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## EDUCATION

- 2005-2007 **COLUMBIA BUSINESS SCHOOL** New York, NY  
**MBA**, Management and Finance, May 2007 **GMAT: 750 (99<sup>th</sup> Percentile)**  
Elected Positions: Class of 2007's University Senator, AVP Operations & General Management Association, AVP Private Equity & Venture Capital Club, and AVP Energy Club  
Member: Real Estate Association, Golf Club, and Wine Society
- 1992-1995 **BOSTON COLLEGE** Chestnut Hill, MA  
**BA**, *Magna Cum Laude*, Economics, May 1995 **GPA: 3.6/4.0**  
Honors: Golden Key National Honor Society and Omicron Delta Epsilon Honor Society in Economics  
Studied abroad at the **London School of Economics and Political Science** (Fall 1993)  
Spent freshman year at Bentley College

## EXPERIENCE

- 2000-2005 **NEW HARBOR INCORPORATED** New York, NY  
A boutique investment bank that specializes in providing financial and strategic advisory services to electric and gas utilities and independent power producers  
**Vice President** (2004-2005)
  - ♦ Advised clients' senior professionals and boards of directors on mergers and acquisitions, financings, asset purchases and divestitures, and other financial and strategic considerations**Associate** (2001-2004)
  - ♦ Wrote a strategic advisory report for the largest municipal utility in California during the California energy crisis. Developed an hourly dispatch model of the municipality's generation fleet, reviewed the municipality's strengths and weaknesses, conducted an analysis of the California energy crisis, and made recommendations on how the municipality could better prepare itself for the future
  - ♦ Advised on the largest electric utility M&A transaction announced between early 2001 and late 2004. Drafted presentations for the seller's board of directors, oversaw all of New Harbor's analytical work, and reviewed alternatives to the proposed deal, which was valued at \$3.0 billion
  - ♦ Successfully led a large-cap utility's effort to finance a \$270 million portfolio of generation turbines. Worked with lenders and coordinated deployment of the client's personnel and resources**Analyst** (2000)
  - ♦ Conducted financial analyses (accretion/dilution, modeling, and valuation), produced comparable companies and precedent transactions analyses, prepared presentations, and conducted research
  - ♦ Developed and implemented new firm-wide standards and templates for analytical tasks such as client presentations, financial analyses, and industry databases
- 1997-2000 **RIDGEWOOD COUNTRY CLUB, LLC** Moultonborough, NH  
**Co-founder/Manager**
  - ♦ Oversaw operations for the first two years. Conducted strategic planning and financial analysis, established budgets, developed operating/reporting procedures, created and implemented an overall marketing strategy, handled customer relations, managed inventory, and supervised staff
  - ♦ Prepared construction budgets and projections for the facility's golf course, tavern, driving range, and pro shop, and assisted in the oversight of the facility's design and construction
  - ♦ Raised over \$800,000 in capital from a local bank, investors, and the sale of lifetime memberships
- 1995-1997 **BARCLAYS BANK PLC / BARCLAYS DE ZOETE WEDD** New York, NY  
**Analyst – Credit Risk Management**
  - ♦ Provided credit and risk management analysis as part of the financial institutions industry team
  - ♦ Authored reports encompassing industry research, financial statement analysis, and recommendations on the creditworthiness of counterparties
  - ♦ Completed Financial & Risk Analysis Module of the Chemical Bank Management Training Program

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## ADDITIONAL

- ♦ Golf – Former PGA Professional
- ♦ Travel – Recent travel has included trips to Spain (Madrid, Barcelona, and Marbella) and Jamaica
- ♦ Volunteer – CSS Associates Steering Committee, Community Service Society of New York