

Satish Sharma

Hyderabad, India ♦ Email: satishsharma1313@gmail ♦ Mobile: +91-9078939928 ♦ LinkedIn: satishsharma13

ACADEMICS

Indira Gandhi Institute of Technology

Bachelors of Technology in Computer Science and Engineering (Attained CGPA: 8.34/10)

Odisha, India

2014 – 2018

Technical Skills: SAP Payroll; SQL; Lifion – HR System, Linux Administration/C++, Hadoop Administration.

PROFESSIONAL EXPERIENCE

ADP Pvt Ltd – Fortune-500 company that manages payroll for every one in six workers in USA. The MNC currently dominates the Human Resource management space with 14.59 billion USD of revenue and 50 thousand associates worldwide.

Implementation Consultant in Lifion

Mar 2020 – Present

- **Challenges:** Handpicked into business-critical Lifion Implementation team. Lifion is the new and only ADP HR product that ADP intends to sell globally and the project is also known as a dream project of CEO Charles A. Rodriguez. Oversaw proof-of-concept and pilot implementation for the first three clients to Go-Live on Lifion, paving the way for hundreds of RFPs.
- **Innovation:** Conceptualized, developed and streamlined various new methodologies and best practices in the team. As a 3rd member to join a newly formed team, established methodologies for other members to follow. Implemented the entirely new functionalities of Lifion with perfection, documented processes and transferred the knowledge to other team members.
- **Research Pool Training:** Provided introductory sessions and trained new recruits when team was expanding from 5 to 27 in a year. Ensured that the team is aware and comfortable about the potential and possibilities of Lifion.
- **Recognition:** Recognized on numerous occasions by C-Suite for contribution to the team and promoted for the performance and contribution in building the team. Received various appreciations via My Moment (ADP Internal recognition tool) from the On-Site team for setting up a positive sentiment in the client.

SAP functional Consultant

July 2018 – March 2020

- **Client Management:** Quoted and negotiated quotations worth approximately 2,00,000 USD for various client projects. Documented the requirements from clients and made sure that the solution delivered is as per the documented requests. Worked on the complete project cycle from receiving the requirements to developing, testing and deploying the solution.
- **International Partnership:** Partnered with project managers from US, Canada and Mexico during the projects. Presented the quotations and explained the process to various client representatives and secured the deal. Collaborated with different vendors such as Deloitte, IBM and Fidelity to deliver solutions for clients such as UTC, Dover, Ball Corp. and Hearst Corp.
- **Research Pool Training:** Delivered training sessions for the team on critical subjects and assisted the team of freshers with understanding the process. Worked closely with the Team Lead in setting up the methodology for the testing team.
- **Recognition:** Recognized by the manager and director for quickly learning the process and delivering the quality of work while working directly with the HR managers at client's end.

EXTRA-PROFESSIONAL ACTIVITIES

Volunteered for “Donation drive” and “Clean your rivers” initiative by ADP.

Jul 2019

- Working under the auspices of Tarang (inhouse CSR initiative of ADP). Organized fundraising drives withing the team of 106 associates and collected 250K INR and donated nearly 3 tons of Groceries to the partner NGOs. Cleaned the sites near the Hussain Sagar in Hyderabad and informed the localities about the importance of clean rivers via posters and billboards.

Assisted my friend with setting up his new restaurant.

Sep 2019 to Jul 2020

- Assisted friend in setting up a restaurant worth 400K INR of initial investment. Negotiated and finalized deals with various vendors for a timely delivery of items such as grocery, dairy products and kitchen equipments. Helped in identifying and implementing ways to advertise in the locality. Partnered with food delivery platform Zomato to increase sales/outreach.

Active participant at Toastmasters Club in ADP

Dec 2018 to Mar 2021

- Participated in events such as public speaking and business communications organized by the Toastmaster club and also organized and moderated various such events as a member of toast master club

COLLEGE EXTRACURRICULAR ACTIVITIES

- Elected branch representative (of 100-strong cohort). Liaised with college administration to facilitate seamless conduct of classes and extracurricular activities. Represented branch in training and placement cell of the college and worked closely with the cell to organize campus drives from companies such as TCS, Wipro, ADP and Infosys.
- Coordinated various official communication channels for the branch fest and negotiated various deals with sponsors and assisted the students of other colleges with participation and accommodation.
- As a prominent part of the acting club, played such roles as Hanuman in Ramayana in school.