How far can one year of your life take you?

Post Graduate Programme in Management, 2019-2020

Contents

Message from the Dean

Greetings!

The Indian School of Business (ISB), evolved from a need for a distinctive business school in this region dedicated to providing the best management education. The School is the dream of some of the best minds from the corporate and academic world. Their aspiration was to establish an internationally recognised, research-driven, independent management institution that groomed future leaders for India and the world.

The composition of its leadership and partners includes business leaders, entrepreneurs and academicians, and marquee institutions of higher learning like the Kellogg School of Management, The Wharton School, London Business School, MIT Sloan School of Management, and the Fletcher School of Law and Diplomacy at the Tuft's University.

Our location in India and the Asian region provides the setting for a thought-provoking interplay of management thinking and practices from the West and the East, impact on business strategy and policy through collaborations, and multi-disciplinary perspectives in our academic and executive programmes. As a result we offer unique perspectives through our curriculum.

Our faculty are thought leaders in their respective fields and have distinguished themselves as researchers, management theorists, policy makers, and consultants. This, combined with the impressive infrastructure and serene landscapes, provides a great learning and research environment. Students at the ISB enjoy world-class academic, residential, and recreational facilities.

This is an invitation to you to come and experience the ISB story and to be a part of it.

Rajendra Srivastava
Dean and Novartis Professor of Marketing Strategy and Innovation
Indian School of Business

Governing Board

Name	Designation	Organisation
Harish Manwani*	*Chairman of the Board*	*Indian School of Business*
	Non-Executive Chairman	*Hindustan Unilever Limited*
Anil Ambani*	*Group Chairman & CEO*	*Reliance Group*
Bernard Arnault	*Chairman and CEO*	*LVMH Moët Hennessy Louis, Vuitton S.A.*
Rahul Bajaj*	*Chairman*	*Bajaj Auto Limited*
Manvinder S. Banga	*Operating Partner*	*Clayton, Dubilier & Rice, LLC*
Scott R. Bayman	*Senior Director*	*Albright Stonebridge Group, LLC*
Neeraj Bharadwaj*	*Managing Director*	*Carlyle Group, India*
Lloyd C. Blankfein	*Chairman and CEO*	*The Goldman Sachs Group Inc.*
Sally Blount	*Dean*	*Kellogg School of Management*
Ronnie C. Chan	*Chairman*	*Hang Lung Group Limited*
Purnendu Chatterjee*	*Founder and Chairman*	*The Chatterjee Group*
Keki Dadiseth*	*Non-Executive Chairman*	*Omnicom India Marketing Advisory Services Pvt. Limited*
Rahul Khosla*	*President*	*Max Group*
Michael S. Dell	*Chairman of the Board and CEO*	*Dell Inc.*
Y C Deveshwar*	*Chairman*	*ITC Limited*
Jurgen Fitschen	*Co-Chairman of the Management Board and Co- Chief Executive Officer*	*Deutsche Bank AG*
Geoffrey Garrett	*Dean*	*The Wharton School*
Adi Godrej*	*Chairman*	*Godrej Group*
Prabhu Goel	*Founder and Former Chairman*	*Signet Solar Inc.*
Vinita Gupta	*Founder*	*Quick Eagle Networks Inc.*
Vinod Gupta	*Managing General Partner*	*Everest Group, LLC*
Urs Hofmann	*Member of the Executive Board*	*Credit Suisse Group AG*
Pramit Jhaveri	*CEO*	*Citi India*
Uday Khemka	*Vice Chairman*	*SUN Group*
Vinod Khosla	*Founder and Partner*	*Khosla Ventures, LLC*
Chanda Kochhar	*Managing Director and CEO*	*ICICI Bank Limited*
François Ortalo-Magné	*Dean*	*London Business School*
Arjun Malhotra	*Chairman Emeritus*	*Headstrong Corporation*
Kiran Mazumdar-Shaw	*Chairman and Managing Director*	*Biocon Limited*
Aman Mehta	*Former Chief Executive Officer*	*HSBC Limited*
Victor Menezes	*Senior Operating Advisor*	*New Silk Route Partners, LLC*
Lakshmi Mittal	*Chairman and CEO*	*ArcelorMittal*
Rakesh Bharti Mittal*	*Vice-Chairman and Managing Director*	*Bharti Enterprises*
Sunil Bharti Mittal	*Founder & Chairman*	*Bharti Enterprises*

Name	Designation	Organisation
Yoshihiko Miyauchi	*Chairman and CEO*	*Orix Corporation*
Mark Moody-Stuart	*Former Director*	*HSBC Holdings Plc*
Pawan Munjal*	*Managing Director and CEO*	*Hero MotoCorp Limited*
Sunil Kant Munjal*	*Chairman*	*Hero Corporate Service Limited*
James R. Murdoch	*Chief Operating Officer*	*21st Century Fox*
N R Narayana Murthy	*Chairman Emeritus*	*Infosys Limited*
Lakshmi Narayanan	*Vice Chairman*	*Cognizant Technology Solutions*
Sanjay Nayar*	*CEO*	*KKR India*
Vikram S. Pandit	*Former Chief Executive Officer*	*Citigroup Inc.*
Deepak Parekh	*Chairman*	*HDFC Limited*
Rajendra Pawar*	*Chairman and Co-Founder*	*NIIT Group*
Teh Kok Peng	*Chairman*	*Ascendas Pte Ltd*
G V Prasad*	*Co-Chairman & CEO*	*Dr. Reddy's Laboratories Limited*
Atul Punj*	*Chairman*	*Punj Lloyd Group*
Srini Raju*	*Managing Director and Co- Founder*	*Peepul Capital*
Girish Reddy	*Member Co-Founder*	*KKR Hedge Funds*
Arun Sarin	*Director*	*Ondot Systems, Inc.*
David Schmittlein	*Dean*	*MIT Sloan School of Management*
Ajay Shah	*Managing Partner*	*Shah Capital Partners, LP*
M K Sharma*	*Chairman*	*Thomas Cook (India) Limited*
Analjit Singh*	*Founder and Chairman*	*Max India Limited*
K P Singh*	*Chairman of the Board*	*DLF Limited*
Pramath Raj Sinha*	*Founding Dean Founder*	*Indian School of Business*
	Managing Director	*9.9 Mediaworx Pvt Limited*
Charles Miller Smith	*Former Senior Advisor*	*Warburg Pincus*
Martin Sorrell	*Former Chief Executive Officer*	*WPP Group Plc*
Marti G. Subrahmanyam*	*Charles E. Merrill Professor of Finance and Economics, Stern School of Business & Global Network Professor of Finance and Economics*	*NYU Shanghai New York University*
Mallika Srinivasan*	*Chairman and CEO*	*Tractors and Farm Equipment Limited*
Rajendra Srivastava	*Dean and Novartis Professor of Marketing Strategy and Innovation*	*Indian School of Business*
James Stavridis	*Dean*	*The Fletcher School*
Sanjay Subhedar	*Managing Director*	*Storm Ventures, LLC*
Rana Talwar	*Founding Chairman and Managing Partner*	*Sabre Capital Worldwide Inc.*
Daniel Vasella	*Former Chairman of the Board*	*Novartis International AG*
Romesh Wadhwani	*Founder, Chairman & CEO*	*Symphony Technology Group*
Jacob Wallenberg	*Chairman of the Board*	*Investor AB*
Arshad Zakaria	*Chief Executive and Founder*	*New Vernon Capital, LLC*
Peter Zencke	*Former Executive Board Member*	*SAP AG*

**Also Members of the Executive Board*

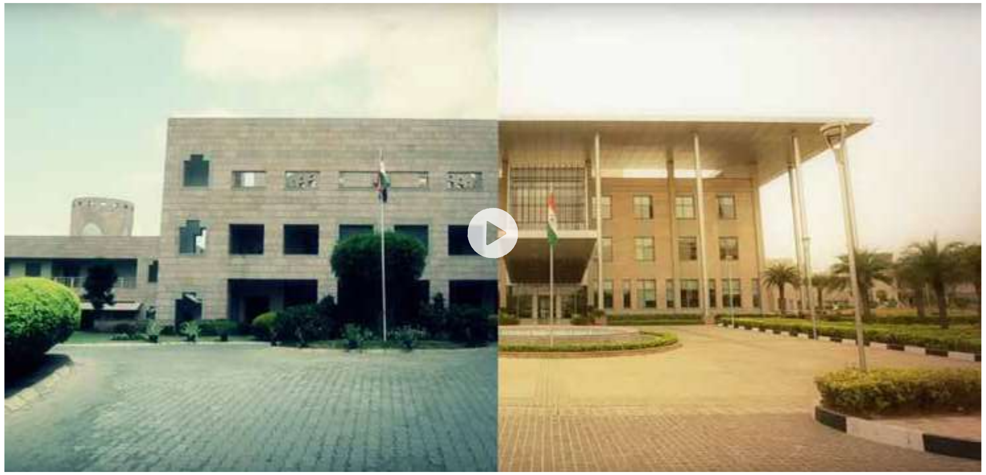
One School, Two Campuses

ISB's Academic Associations bring in the best of Global Management thinking into the Curriculum.

Also, ISB is the first business school in South Asia to achieve the prestigious AACSB Accreditation, and belongs to the select band of schools worldwide with both AACSB and EQUIS accreditations.

The PGP is concurrently delivered across ISB's two campuses - Hyderabad and Mohali. The School follows a unified process for admissions, learning and placements. So you are assured of the same learning, career opportunities and alumni network, irrespective of which campus you study in. Both the campuses provide world-class academic and residential facilities that help create a perfect balance between the rigours of intense learning and an enriching campus life.

During the programme, for those who wish to experience the other campus or take up electives being offered there, inter-campus exchange opportunities are available over the course of the year.



Founding Associate Schools

Kellogg School of Management · Wharton University of Pennsylvania

Associate Schools

London Business School · MIT Management Sloan School · The Fletcher School Tufts University

Accreditations

AACSB Accredited · EFMD EQUIS Accredited

Learning

Course Structure

Term 1-3	Core Courses
Term 4	A mix of Core Courses and Elective Courses
Term 5-8	Elective Courses

Core Courses

The programme comprises Core Courses and Elective Courses. Core Courses are taught in the first four terms of the Post Graduate Programme in Management. Each term comprises a full-time course load of 4-5 subjects. The Core Courses taught across all your terms at ISB include the basics of Finance, Strategy, Marketing, Operations and Organisational Behaviour. These courses are taught by outstanding resident faculty and visiting faculty selected from renowned business schools around the world. The Core Courses include:

- Financial Accounting and Decision-Making
- Marketing Management
- Managerial Economics
- Statistical Methods for Management Decisions
- Competitive Strategy
- Decision Models and Optimisation
- Global Economics
- Marketing Decision-Making
- Corporate Finance
- Managerial Accounting and Decision-Making
- Operations Management
- Management of Organisations

"One thing that you learn at ISB is how to stay focussed, how to stay on the ball, everytime."

Neeraj Arora | *Class of 2006* | *Vice President - WhatsApp*

Specialisations and Electives

ISB offers around 80 electives that help students build on their interests. During the last four terms, students can opt to take 18 to 21 elective credits. Registration for courses is through a bidding process. Courses are combined to offer students the following six concentrations and four industry majors:

- Entrepreneurship
- Finance
- Information and Technology Management
- Operations Management
- Marketing
- Strategy and Leadership
- Health care, Manufacturing, Public Policy, Infrastructure

"ISB allows you to introspect, pushes you hard to think what do you really want to do and then gives you the resources to make those dreams come true."

Varun Jalan | *Class of 2011* | *Consultant - McKinsey & Company*

Practicum Courses

The Learning & Development (L&D) vertical of SEAL designs and delivers learning interventions for PGP students to help them address their development needs, and accomplish their professional goals. To make every student at ISB placement ready, L&D helps students understand various post-MBA roles, and then work towards acquiring the relevant technical and inter-personal skills through Interventions and workshops.

Leadership Development (LEAD)

At ISB, every incoming student goes through a workshop on Leadership Development (called LEAD) during the initial orientation week. They work in their study groups with feedback based on their psychological profiles and 360-degree assessment. They are put through experiential exercises and day-long simulations to gain an understanding of how they function in groups. In order to complete the course, the students are expected to develop their own personal plan in order to become a better leader. During the year, workshops are organised on specific themes that include skills of presentation, conflict management, collaboration, influence, working in teams and so on.

Several ISB students make phenomenal contributions to the running of the institution, whether it is the admission process, running of the curriculum, co-curricular and extra-curricular activities, placements, alumni events, clubs, leadership conferences, B-school competitions, student life, and so on. Through this voluntary giving, the students also receive something valuable in return. They get an opportunity to practice leadership. This provides them important lessons on the art of making things happen.

In addition, we have advanced leadership courses on themes such as team building, change management, managing complexity and negotiations.

Experiential Learning Programme (ELP)

The Experiential Learning Programme (ELP) is a live consulting engagement undertaken by ISB students as part of the curriculum. ELP is a one-credit course and the students get to work on projects along-with their other coursework which give them a real-time industry exposure. Many companies use this programme as their pre-recruitment exercise. Some of the projects undertaken as part of the ELP include:

- Landscaping an industry to provide driving themes for potential investment in the sector
- Design and implementation of a dynamic inventory management system
- Evaluating investment opportunities in specific Tier 2/3 cities for expansion of a hospital chain
- Developing marketing and distribution strategies to reach off-grid rural consumers for solar lighting
- Developing digital marketing and business strategy for top three beverage brands of this firm
- Marketing and Pricing strategy for a branded sports solution provider

The ELP has generated a tremendous response and over the years we have done close to 800 projects with over 450 companies.

"The canvas of tools ISB gives you access to is exceptionally large and you wonder if you will ever be able to use all those tools."

Krishna Bhaskar | *Class of 2009* | *IAS*

The other learning practicum courses are:

Planning an Entrepreneurial Venture (PaEV)

The PaEV offers you guidance on how to set up your own enterprise. Through this elective, you will get an exciting introduction to the process and practice of entrepreneurship and new venture creation.

Independent Study (INDS)

The Independent Study course allows you to explore areas of interest that may not be covered in the curriculum. You have the option of working on an independent study project with another peer under the guidance of a faculty member.

Faculty Initiated Research Project (FIRP)

The faculty members involve students in their research, which provides significant mutual learning opportunities. Such research projects are designed and supervised by the faculty, and you are expected to complete the project within the stipulated time. LEAD, PaEV, ELP and FIRP are credit courses and count towards the graduation requirements.

"ISB facilitates relationships with industry leaders through the events, clubs and conferences. These relationships have been invaluable in my career."

Biju Mohandas | *Class of 2007* | *Head of Health and Education, Sub-Saharan Africa, IFC*

Pro Bono Projects

Students are encouraged to work on Pro Bono Projects that implement learnings on a real time basis. Previously our students worked with the Telangana Police Head Office, on 6 different projects studying processes pertaining to human resource, technology adaptation, budget management, administrative processes and procurement systems of the police department and submitted workable solutions in selected priority processes.

NSE-ISB Trading Laboratory

The NSE-ISB Trading Laboratory is a world-class facility having the latest software in a dynamic and interactive learning environment. This initiative is a joint effort of NSE and ISB for the purpose of further enhancing research and knowledge sharing in the country.

The NSE-ISB Trading Laboratory gives students a real time trading experience. The Lab also offers access to premium financial databases that enable students to gain hands on trading experience that will equip them with skills and knowledge required to understand the nuances of the financial markets and handle the challenges of the fast changing economy.

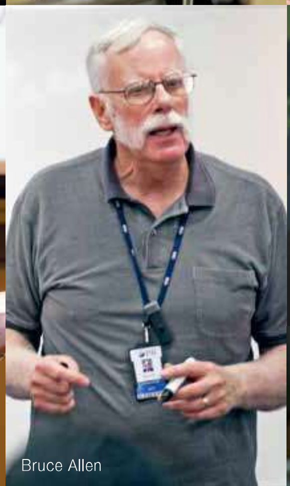

Mark Finn


Deepa Mani


AJ Chauradia


Jagmohan S Raju


Lynda Moore


Bruce Allen


Milind Sohoni


Siddharth Shekar Singh


Subramanian Krishnamurthy


Ashwini Chattre


Ramana Sonti


Sarang Deo

Faculty: The Best Minds from Across the World

The ISB's unique portfolio faculty model brings together a strong team of resident faculty and international faculty from leading B-Schools around the world. The resident faculty at the School are actively involved in academic as well as industry-related research. This gives you an insight into emerging trends in business focussed on new economies. The School also plays host to faculty from renowned schools such as Wharton, Kellogg, London Business School, Cornell, Duke and UCLA, amongst others. It also brings many research scholars from around the world on long-term sabbaticals.

Staying on campus with students, the faculty spends considerable time shaping business perspectives directly, like involving students in academic projects, or indirectly, like engaging students in business discussions well after classroom hours.


Ramabhadran Thirumalai


Prachi Deuskar


Milind Sohoni


Sanjay Kallapur

Industry Interface

"The ISB experience added value to me not just in industry but as a person and it taught me to value myself."

Neeti Mishra | *Class of 2011* | *Senior Manager - Strategy, Star India Pvt Ltd*

The ISB regularly invites eminent business leaders, professionals and thought leaders including several Heads of State and international leaders to share their insights and experiences with students. Inspirational encounters with eminent personalities have proved to be enriching experiences for many aspiring business leaders. Some of the speakers who have visited the ISB over the years are:

Adi Godrej, *Godrej Group*

Anil Ambani, *Reliance ADA Group*

Azim Premji, *Wipro Limited*

Daniel Vasella, *Novartis*

David Fischer, *Facebook*

George Soros, *Soros Fund Management*

Habil Khorakiwala, *Wockhardt*

Jeffrey Sachs, *The Earth Institute*

Kiran Mazumdar Shaw, *Biocon*

Kishore Biyani, *Future Group*

Lakshmi Mittal, *ArcelorMittal*

Lakshmi Narayanan, *Cognizant*

Lloyd Blankfein, *Goldman Sachs*

Sir Martin Sorrell, *WPP Group*

Michael Dell, *Dell*

Mukesh Ambani, *Reliance Industries Limited*

Narayan Murthy, *Infosys*

Piyush Pandey, *O&M*

Raghuram Rajan, *RBI*

Rajendra Pawar, *NIIT*

Ranjit Shahani, *Novartis India*

Ratan Tata, *Tata Group*

RC Bhargava, *Maruti Suzuki India*

Sanjay Nayar, *KKR & Co*

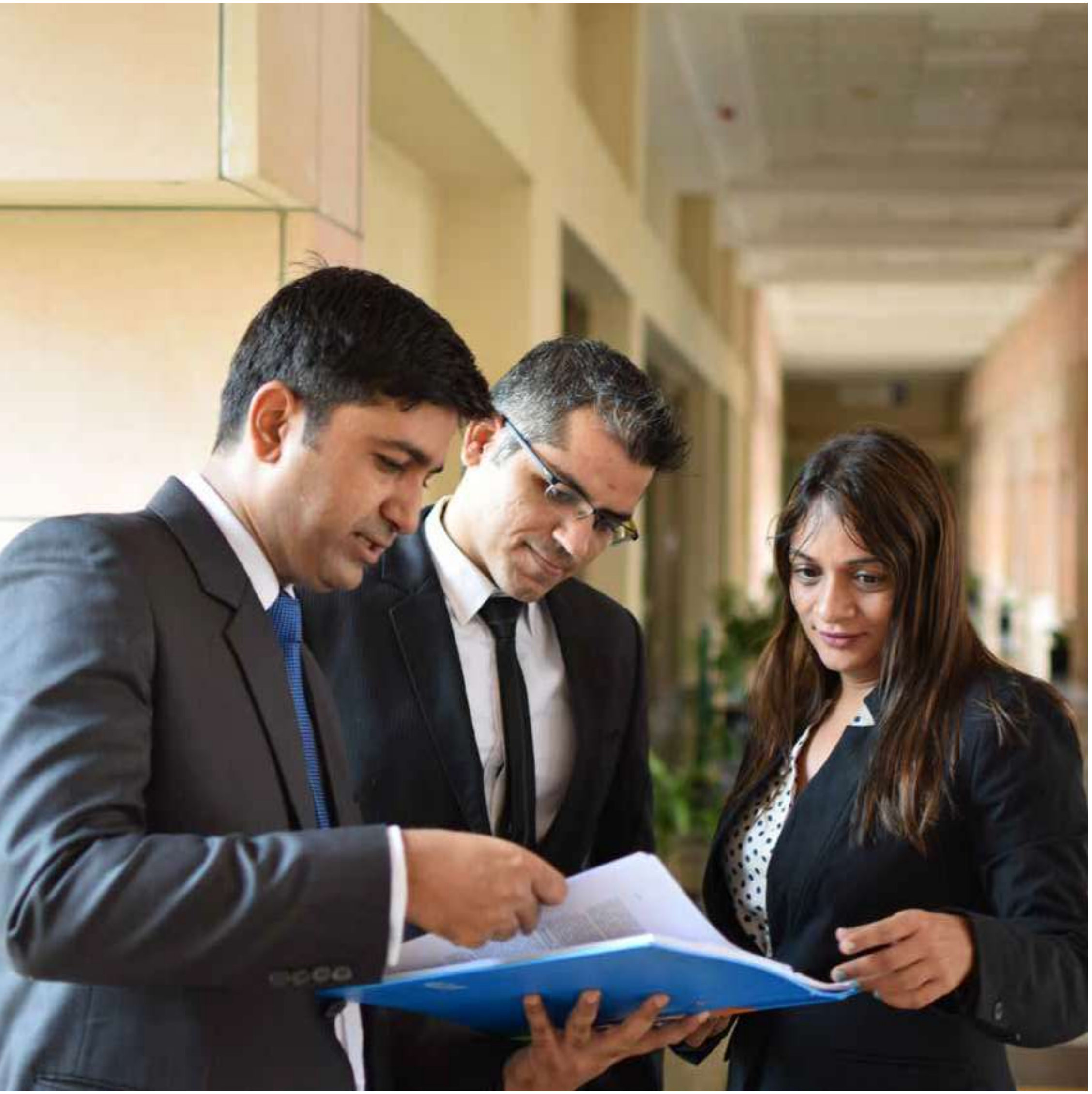
Sunil Kant Munjal, *Hero MotoCorp*

Thomas L Friedman, *New York Times*

Vinod Khosla, *Khosla Ventures*

Vijay Govindarajan

George Soros



Pedagogy

"The Alumni Network is clearly the strongest things you take away from ISB and it's not just having these many people as part of your network but having access to them."

Kanan Nabar | *Class of 2005*
DGM - Brand Capital, Bennett Coleman & Co Limited (Times Group)

Learn from the Rich Experience Around You

The learning that you gain from peer interactions is as important as what you gain in the classroom. Having a diverse peer group on campus exposes you to different cultures, ideas, and perspectives. ISB's admissions process is designed to build a student body composed of professionals from different backgrounds in terms of educational qualification, work experience, industry exposure, functional expertise, and other such traits.

Study Groups

During the course of the programme, students are expected to work on several group assignments and projects. While some groups are self-selected, many are assigned by the School or faculty. This is done to ensure that each study group has a mix of students from diverse backgrounds and opinions which push the boundaries of your thinking and force you to enhance your collaborative skills.

Research Centres and Institutes

Centres of Excellence

ISB has differentiated itself with a strong focus on research since inception. Operating out of the Hyderabad campus, the Centres of Excellence have played an important role in this. Several faculty have published their research in top ranked international journals and have been recognised in India and abroad for their path-breaking work.

- Centre for Innovation and Entrepreneurship
- Centre for Analytical Finance
- Srini Raju Centre for IT and The Networked Economy
- Centre for Learning & Management Practice
- Thomas Schmidheiny Centre for Family Enterprise

5 Centres of Excellence

Institutes

The Four Institutes, operating out of the Mohali Campus, through their unique engagement model with industry, academia and government in India and abroad, are involved in research and building management capacity in the four sectors that they address, through specialised programmes and initiatives.

- Bharti Institute of Public Policy
- Max Institute of Healthcare Management
- Munjal Institute for Global Manufacturing
- Punj Lloyd Institute of Infrastructure Management

4 Institutes

International Exchange Programmes

Global businesses need managers who possess the tools required to succeed in a fast changing global scenario: leadership skills, cultural awareness and an understanding of how the global marketplace functions. ISB prepares you to meet these demands with the help of the Inbound and Outbound Exchange Programmes, built on a network of 42 leading schools.

Some of the leading B-Schools in ISB's exchange network include:

- Bocconi University (MSc), Italy
- China Europe International Business School (CEIBS)
- Ecole des Hautes Etudes Commerciales de Paris (HEC Paris), France
- ESADE Business School, Spain
- IE Business School, Spain
- IESE Business School, Spain
- Kellogg School of Management, Northwestern University, USA
- London Business School, UK
- Melbourne Business School, University of Melbourne, Australia
- NUS Business School, National University of Singapore, Singapore
- Pontifical Catholic University of Chile (PUC)
- Queen's School of Business, Queen's University, Canada
- Rotterdam School of Management, Erasmus University, Netherlands
- The Fletcher School, Tufts University, USA
- The Wharton School, University of Pennsylvania, USA
- Tuck School of Business, Dartmouth College, USA
- UNC's Kenan-Flagler Business School, The University of North Carolina, USA
- University of Cape Town Graduate School of Business, South Africa
- University of St.Gallen, Switzerland
- WHU - Otto Beisheim School of Management, Germany

42 Exchange Schools*

19 Countries

Your Network Around the World

The ISB brand is now represented by a network of 9500+ accomplished alumni working in leading companies, government and non-profits spread over 40+ countries worldwide. Over 440+ alumni are running their ventures. The school actively supports the development of its alumni through lifelong learning programmes combined with career development and other activities. The alumni too take an active interest in the School, lending their time and resources to participate in various school initiatives, including admission interviews, mentoring students, providing scholarship opportunities, hiring students and more.

450+
alumni at CXO levels and top leadership roles

9500+
alumni in 40+ countries across the world

400+
entrepreneurs in energy, IT products and services, pharma, bio-tech, private equity, travel and tourism, infrastructure, education etc.

Class Profile 2018-2019

Learn from the rich experience around you

At ISB learning happens both inside and outside the classroom. The peer group plays a key role in learning outside the classroom. At ISB, you will be introduced to a diverse group of students for a truly international education.

Class Profile

The Indian School of Business encourages diversity and welcomes students from all backgrounds. The average work experience of the class is 4.6 years; however the individual work experience can vary from two to twenty three years.

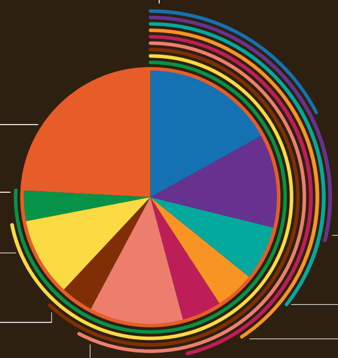
Student Profiles

Our students reflect a broad spectrum of professions and educational qualifications from chartered accountants, doctors, lawyers to consultants and entrepreneurs. Students with varied interests, hobbies and achievements are handpicked to make an effective cohort to maximise your learning.

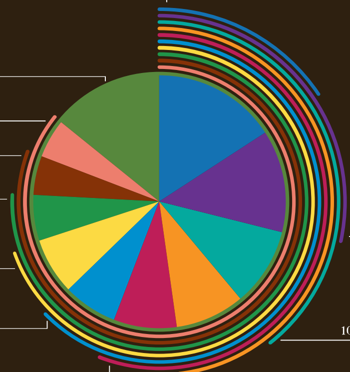
Work Experience

Range	2 - 23
Average	4.6 Years

Work Experience: Industry Backgrounds



Work Experience: Functional Background



Student Clubs and Initiatives

Maximise on Your Interest Areas

Student clubs are an important part of the learning and cultural environment at ISB. Formed by functional or industry interest areas, and driven by the students themselves, the clubs help you stay in touch with developments in those areas. Being a part of the clubs also gives you opportunities to engage and interact with industry leaders during the several sessions organised as part of the club mandate.

ISB currently has the following professional clubs:

- Business Technology Club
- Consulting Club
- Energy Club
- Entrepreneurship & Venture Capital Club
- Finance Club
- Healthcare Club
- Manufacturing & Operations Club
- Marketing Club
- Net Impact Club
- Public Policy Club
- Retail and e-commerce Club
- Senior Executive Club
- SREI Infrastructure Club
- Toastmasters Club
- Women in Business Club

In addition to the professional clubs, ISB is also home to many social, sports and hobby clubs through which students schedule their meets and events all through the year.

- Arts & Creativity Club
- Dance Club
- Music Club
- Photography Club
- Quiz Club
- Radio Club
- Sports Club
- Theatre Club

Special Interest Groups

- WAWE (Wildlife and Animal Welfare Enthusiasts)
- Travel and Adventure
- Wellness

15 Professional Clubs

8 Social Clubs

Careers: Guiding You to Make the Right Moves

The ISB over the years has had an enviable record of facilitating meaningful careers for its students, particularly as a pioneer of the concept of lateral placements in India.

Career Shifts

A career shift is characterised by movement across the function, domain or industry you belonged to prior to the ISB. You need to acquire the skills and knowledge required to succeed in the new role. Based on your career goals regarding function, role, and industry, the L&D (Learning & Development) team suggests a course of action which could involve a set of electives, or a project which could enhance your prospects of securing a position/role of your choice.

Career Progression

Career progression requires you to take up greater responsibilities within your domain or industry and demonstrate integrative cross-functional/general management skills. The L&D team helps you analyse your career objectives based on your profile and presents the opportunities that are best suited to help you get ahead in your chosen career.

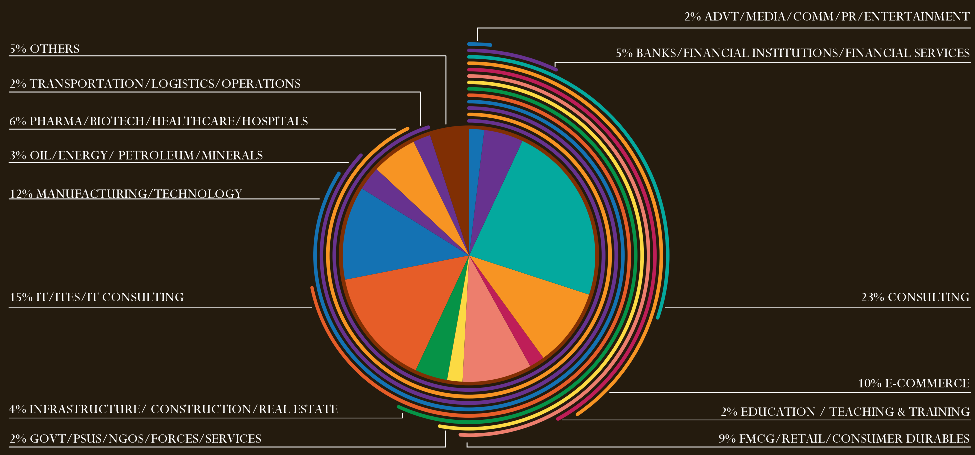
"I went as an Exchange student to China and my learning about how people live in a different culture, different environment, their priorities, taught me a lot."

Vivaik Bharadwaaj | *Class of 2006*
Director - Product Quality Operations, Google India

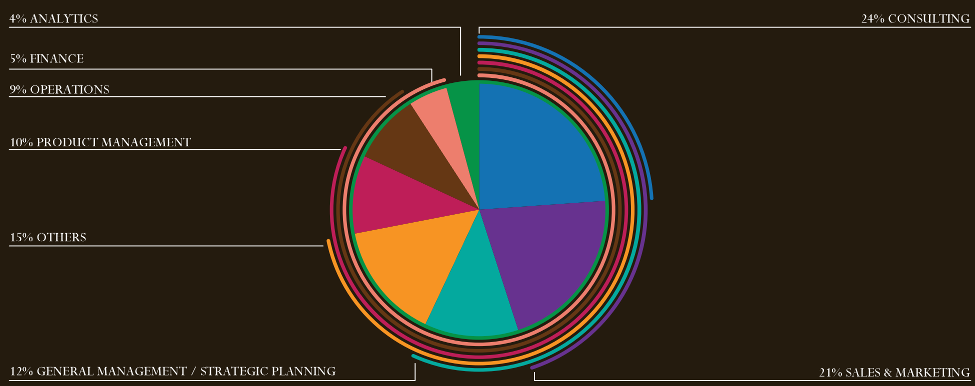
Entrepreneurship

The School, through its various initiatives, supports and mentors aspiring entrepreneurs – from helping them evaluate ideas, develop business plans or support through implementation. It facilitates interactions with venture capitalists, technology providers, enterprise-promoting agencies, commercial banks, etc. and helps students lay the foundation for establishing or growing their enterprises. The school also runs an incubation programme which provides mentoring and financial support to students' entrepreneurial efforts.

Industry wise offers



Function wise offers



Indicative List of Recruiters

A.T. Kearney Ltd
AB InBev
Accelya Kale Solution Lyd
Accenture Solutions Pvt Ltd
Aditya Birla Group
Amazon
Apple South Asia Pte Ltd
Axis Bank
Bain and Company India Pvt Ltd
Barclays
Bharti Airtel Ltd
Indian Ports Association (Ministry of Shipping)
CGI Information Systems and Management Consultant
Cipla Ltd
Cloudtail India Pvt Ltd
Coffee Day Global Ltd
Cognizant Technology Solution
Cummins India Ltd
Deloitte Consulting Pvt Ltd
DHR Holding India Pvt Ltd
Directi Internet Solutions Pvt Ltd
Elasticrun
Ethos Limited
EXL Service
Fintellix Solutions Pvt Ltd
Flipkart.com
Future Group
GEP Worldwide
Godrej Industries Ltd
Google India Pvt Ltd
Government of Andhra Pradesh
Hindustan Unilever Ltd
IMS Health Information and Consulting Services India Pvt Ltd
Indigo Aviation Ltd
Infosys Limited
ITC Infotech India Ltd
JK Organisation
Kalpataru Group of Companies
KPMG
Larsen and Toubro Infotech Ltd
Max Heathcare Institute Ltd
Max Life Insurance
McKinsey & Company
Media.net Software Solutions India Pvt Ltd
Microsoft
Mindtree
Myntra Designs Pvt Ltd
NestlÃ© India Ltd
OP Jindal Global University
Optum, UHG
P&G
Paytm
PhonePe Pvt Ltd
Power2SME Pvt Ltd
PriceWaterCoopers DIAC
PwC Pvt Ltd
Reliance Industries Ltd
Repro India Ltd
Rivigo Services Pvt Ltd
RPG
Samsung Electronics
Samsung Research and Development Institute, Bangalore
Shalina Resources Ltd (Unit: Chemaf)
Shapoorji Pallonji Group
Shell Business Operations
Shuttl
Spencer's Retail Ltd
Star India Pvt Ltd
Sterlite Power Transmission Ltd
Sterlite Technologies
Tata Communications
The Boston Consulting Group
Tikona Infinet Pvt Ltd
Times Internet Ltd
Tolaram Group
Treebo Hotels (Ruptub Solutions Pvt Ltd)
Uber
Vector Consulting Group
Virtusa Consulting Services Pvt Ltd
WNS Global Services Pvt ltd
ZS Associates

Life at ISB

The School lays great emphasis on the quality of life on campus. The Student Villages at both the Hyderabad and Mohali campuses provide world-class accommodation and recreational facilities that help you unwind after a hard day's work. Many students also opt to have their families on campus for the entire duration of the programme.

Facilities at Both the ISB Campuses Include:

- Fully-furnished accommodation suited to needs of both single and married students
- Professional housekeeping and laundry services
- Recreation facility with swimming pool
- Football/cricket ground
- Courts for squash, tennis, basketball and other sports
- Dining rooms
- Transport facilities which shuttle between the city and the campus
- Emergency services
- Postal and courier services
- Convenience store
- Bookstore for text books, periodicals, magazines, novels and stationery
- Bank extension counter and a 24-hour ATM facility
- Documentation centre for printing and photocopying
- Travel desk for ticket reservation services on a chargeable basis
- Wellness centre
- Daycare centre
- Children's play area
- Post office (Hyderabad Campus)

Spouse and Family Association (SFA)

The Spouse and Family Association (SFA) provides social and professional opportunities for your family while you engage in your academic pursuits. From exploring job opportunities both on and off campus for your spouse to organising cultural initiatives, SFA has a wide range of activities. Events on festivals and holidays are also largely organised by the SFA, thus creating a family culture on campus.

- Regular open house for parents and grandparents
- Medical insurance and periodic health check-up

Daycare Centre on Campus

The ISB has engaged professionals to set up a daycare centre on campus for the benefit of the community. The centre is located within the Student Village, and is easily accessible to the families residing on campus.

- Playgroup and daycare programmes
- Caters to children from 3 months to 12 years old
- Safe and healthy ambience

Admissions

ISB follows a unified admission process for entry into its two campuses at Hyderabad and Mohali. To be eligible for admission, you must meet the following criteria:

- A bachelor's degree in any discipline
- GMAT or GRE scores that fulfill the validity criteria at the time of admission
- Work Experience: There is no minimum or maximum work experience requirement to apply to ISB's PGP. However, you need to have a minimum of 2 years of post-qualification, full-time work experience to enroll in the programme. Students in college and working professional with less than 24 months of work experience till March 31, 2019, can apply for a deferred admissions through the Young Leaders Programme (YLP) and the Early Entry Option (EEO) respectively
- TOEFL/IELTS score would be required only if the medium of instruction during undergraduate education is not English

Selection Process

If you meet the above eligibility requirements, then you must submit an online application form that comprises of essays, a recommendation letter and mark sheets. All of these are evaluated holistically and short-listed candidates are called for an interview. The interviews take place between October and November for the first cycle applicants, and between January and February for the second cycle applicants. A panel of ISB representatives will conduct personal interviews across various cities. Overseas applicants have an option to opt for a Skype or a telephonic interview.

Offers for admission will be made to selected applicants. Selected candidates will be given 10 days to accept or decline the offer in Cycle 1 and Cycle 2.

Early Entry Option (EEO)

The Early Entry Option (EEO) allows recent graduates with less than 2 years of full time work experience to apply to ISB's PGP. If selected, they will secure a deferred admission to the PGP, and would be eligible to enroll into the programme after completing at least 24 months of full time work experience.
For more details log on to ***isb.edu/eeo***

The Young Leaders Programme (YLP)

The Young Leaders Programme (YLP) A first-of-its-kind initiative in India. The YLP is designed exclusively for undergraduate and post- graduate students in their pre-final year and final year seeking a head-start on their peers. This mode of entry makes you eligible for guaranteed admission to ISB PGP, contingent upon completion of 20 months of work experience. For more details log on to ***isb.edu/ylp***

Course Commencement

Classes for the PGP Class of 2020 will commence in April 2019.

Advantages of applying in Cycle 1:

- Full tuition fee waivers will be awarded only in Cycle 1
- 50% of merit and need based scholarships will be offered in Cycle 1
- You will have more time to plan the exit from your current organisation
- You will have sufficient time to apply for a loan if you are planning to fund your education through a student loan.

Application Fee

For first-time applicants: INR 5,000

For re-applicants : INR 2,500
(This fee is inclusive of taxes)

Application Deadline

Cycle 1	15, September 2018
Cycle 2	15, December 2018
Acceptance Date	10 days from the date of the offer

For Fee and Scholarship details please visit: http://www.isb.edu/pgp/Fees-Financing

Note:

- *It is mandatory to live on the campus.*
- *It is mandatory to have medical insurance cover for the entire duration of the programme. Premium for Group Medical Insurance scheme for students and their dependents living on campus has to be paid at the time of registration. The premium will depend on the age and number of dependents on campus.*
- *The amounts payable are fixed in Indian National Rupees (INR.). Payments can be made in any currency subject to the mentioned amounts being realised by the School.*
- *Service Tax: The effect of the amendment brought about by the Finance Act 2010 to Section 65 (105) (zzc) of the Finance Act, 1994 is presently before the Customs Excise and Service Tax Appellate Tribunal (CESTAT). ISB has always maintained that the said section does not apply to the "educational" programmes of ISB. However Service Tax Department is of the view that Service Tax is applicable on the fees charged to the students by ISB. As per the advice of our legal counsels, to mitigate the risks associated with this levy, ISB will be collecting the Service tax as applicable on the fees as and when payable by you and remit the same to the Government Account under protest and without prejudice to ISB's rights and contentions in Law. In the event of the said matter ultimately getting resolved in favor of ISB, ISB will provide the necessary information to you so as to assist you to obtain a refund from the Government of India.*
- *The amounts do not cover expenses that may be undertaken on food, electricity, computer peripherals and any other miscellaneous expenses applicable for the smooth completion of the programme. ISB reserves the right to modify, add and recover any expenses not explicitly mentioned in the above table.*

ISB

Post Graduate
Programme
in Management

Indian School of Business

Hyderabad Campus: Gachibowli, Hyderabad - 500 032.
Mohali Campus: Knowledge City, Sector 81, SAS Nagar, Mohali - 140 306.

Ph: +91 40 2318 7474, Working Hours: 9am to 5pm (Monday to Friday)
E-mail: PGP@isb.edu, Web: www.isb.edu/pgp

www.facebook.com/ISBedu www.twitter.com/ISBedu