazon.com, Inc.
EY (Ernst & Young)
Hewlett-Packard Company

Salary, Bonus, Other Guaranteed Compensation and Percent by Location

U.S.	\$125,400	\$24,300		86%
Midwest	\$122,500	\$18,800	*	9%
Metro NY region	\$128,000	\$22,900	*	35%
Northeast (outside NYC)	\$121,300	*	*	9%
West	\$124,200	\$34,200	*	21%
U.S. – Other	\$125,400	\$23,100	*	12%
Non-U.S.	\$93,700	*		14%
Asia	*	*	*	7%
Other International	\$112,800	*	*	7%

Top 26 Companies that Hired Johnson Students

1	Deloitte Consulting LLP
2	Amazon.com, Inc.
3	EY (Ernst & Young)
4	Citigroup Inc.
5	PricewaterhouseCoopers (PwC)
6	JPMorgan Chase & Co.
7	Accenture PLC Bank of America
8	Bain & Company
9	American Express Company Corning Incorporated Credit Suisse Group Liberty Mutual Group McKinsey & Company
10	Deutsche Bank AG Hewlett-Packard Company Johnson & Johnson
11	Emerson Electric Company
12	Boston Consulting Group Colgate Palmolive Company General Electric Google Inc. Intel Corporation SunTrust Robinson Humphrey UBS AG Unilever

In 2014-2015, the CMC
approved more than

2,400 job postings;
400 additional postings
compared to prior year.



99%

of our Two-year MBA
students had internship
offers by August 2015.



Class of 2016 Two-year MBA Profile

Demographics at time of Admission, August 2014

Class size	284
Average age at entrance	28
Students with full-time work experience	99%
Average years of full-time work experience	5
International	30%
Women	28%
Under-Represented Minorities (U.S. minorities)	14%
Average GMAT	692

Residency by Domestic Region

U.S. (U.S. Citizens and Permanent Residents Only)	70%
MidAtlantic	11%
Midwest	6%
Northeast	27%
South	6%
Southwest	4%
West	14%
Other	3%

Citizenship by Geographic Region

Africa - Sub Saharan	1
Asia	19%
India only	7%
China only	6%
Other Asia	6%
Australia and Oceania	1%
Europe - Free Trade Area Countries	4%
Non Europe - Free Trade Area Countries	1%
North America	70%
U.S. Only	67%
Other North America	3%
South America	5%



Class of 2016 Two-year MBA Internship Summary

Employment Profile

Number of students	299
Number of students seeking employment (full-time)	277
Internship offers by May 2015	97%
U.S. Work-authorized	97%
Not U.S. Work-authorized	96%
Internship offers by August 2015	99%
U.S. Work-authorized	99%
Not U.S. Work-authorized	100%

Sources of Jobs Accepted

School-facilitated recruiting activities	68%
Graduate-initiated job search activities	30%

Mean Monthly Salary

Mean total	\$8,200
U.S. Work-authorized	\$8,200
Not U.S. Work-authorized	\$8,300

Monthly Salary and Percent by Function – Summary

Consulting	\$10,200	22%
Finance	\$8,600	38%
General Management	\$7,100	11%
Marketing and Business Development	\$6,400	17%
Other Job Functions	\$5,800	6%
Rotational Development Programs	\$7,600	6%



Alessandra Kroeff, MBA '16

Corporate Management Audit Intern,
The Walt Disney Company

The CMC was a finely tuned GPS that led me along a personal journey to secure employment in the entertainment industry. Advisors listened to my needs, guided me through the process, provided encouragement, and established a much-needed support network of knowledgeable professionals. The ride would not be complete without my classmates, a group of 298 brilliant individuals, each bringing their own experience and willingness to help.



Monthly Salary and Percent by Function

Business Development	\$5,100	2%
Consulting	\$10,200	22%
Finance - Asset Management	\$7,900	1%
Finance - Buyside Fixed Income Research	\$6,800	1%
Finance - Financial Analysis	\$6,300	3%
Finance - Investment Banking	\$10,100	18%
Finance - Managerial Finance	\$7,100	5%
Finance - Other	\$6,100	3%
Finance - Private Equity	*	1%
Finance - Private Wealth Management	\$10,400	2%
Finance - Real Estate	\$7,500	1%
Finance - Sellside Equity Research	\$9,000	1%
Finance - Venture Capital	\$4,400	1%
General Management	\$7,200	10%
Human Resources	\$6,000	2%
Marketing and Product Management	\$6,500	15%
Operations and Supply Chain Management	\$6,200	1%
Other Job Functions	\$5,600	4%
Rotational Development Programs	\$7,600	6%

Top Recruiting Companies

Deloitte Consulting LLP
 Accenture PLC
 Amazon.com, Inc.
 EY (Ernst & Young)
 Citigroup Inc.
 Bank of America
 Liberty Mutual Group
 PricewaterhouseCoopers (PwC)
 American Express Company
 Corning Incorporated
 Johnson & Johnson
 Hewlett-Packard Company
 JPMorgan Chase & Co.
 McKinsey & Company
 Deutsche Bank AG
 Colgate-Palmolive Company
 General Electric
 SunTrust Robinson Humphrey
 Mastercard Inc.
 Wells Fargo & Company

Monthly Salary and Percent by Industry

Consulting	\$10,400	19%
Consumer Products	\$6,800	8%
Energy and Utilities	\$5,700	1%
Financial Services	\$9,000	36%
Hospitality or Tourism	*	1%
Manufacturing	\$6,600	7%
Media or Entertainment	\$4,800	1%
Not-For-Profit	\$3,400	2%
Other Industries	\$8,800	2%
Biotech, Pharmaceuticals & Medical Devices	\$7,000	3%
Real Estate	\$3,700	2%
Retail	\$6,000	3%
Technology	\$6,900	13%

Monthly Salary and Percent by Location

U.S.	\$8,200	92%
MidAtlantic	\$6,600	4%
Midwest	\$7,600	10%
Metro NY region	\$9,700	31%
Northeast (outside NYC)	\$7,800	19%
South	\$9,000	4%
Southwest	\$7,200	4%
West	\$7,100	19%
Non-U.S.	\$7,200	8%
Asia	\$8,200	5%
Other International	*	1%
Central America	\$10,000	1%
South America	*	1%

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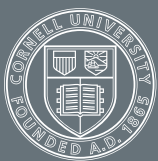
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