

## ABDUROKHMAN ARIPOV

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### EDUCATION

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#### TASHKENT UNIVERSITY OF INFORMATION TECHNOLOGIES

Tashkent,

Uzbekistan

*BSc in ECONOMICS AND MANAGEMENT IN ICT*

2013 – 2017

- Graduated the class with first class honors.
- Lead my group of 15 students as a class president, and during my term, improved an average grade of the group significantly, when the percentile of excellent grades increased from 6% to 26%, good grades from 13% to 46%.
- Established a Forex club where I taught students basics of Stock and Currency markets and trading principles.

### EXPERIENCE

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#### INVERSON TECHNOLOGIES SA

Sion, Switzerland

Leading system and solutions integrator company, focusing on Central Asia and Caucasus region

*Business Development Director*

March 2021 - present

- Established a new department that focuses on projects in agriculture and water management sector. Currently, I direct the project team that implements irrigation automation solutions of Australian Rubicon Water in Uzbekistan and beyond. After I joined the company, the first contract was signed with Agriculture Ministry of Uzbekistan with over 1.7 million USD project cost
- Manage a process of establishing GIS technologies direction and providing SAAS services

#### MEDIABAY

Uzbekistan/USA

Streaming service, operating in Uzbekistan, and worldwide, focusing on people from CIS

*CEO*

April 2018 – March 2021

- Lead the rebranding and redesign process of the product. After the process, the monthly active users increased from 200 000 in 2018 to 700 000 in 2020
- Managed the team of 20 employees, including technical, marketing, customer service and content policy departments
- Number of contracts on streaming TV channels rights on the international platform increased from 15 to 200

#### *Marketing specialist*

Jan 2018 – April 2018

- Analyzed the image of current and target users, established and directed digital marketing activities on various digital channels

#### SBAM TRADE

Uzbekistan

Stock trading company, with focus on NYSE and NASDAQ

*Junior trader*

May 2017 – January 2018

- Successfully passed the internship, and was one of the top traders starting the job from pretender group of 30

### PERSONAL INFORMATION

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- Deep interest in history, finance, and technology
- Enjoy growing bonsai
- Love watching football, and NBA. Amateur chess player
- Fluent in Uzbek, Russian and English